

PAKISTAN MORTGAGE REFINANCE COMPANY

REQUEST FOR PROPOSAL (RFP)

PROCUREMENT OF 02 Network Switches

PROCUREMENT OF NEW SWITCHES FOR CURRENT INFRASTRUCTURE

(Supply, Installation, Testing, Commissioning of new Network Hardware along with Migration from Existing Switches & implementation of Advanced Security Measures)

Proposal Document in the above can be obtained from -IT department, Pakistan Mortgage Refinance Company, Finance Trade Center, 4th Floor, Block A, Shahrah-e-Faisal, Karachi - 74400, Pakistan. (Phone No.021-35633368-Ext-152,132 or can be downloaded from PMRC's website (www.pmrc.com.pk)).

The bid to be submitted in a sealed cover duly signed & marked with the subject and dropped either personally or sent through registered Post/Couriers to reach the office of PMRC on or before Monday, 15th September 2025 at 3:00 PM.

Hammad Siddiqui
Manager IT
021-35633368-Ext-152



PMRC
PAKISTAN MORTGAGE REFINANCE
COMPANY LIMITED

Request for
Financial & Technical Proposal Documents
For Selection of Supplier

PROCUREMENT OF 02 SWITCHES

PROCUREMENT OF NEW SWITCHES FOR CURRENT IT
INFRASTRUCTURE

(Supply, Installation, Testing, Commissioning of new
Network Hardware along with Migration from Existing
Switches & implementation of Advanced Security
Measures)

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Request for Technical Proposals (RFP)

1. Pakistan Mortgage Refinance Company (PMRC) intends to Purchase of switches (Supply, Installation, Testing, Commissioning of new Network Hardware along with Migration from Existing Switches & implementation of Advanced Security Measures) for which Proposals are invited from eligible bidders.
2. Interested prospective bidder must be either principal/manufacturer or an authorized international/local partner offering a total solution with a documented track of completing at least **three** similar assignments, involving the analysis, design, development, installation, migration and support of similar functional/technical characteristics and of a comparable scale. Similarly, should also provide track record of providing after sales technical support through maintenance contracts/service level agreements stated earlier. The interested prospective bidder should have a verifiable presence/support/branch office in Karachi manned by experts with internationally recognized certification.
3. A firm will be selected using two stage bidding process in accordance with the policies of the Pakistan Mortgage Refinance Company which also conform to procedures described in this RFP.
4. Pakistan Mortgage Refinance Company now invites eligible suppliers to submit a **technical proposal** and **financial proposal** (including all the related taxes) in Single sealed envelope. Interested eligible suppliers may obtain RFP Document from IT Department, Pakistan Mortgage Refinance Company, Finance Trade Center, 4th Floor, Block A, Shahrah-e-Faisal, Karachi - 74400, Pakistan (Phone No.021-35633368-Ext-152). RFP can also be downloaded from PMRC's website: <https://pmrc.com.pk/pmrcs-request-for-proposals/>
5. Technical proposals must be delivered to the above office on or **before Monday, 15th September 2025 at 3:00 PM**. Participating firms must inform in writing at the address mentioned above.

Hammad Siddiqui
Manager IT
021-35633368-Ext-152

Request for Proposal Timetable

DESCRIPTION	DATE	REMARKS
Open RFP Notice	8 th September 2025	
Deadline for Request for clarification	10 th September 2025	Late submission will NOT be considered
Deadline for Proposal Submission	15 th September 2025	Late submission will NOT be considered

Please Note:

- Submission for name list should be submitted with cover letter via courier to
 - Pakistan Mortgage Refinance Company, Finance Trade Center, 4th Floor, Block A, Shahrah-e-Faisal, Karachi - 74400, Pakistan (Phone No.021-35631573).
- Request for Clarification should be submitted with subjected via email to: hammad.siddiqui@pmrc.com.pk. Verbal enquiry will NOT be considered.
- For any enquiry regarding the RFP procedure, please email us on following emails: hammad.siddiqui@pmrc.com.pk

Milestones & Payment Schedule

This section contains the payment schedule associated with milestones defined for the project. The milestones defined here have been taken from the standard milestones defined for the lifecycle of a Solution in the PMRC Method

S. No.	Milestone	Time Period	Payment
(i)	Mobilization Amount	1 week after signing of Contract.	50%
(ii)	Delivery of Hardware & Installation/ Project Completion	16 Weeks from Signing of Contract.	50%

Evaluation Criteria

Technical proposals will be evaluated on the basis of Scoring Criteria as provided in Eligibility Criteria.

Financial proposals of those vendors obtaining less than 70% marks in Technical Evaluation will not be considered.

Final assignment award will be on the basis of combined technical and financial score in the following manner:

PROPOSAL	WEIGHT
Technical	70%
Financial	30%
TOTAL	100%

Eligibility Criteria

The total weightage 70%

Sr. #	Technical Evaluation Description	Marks of Eligibility	Marks Obtained
1	The bidder must have minimum 03 References of customers for recommended brand	10	
2	The Bidder has to provide 3 Years of warranty or support locally of proposed brand	10	
3	Bidder Must have Minimum 2 Cisco Certified Engineers	10	
4	The bidder should be minimum Premier integrator or above Partner level for the proposed brand	20	
5	Deployment required by the vendor/partner	20	
7	The bidder must be registered with Sales Tax, Income Tax departments and should be active tax payer.	10	
8	Tax returns of last 2 years.	10	
9	The bidder will submit scope of work with complete timeline of completion and commissioning of project, Solution Document and Diagram.	10	

- Technical Bids receiving a score greater than or equal to a cut-off score of 70 % will be eligible for the financial score which have 30 Marks.

S. No.	Financial Evaluation	Marks Allocated	Marks Obtained
1	Cost of services	30	
	Total Points	30	

** Lowest in Financial bid will get highest marks.*

Annexures

- A. Technical Specification.
- B. Manufacturer's Authorization Letter.
- C. Project Proof Format.
- D. Copy NTN Certificate

A. Technical Specifications (Annexure A):

Cisco Switches Solution (Active Infrastructure)

Rack Mount Switches for Production

(QTY-1 Each)

Brand: Cisco

Type	Model	Item	Description	Part Number	Qty	Service Duration
Catalyst 1200 48-port GE, PoE with 3 Year Support						
Hardware	Cisco Switch Catalyst 1200 48-port GE, PoE with 3 Years Warranty & Support	Cisco Switch Catalyst 1200 48 Port	Catalyst 1200 48-port GE, PoE, 4x10G SFP+	C1200-48P-4X	1	-
		Smartnet (3 Years)	SNTC-8X5XNBD Catalyst 1200 48-port GE, PoE, 4x10G SFP	CON-SNT-C1208P4X	1	3 Years
		Power Cord	AC Power Cord (UK), C13, BS 1363, 2.5m	CAB-ACU	1	-
		SFP - Transceiver	Gigabit Ethernet 1000 Base-T Mini-GBIC SFP Transceiver	MGBT1	2	-
Catalyst 9200L 48-port PoE+ with 3 Years Support						
Hardware	Cisco Switch Catalyst 9200L 48-port PoE+ with 3 Years Warranty & Support	Cisco Switch Catalyst 9200 48 Port	Catalyst 9200L 48-port PoE+, 4 x 10G, Network Essentials (With Redundant Power Supply)	C9200L-48P-4X-E	1	-
		Smartnet (3 Years)	SNTC-8X5XNBD Catalyst 9200L 48-port PoE+, 4 x 10G, Ne (3 Years)	CON-SNT-C9200L4X	1	3 Years
		48 Port License	C9200L Cisco DNA Essentials, 48-port Term license	C9200L-DNA-E-48	1	-
		3 Years Term License	C9200L Cisco DNA Essentials, 48-port, 3 Year Term license	C9200L-DNA-E-48- 3Y	1	-
		Network Essential License	C9200L Network Essentials, 48-port license	C9200L-NW-E-48	1	-
		Power Cord	United Kingdom AC Type A Power Cable	CAB-TA-UK	1	-
		Power Supply Slot	Config 5 Power Supply Blank	PWR-C5-BLANK	1	-
		Stack Module (Blank)	Catalyst 9200 Blank Stack Module (Qty: 02)	C9200-STACK-BLANK	2	-
		Rubber Feet	RUBBER FEET FOR TABLE TOP SETUP 9200 and 9300	C9K-ACC-RBFT	1	-
		Screws	12-24 and 10-32 SCREWS FOR RACK INSTALLATION, QTY 4	C9K-ACC-SCR-4	1	-
		Cable Management	1RU CABLE MANAGEMENT GUIDES 9200 and 9300	CAB-GUIDE-1RU	1	-
		Network Plug	Network Plug-n-Play Connect for zero-touch device deployment	NETWORK-PNP-LIC	1	-
		SFP - Transceiver	1000BASE-T SFP transceiver module for Category 5 copper wire (Qty:04)	GLC-TE=	4	-

Migration from current Cisco Switches Platform to New Platform

- Bidder need to migrate the running old Switch platform to new switch platform
- Installation, configuration and migration is the responsibility of the bidder
- First level of 3 Years support should be provided by the bidder and principle.
- Dismantling/Relocation of old switches within the Network Rack

B. Principal/Manufacturer's Authorization letter (Annexure B)

[Location, Date]

To: [Name and address of Bank]

Dear Sirs/Madams:

We, the undersigned, hereby submit the Proposal for [Insert title of assignment] in accordance with your RFP dated [Insert Date] and our Proposal.

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

We undertake to negotiate on the basis of the proposed specifications. Our Proposal is binding upon us and subject to the modifications resulting from Technical Proposal Review Meeting

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Authorized Signature [In full and initials]: _____ Name and Title of Signatory: ____

Name of Prospective Bidder: ____ Address: _____

Note: This letter of authority should be on the letterhead of the Principal/Manufacturer and should be signed by a person competent and having the power of attorney to bind the Principal/ Manufacturer. The Bidder in its bid should include it.

C. Previous successful Project Proof Format (Annexure C)

1. Company Name
2. Financial Proposal
3. Purchase Order
4. Project Plan
5. Sign Off Document
6. Customer Contact Information

D. (Annexure D)

NTN Certificate copy of Vendor