# IN PURSUIT OF A STRONGER NATION 

A N N U A L R P O R T



Endeavouring the art of a stronger community is the vision based on affordable housing and creating a positive social impact on the country's economy and its people through investing. Pakiatan Morgage Refinance Company has been established on years of dedication to the best interests of all stakeholders, with a track record of continuous research, decisive capacity building and, most importantly, providing affordable products to create sustainable housing solutions to high standards of best practices.

## CORPORATE INFORMATION

## BOARD OF DIRECTORS

Mr. Rehmat Ali Hasnie
Mr. Risha Mohyeddin
Mr. Imran Sarwar
Ms. Mehreen Ahmed
Mr. Tayyeb Afzal
Mr. Farrakh Qayyum
Mr. Mudassir Hussain Khan
Ms. Sonia Karim
Mr. Ahmed Taimoor Nasir
Mr. Shahid Sattar
Mr. Shahid Alam

## BOARD COMMITTEES

## Board Audit Committee

Mr. Shahid Sattar
Mr. Tayyab Afzal
Mr. Ahmed Taimoor Nasir

Board Risk Committee
Mr. Imran Sarwar
Ms. Mehreen Ahmed
Mr. Shahid Alam

## Board HR Committee

Mr. Farrakh Qayyum
Mr. Risha Mohyeddin
Ms. Sonia Karim

Board Corporate Governance \&
Nominations Committee
Mr. Farrakh Qayyum
Mr. Rehmat Ali Hasnie

Mr. Mudassir H. Khan

Chairman
Director
Director
Director
Director
Independent Director
Managing Director / Chief Executive
Independent Director
Director
Independent Director
Director

CFO \& Group Head Operations
Mr. Omair Farooqi, FCA

## Company Secretary

Mr. Naved Hanif

## Auditors

A.F. Ferguson \& Co.

Chartered Accountants

## Legal Advisors

M/s. Abdul Hayee Kureshi \& Co.

## Registered Office

Finance \& Trade Center, 4th Floor,
Block-A Shahrah-e-Faisal,
Karachi -74400, Pakistan

## Website

www.pmrc.com.pk


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## OVERVIEW

PMRC was formed with the aim to address the severe shortage of housing in the country not only by making housing finance available to primary mortgage lenders but also by increasing affordability through the provision of long-term liquidity and introduction of fixed rate financing.

We as a Company value the desire of all those individuals who can not afford to either build a house or move to a bigger one; better suited to their needs. PMRC envisions to make housing accessible and affordable, increasing financial inclusion for low and middle income segments, and providing investment opportunities to capital market participants by offering new asset products.

HORIZONS

## VISION

To be a leading catalyst for the development of housing finance and capital markets in Pakistan.

## MISSION

Promote expansion of affordable housing finance.

Establish high standards of mortgage practices for housing finance.

Provide innovative, viable and market-based financial products for the development of mortgage market in Pakistan.

Introduce new classes of conventional and Islamic assets to deepen and widen the local capital market.


$$
\begin{aligned}
& \text { BREAKING THROUGH } \\
& \text { INNOVATION }
\end{aligned}
$$

## CORE VALUES

PMRC conducts its business to the highest standards and in doing so, will be guided by its core values in its interactions with the clients, stakeholders, investors, public and employees. Its core values are integrity, professionalism, responsibility, innovation, excellence, respect and teamwork.

## Integrity and professionalism

We act with integrity and professionalism and build trust by always making the right choice.

## Responsibility

We are a responsible organization with a commitment to deliver. We strive for excellence and take full responsibility of our decisions and actions.

## Innovation

We continuously explore new approaches to business and open to opportunities that will create value for stakeholders.

## Excellence

In the pursuit of excellence in our delivery, we continuously enhance the quality and performance of our service levels through collaboration, development and technology.

## Respect

Respect and trust in the capabilities of our employees are our driving force.

## Teamwork

We foster the spirit of one-team through encouraging collaborative efforts to achieve common goal.


> ABILITY TO GROW

## ENTITY RATING

VIS Credit Rating Company Limited (VIS) has reaffirmed entity ratings of PMRC as 'AAA/A-1+'(Triple A/A-One Plus). Outlook on assigned ratings is stable.

Long Term
AAA (Triple A)

The long-term rating of 'AAA' indicates highest credit quality.

Short Term
A-1+(A One Plus)

The short-term rating of 'A-1+' (A One Plus) signifies highest certainty of timely payment; Short-term liquidity, including internal operating factors and/or access to alternative sources of funds, is outstanding and safety is just below risk free GoP's short term obligations.


# ACHIEVING EXCELLENCE 

## SUSTAINABILITY

PMRC strives to deliver affordable housing programs that emphasize minimizing environmental impact, championing energy efficiency, and nurturing social and economic sustainability. Sustainable housing not only contributes to environmental well-being but also results in long-term financial savings for homeowners by reducing utility bills and maintenance costs. This commitment plays a pivotal role in addressing the challenges of climate change and promoting a built environment that is both more sustainable and resilient.


$$
\begin{aligned}
& \text { DRIVING ENVIRONMENTAL } \\
& \text { RESPONSIBILITY }
\end{aligned}
$$



Internationally and locally recognized, PMRC shined as 'Honorable Mention' at the 2023, Innovation Awards organized by Habitat for Humanity Asia-Pacific at the 9th Asia-Pacific Housing Forum (APHF); affirming PMRC's commitment to making housing finance more accessible and affordable in Pakistan.

## CHAIRMAN'S STATEMENT

In 2023, Pakistan Mortgage Refinance Company (PMRC) achieved extraordinary growth, solidifying its leadership role in the country's development landscape. Despite a challenging environment, PMRC delivered record operating results, boasting profit before tax at PKR 2.6 billion, and a substantial balance sheet growth by $9.0 \%$ to PKR 60.6 billion.

Internationally and locally recognized, PMRC shined as 'Honorable Mention' at the 2023, Innovation Awards organized by Habitat for Humanity Asia-Pacific at the 9th Asia-Pacific Housing Forum (APHF); affirming PMRC's commitment to making housing finance more accessible and affordable in Pakistan. Continuing with our outstanding contributions, PMRC took on the chairmanship of the prestigious Asian Secondary Mortgage Market Association and our CEO Mudassir Khan was appointed as its chairman, marking it as a great achievement considering PMRC started its commercial operations only 5 years ago. In 2023, PMRC also reaffirmed its membership of the International Secondary Mortgage Market Association (ISMMA), which is the first global association that brings together secondary mortgage markets institutions to focus on advocacy \& regulatory issues, share information, and provide support to newly-established institutions in this space. I am confident this forum will further PMRC's goal to improve access to housing finance for the deserving and ultimately increase the share of adequate, safe and affordable housing for all.

PMRC's unwavering commitment to housing growth is evident in maintaining a healthy market share of $15 \%$. Driving the growth of mortgage financing in Pakistan, the portfolio increased to PKR 34.4 billion from PKR 1.2 billion in 2018. A strong supporter of diversity, PMRC's backing of women borrowers now stands at an impressive 18.14\% of the entire portfolio. In 2023, PMRC participated in Pakistan's first-ever gender bond, emphasizing its support for women ownership in housing. Under the World Bank program, PMRC continued to act as a trustee of the Risk Sharing Facility and was able to unlock the additional financing to continue issuing additional guarantees to the low-cost housing program of Mera Pakistan Mera Ghar. The new program covers first loss of up to $50 \%$ and continues to play an important role for financial institutions that participated under the program. PMRC places strong emphasis on Shariah related financing and services and was able to issue guarantees based on the concept of Kafalah and Conditional Tabarru to qualified financial institutions. In the year 2023, our Shariah Board also attended the prestigious workshop of Accounting and Auditing Organization for Islamic Financial Institutions (AAOIFI). The workshop delved into Islamic finance-based solutions and approaches that can effectively shape a resilient and sustainable economic future. I am confident our Shariah Board will remain resilient and keep innovating in the Shariah space.

Pakistan faces perhaps the most challenging economic conditions in its history. The country has faced serious challenges in previous eras; however, the current situation is complicated by the utter magnitude of the fiscal and monetary challenges. The accumulation of structural deficiencies over the course of several decades has now manifested, giving rise to an import-dependent economy. This persistent trend has exerted ongoing stress on the external account, leading to downgrades in Pakistan's sovereign ratings. Amidst perhaps the most challenging economic conditions, PMRC has navigated fiscal and monetary challenges with its strong balance sheet, market position, and successive "AAA" credit rating. Looking to the future, PMRC is poised to introduce innovative products to augment mortgage financing growth further, while challenges are likely to continue in 2024, both on the economic and political front, I am confident that PMRC remains well-equipped and will emerge stronger.

In conclusion, I wish to express my profound gratitude to my esteemed colleagues on the Board, the dedicated management team, and the diligent staff of PMRC for their unwavering commitment and tireless efforts. It is with great pleasure that I extend my heartfelt congratulations to Mudassir Khan for a well-deserved recognition as one of Pakistan's distinguished CEOs, specifically for his comprehensive contributions to the housing sector. My sincere appreciation to our regulators and other esteemed stakeholders for their invaluable assistance and guidance throughout our endeavor to make mortgage finance more affordable and accessible.

Best Regards,


Rehmat Ali Hasnie Chairman

Date: March 05, 2024


Looking ahead to 2024, I am confident that Pakistan will be able to navigate economic crisis better than 2023. The country is expected to post a healthy 2 to $3 \%$ growth in GDP and there are indications that the inflation will show signs of improvement.

## CEO'S STATEMENT

As we reflect upon the culmination of yet another successful year, I am delighted to share the incredible accomplishments we have achieved collectively throughout 2023. The dedication, hard work, and commitment have propelled PMRC to become one of the fastest- growing Development Financial Institutions (DFIs) in the country, and I take immense pride in what we have accomplished together.

Pakistan's economy faced a significant setback in the year 2023, with its real GDP growth plummeting to a mere $0.3 \%$ from $5.97 \%$ in FY2022. This performance marked the third lowest growth rate in Pakistan's history, revealing the depth of the challenges the country encountered. The economic woes were exacerbated by a combination of structural weaknesses, both domestic and global shocks and resulted in unprecedented inflation which pushed the policy rate by $6 \%$ bringing it to $22 \%$. The rise in policy rate severely impacted the mortgage industry and unfortunately resulted in lower demand of housing finance. Despite these challenges, PMRC's financial performance was nothing short of outstanding, boasting a $7 \%$ growth in our asset base, surpassing the significant milestone of PKR 60 billion in December 2023. Not only did PMRC exceed its profitability target by an impressive $15 \%$, but also disbursed fresh advances amounting to PKR 9 billion. The cumulative advances growth of the last 5 years for PMRC was recorded at an impressive compounded annual growth rate (CAGR) of $96 \%$, which is a testament of our sustained efforts. PMRC continued to preserve a healthy $15 \%$ share of the entire mortgage market in Pakistan and maintained a credit rating of "AAA" for the fourth consecutive year.

Our international engagements and collaborations with International Secondary Mortgage Market Association (ISMMA), European Covered Bond Council, Japan International Cooperation Agency (JICA), and Habitat for Humanity Asia-Pacific reflect our commitment to expanding our footprint globally and exploring avenues for collaborative initiatives. At the 2023 Innovation Awards in South Korea, PMRC was recognized as 'Honorable Mention' in the Public Sector Housing Solutions Category among 3,100 global companies, which is a testament to our dedication to making housing finance more accessible and affordable for the low-income sector in Pakistan. It is with immense pride that I unveil the noteworthy accomplishment of PMRC, assuming the esteemed chairmanship of the renowned Asian Secondary Mortgage Market Association. This achievement stands as a testament of PMRC's remarkable journey, particularly considering its commercial inception only in 2018. This prestigious role is a reflection of our contributions to the association and developmental efforts within the mortgage financing sector in Pakistan.

PMRC also collaborated with AKEDEMOS in a strategic research project that will assist the company in understanding the housing market needs better, design new and innovative products that meet market demands and more crucially advise policymakers and partner organizations with informed decisions. On market development front, PMRC conducted various training sessions, capacity-building programs for NBFI's/MFl's and provided support to Sindh Peoples Housing for Flood Affectees, showcasing our commitment to market development and social responsibility.

The company acting as a trustee of the Government's Risk Sharing Facility signed a new agreement for a second facility and continued to issue first-loss guarantees for low-income housing to Primary Mortgage Lenders (PML's). I am hopeful that PML's will continue their journey of providing innovative mortgage financing, supporting not only the growth of the housing market but more importantly of low- and middle-income housing.

Looking ahead to 2024, I am confident that Pakistan will be able to navigate economic crisis better than 2023. The country is expected to post a healthy 2 to $3 \%$ growth in GDP and there are indications that the inflation will show signs of improvement. There are promising opportunities for growth and collaboration for PMRC, our active participation in international forums and collaborations, as well as our initiatives in the housing sector, position us well for continued success.

In conclusion, I want to express my sincere gratitude to each member of the PMRC team for their hard work, dedication, and unwavering commitment to excellence. Together, we have achieved remarkable milestones, and I am confident that with the same spirit, we will continue to make significant strides in the coming years.

Mr. Mudassir H. Khan
Managing Director / Chief Executive Officer

## ACKNOWLEDGMENTS AND APPRECIATION

## CEO EXCELLENCE AWARD

Many Congratulations to Mr. Mudassir H. Khan, Managing Director/Chief Executive - PMRC on achieving the CEO Excellence Award!! organized by CEO Club Pakistan. The award was received by Mr. Khan from the Governor Sindh, Mr. Kamran Tessori during the grand ceremony held at the Governor House, Karachi. He received this award in recognition of his outstanding contributions, unwavering commitment and maintaining the highest standards of excellence for the industry.

Mr. Khan has played a pivotal role in shaping the industry's direction by driving innovation, expanding access to affordable housing finance and contributing to the well-being of low-income communities. On behalf of the entire team, we extend warmest congratulations to Mr. Khan on this remarkable achievement. It is a testament of his exceptional leadership abilities and we have no doubt that such recognitions will continue to follow throughout the illustrious career of Mr. Mudassir H. Khan.


## MD/CEO - PMRC APPOINTED AS CHAIRMAN OF ASIAN SECONDARY MORTGAGE MARKET ASSOCIATION FOR 2024

We are delighted to announce a significant milestone in the journey of the Pakistan Mortgage Refinance Company (PMRC). Our esteemed CEO, Mr. Mudassir H. Khan, has been appointed as the Chairman of the Asian Secondary Mortgage Market Association (ASMMA) for the year 2024.

This prestigious appointment reflects not only Mr. Khan's leadership qualities but also the commitment of PMRC to playing a pivotal role in shaping the future of the secondary mortgage market in Asia. As Chairman, Mr. Khan will lead the association in fostering collaboration, innovation, and the exchange of best practices among secondary mortgage organizations across the region.

We extend our sincere congratulations to Mr. Mudassir H. Khan on this well-deserved recognition. His dedication to excellence and visionary approach align seamlessly with the values that PMRC upholds and express our gratitude to the members and stakeholders of ASMMA for placing their trust in Mr. Khan. Together, we embark on a journey of continued excellence, innovation, and positive impact in the mortgage industry.

ASMMA 2023 Tokyo


## PMRC SHINES AS AN HONORABLE MENTION AT THE 2023 INNOVATION AWARDS IN THE PUBLIC SECTOR HOUSING SOLUTIONS CATEGORY.

PMRC Shines as an Honorable Mention at the 2023 Innovation Awards in the Public Sector Housing Solutions Category. Recognized for its Outstanding Innovation in the Pakistani Housing Market. The prestigious ceremony took place on the 27th of October 2023, at the 9th Asia-Pacific Housing Forum (APHF) held in South Korea organized by Habitat for Humanity Asia-Pacific. Among a pool of 3,100 participating companies, PMRC stood out for its remarkable contribution to making housing finance more accessible and affordable for the low-income and microfinance sectors in Pakistan.



## DIRECTORS' REPORT

On behalf of the Board of Directors (Board), we are pleased to submit the Directors' report along with the Annual Audited Financial Statements of Pakistan Mortgage Refinance Company Limited (PMRC or Company) for the year ended December 31, 2023.

## Macroeconomic Review

During 2023, Pakistan's real GDP achieved marginal growth of $0.29 \%$, against a backdrop of unprecedented challenges including macroeconomic imbalances, supply shocks, and a global economic slowdown, which significantly hindered economic progress. The economy was further impacted by natural disasters, notably floods in the first quarter of 2023, which submerged large strips of agricultural land and disrupted domestic supply chains. As a result, the agriculture sector, which had grown by $4.4 \%$ in 2022 , saw its growth rate decrease to $1.55 \%$ in 2023 . Similarly, the industrial sector faced considerable challenges, recording a negative growth rate of $2.94 \%$ during the same fiscal year. These figures underscore the formidable obstacles faced by Pakistan's economy in 2023, particularly in key sectors such as agriculture and industry.

Housing and construction finance experienced marginal growth, increasing by $1.33 \%$ in the fiscal year ending June 2023, as high-interest rates and a challenging economic condition, restrained banks from expanding their lending portfolios. The outstanding amount of housing and construction finance rose to Rs. 456.8 billion by the end of June 2023, compared to Rs. 450.8 billion a year earlier. However, marked by rising interest rates and tough economic environment contributed to slow economic growth and limited growth of housing finance in FY2023-24.

Pakistan's economic activity grew by $3.2 \%$ between June and October 2023, as supply bottlenecks were eased. The State Bank of Pakistan (SBP) is expected to rationalize the key policy rate from March 2024, due to controlled inflation. However, challenges such as high taxes, energy costs, debt servicing and potential disruptions to IMF aid could affect progress

Global impacts led to a sharp rise in CPI inflation during 2023, reaching $29.18 \%$ compared to $12.15 \%$ in 2022 . The SBP maintained a record-high policy rate of $22 \%$ since June 2023. In December 2023, CPI inflation increased to 29.7\%, up from $29.20 \%$ in November 2023. Inflationary pressures are likely to continue in 2024, with tariff hikes in the power sector along with withdrawal of subsidies provided by the Government of Pakistan (GoP) to different sectors.

A major improvement for Pakistan at the start of 2024, is a significant drop in the trade deficit by $34.29 \%$ from July 2023, compared to the corresponding period of the last fiscal year. In particular, Pakistan's exports to China during July-December 2023, rose by $66.4 \%$, reaching US $\$ 1.546$ billion. The Federal Board of Revenue (FBR) made a record collection of Rs. 4.468 trillion in the last six months of 2023 , showing an increase of over Rs. 1 trillion compared to a collection of Rs. 3.43 trillion in the first six months of 2023. Pakistan recorded a current account surplus of US\$397 million, largely due to a decline in imports and an increase in exports. Cumulatively in 1HFY24, workers' remittances were recorded at US $\$ 13.44$ billion as compared to US $\$ 14.42$ billion in 1HFY23, depicting a fall of $6.82 \%$ year-on-year.

Pakistan continues to face a significant challenge as it needs to make debt payments amounting to US\$24.7 billion by 2024, with insufficient reserves. To address this situation, Pakistan may need to engage with friendly countries to negotiate debt rollovers. Additionally, Pakistan might have to pursue a new deal with the IMF, which could lead to concerns about continuing inflationary pressures.

## Financial Performance

PMRC delivered impressive results in the year with total assets increased from Rs. 55.55 billion in 2022, to Rs. 60.56 billion in the year under review. The net advances portfolio increased to Rs. 34.40 billion from Rs. 33.66 billion in 2022. The strong growth in assets translated in profit after tax of Rs. 2.56 billion as against Rs. 1.58 billion last year, consequently, Earnings Per Share (EPS) for the year 2023, increased to Rs. 4.10 per share as compared to Rs. 2.53 per share in the previous year.

| Financial Highlights | Rs. In "000" |  |
| :---: | :---: | :---: |
| Financial Position |  |  |
| Shareholder's Equity- Excluding Revaluation of Assets <br> Total Assets <br> Subordinated Loan <br> Term Finance Certificates/Sukuk <br> Borrowings <br> Advances <br> Investments <br> Disbursements-Cumulative | $\begin{array}{r} 11,284,577 \\ 60,559,058 \\ 6,818,042 \\ 22,800,000 \\ 18,849,392 \\ 34,401,920 \\ 13,804,680 \\ 52,017,000 \end{array}$ | $9,193,900$ $55,553,941$ $7,050,716$ $22,800,000$ $16,140,150$ $33,662,362$ $20,564,969$ $43,150,000$ |
| Financial Performance |  |  |
| Net Mark-up/Return/Profit/Interest Income Profit After Tax | $\begin{array}{r} 3,427,106 \\ 2,558,698 \end{array}$ | $\begin{array}{r} 2,117,166 \\ 1,579,217 \end{array}$ |
| Ratios |  |  |
| EPS | 4.10 | 2.53 |

## Movement in Reserves

| Particulars | Rs. In "000" 2022 |  |
| :---: | :---: | :---: |
| Opening Balance | 8,744,939 | 7,367,199 |
| Unappropriated Profit | 2,046,958 | 1,263,374 |
| Transfer to Statutory Reserve | 511,740 | 315,843 |
| Other Comprehensive Income | 95,207 | $(201,477)$ |
| Dividend paid | $(467,832)$ | - |
| Closing Balance | 10,931,012 | 8,744,939 |

## Capital Ratios and MCR

The Company remained well-capitalized, with a capital base significantly above regulatory benchmarks and Basel capital requirements. The company's total Capital Adequacy Ratio stood at $65 \%$, exceeding the requirement of $11.5 \%$. The quality of the capital is evident from the Company's Common Equity Tier-1 (CETI) to total risk-weighted assets ratio. PMRC's capital and related ratios remain well above regulatory requirements, providing a strong footing for its risk absorption capacity.

## Business Overview

Despite the challenging economic environment, the Company has consistently upheld its commitment to promoting and facilitating homeownership through its collaborations with Partner Financial Institutions (PFIs). The Company disbursed a total amount of Rs. 8.8 billion during the year 2023, actively contributing the housing market and offering invaluable support to individuals in their pursuit of owning homes. Additionally, the Company is actively working on the following initiatives which are pertinent to fostering the housing market in Pakistan.

## Comprehensive review of Housing Market

To gain a thorough understanding of the current market landscape, PMRC initiated a comprehensive housing market study. The insights anticipated from this study will not only guide our strategic decision-making but also play a pivotal role in shaping our products and services to seamlessly align with the evolving needs of our customers. This initiative represents an opportunity for us to proactively stay ahead of industry trends, foster innovation, and solidify our position in an ever-evolving sector that demands both agility and adaptability.

## Risk Sharing Facility

PMRC continued to act as a trustee of the Credit Guarantee Trust. During the year, a second scheme under the trust was successfully operationalized, providing extended coverage of up to $60 \%$ compared to $40 \%$ in the first scheme. The GoP provided a capital infusion of Rs. 7 billion as the first tranche during the year, and additional guarantees were issued to financial institutions to cover their portfolios generated under the "Mera Pakistan Mera Ghar" (MPMG) scheme of the SBP.

## Acquisition Plan

PMRC has expressed in-principal interest in acquisition of shareholding in House Building Finance Company Limited (HBFC) in response to the Request for Proposal issued by the Privatization Commission of Pakistan (PC). PMRC stands as the only company which has been prequalified by SBP and PC. Subsequently, the PC board recommended to the Cabinet Committee on Privatization (CCOP) to consider a single-source/negotiated transaction for the privatization of HBFC with PMRC, the sole pre-qualified bidder.

As of the date of the Directors' Report, the process of financial and legal due diligence is underway. The Board has authorized the management to negotiate the Share Purchase Agreement upon receipt from the PC, which is subject to approvals by regulators, other stakeholders such as International Finance Corporation (IFC) and the Board.

## Honors

- PMRC stood out as an 'Honorable Mention' at the 2023, Innovation Awards organized by Habitat for Humanity Asia-Pacific at the 9th Asia-Pacific Housing Forum (APHF), sustaining PMRC's commitment to making housing finance more accessible in Pakistan.
- Recognizing PMRC's outstanding contributions, the prestigious Asian Secondary Mortgage Market Association (ASMMA) bestowed its chairmanship upon PMRC. Mr. Mudassir Khan, Managing Director/Chief Executive Officer, was appointed as its chairman, marking it as a significant achievement, especially considering that PMRC commenced its business operations only five years ago.
- PMRC also reaffirmed its membership in the International Secondary Mortgage Market Association (ISMMA), which is the first global association to bring together secondary mortgage market institutions to focus on advocacy, regulatory issues, information sharing, and providing support to newly-established institutions in this space.


## Future Outlook

We expect headline inflation in the country to remain a challenge in the remainder of 2024, within an average range of $24-28 \%$, mainly due to higher commodity prices, currency depreciation, and adjustments in utility prices. Fiscal tightening will persist as the new IMF program keeps policymakers in check, with tariff hikes in the energy sector along with tax collection efforts. Considering these factors, SBP may opt to maintain its current tight monetary policy stance, potentially resulting in the policy rate remaining unchanged for the fiscal year ending June 2024. Nonetheless, some industry experts have an expectation of a rate cut between 100 to 200 basis points.

Despite facing significant challenges, the overall economic outlook for Pakistan remains cautiously optimistic. Receding inflationary pressures, positive prospects in agriculture, and signs of potential recovery in the industrial sector, as reflected by positive trends in high-frequency indicators and imports, contribute to this optimism. The first quarter of FY 2024, saw a growth of $2.13 \%$, largely driven by the agriculture and industry sectors.

Additionally, the twin deficit is on a downward trajectory, indicating improved economic management aimed at reducing macroeconomic imbalances. These developments lay the groundwork for progress towards higher and sustainable economic growth. It is expected that this positive momentum will continue to strengthen in the upcoming months.

PMRC will maintain a cautiously optimistic outlook for the year ahead. The Company's efforts will be directed towards developing innovative products to ensure resilience and make a valuable contribution to the national economy.

## Our People

PMRC provides strong employee engagement and a culture that encourages its team to make the best use of their time while exploiting their full potential and building strong relationships along the way. PMRC deliberately makes greater investments in upskilling its team, improving their welfare, and providing a genuinely conducive environment that matches the very best. This includes identifying training needs, designing and delivering training programs, and evaluating the effectiveness of the training. To keep the staff abreast of market practices and to enhance their skills, high quality domestic and in some cases foreign trainings were also provided during 2023.

PMRC introduced an "Internship to Job" program through which interns were trained in a professional environment and were subsequently considered for employment at PMRC. The Company manages employee relations and maintains a positive work environment.

A successful succession planning program is in place at PMRC for smooth operations, ensuring that key executives groom their immediate subordinates to take up senior roles when needed.

The Company is committed to providing equal opportunities and fair treatment in employment and does not accept unlawful discrimination in its recruitment or employment practices on any grounds, including but not limited to gender, race, color, nationality, ethnicity, disability, and age.

## Corporate Social Responsibility

Sustainability is an important element at PMRC. We are committed to conducting business and adhering to practices that are economically viable, socially responsible, customer-centric, and environmentally friendly. PMRC conducted various training sessions and capacity-building programs for NBFl's/MFl's and provided support to Sindh Peoples Housing for Flood Affectees, showcasing our commitment to market development and social responsibility.

As a strong supporter of diversity, PMRC's backing of women borrowers now stands at an impressive $18.14 \%$ of the entire portfolio. In 2023, PMRC participated in Pakistan's first-ever gender bond, emphasizing its support for women's ownership in housing.

To ensure effective CSR, PMRC donated Rs. 5 million for different charitable causes including for health and education.

## Risk Management Framework

To ensure risk management throughout the Company, PMRC implemented a risk management framework according to the Company's operational complexity, size and nature of business with strong Board oversight, multi-tier management supervision, and efficient systems and controls.

As part of the governance structure, the Board Risk Management Committee (BRMC) monitors, assesses and manages risk profile of the Company on an ongoing basis. At senior management level, Risk Management Committee, is responsible for oversight and execution through clearly articulated policies and procedures.

A robust internal control system is a key component of an organization's comprehensive risk management framework. It includes procedures for risk assessment, control activities, information and communication, and monitoring. The Company has completed Risk and Control Self-Assessment (RCSA) exercise to identify potential operational risks. A comprehensive risk assessment exercise was conducted by engaging all stakeholders. The identified risks were assessed to evaluate their potential impact on the Company. The adequacy of controls is then assessed to ascertain effectiveness of such controls to mitigate the identified risks.

## Dividend and appropriations

The Directors have recommended cash dividend of Rs. 1.50 per share (dividend pay-out: $37 \%$ ) (2022: Rs. 0.75 per share) for the year ended December 31, 2023, subject to approval of the shareholders in the upcoming Annual General Meeting. Additionally, the Board has approved an appropriation of Rs. 511.74 million from the current year's profit to the statutory reserve in compliance with the requirements of the Banking Companies Ordinance, 1962.

## Credit Ratings

Based on PMRC's low exposure to credit \& market risk, strong projected capitalization indicators, strong sponsors, experienced \& professional management team and sound risk management controls, VIS Credit Rating Company Limited (VIS) has assigned entity ratings of "AAA/A-1" (Triple A/A-One Plus). Outlook on the assigned ratings is "Stable".

## Statement of Internal Controls

The Board is pleased to endorse the statement made by the management relating to internal controls. The statement on Internal Controls is included in the annual report.

While concerted efforts were made to follow SBP Guidelines on Internal Controls, identification, evaluation and management of risks within each of the DFI's activities; and evaluation and change of procedures remains an ongoing process.

## Corporate Governance

The Board of Directors has adopted, the Code of Corporate Governance issued by Securities and Exchange Commission of Pakistan (SECP) on voluntary basis as the Board is committed to ensuring the best Governance practices.

The Directors are pleased to report that:

- The financial statements, prepared by the management of the Company, present fairly the state of affairs of the Company, the results of its operations, cash flows and changes in equity.
- Proper books of accounts have been maintained.
- Appropriate accounting policies have been consistently applied in the preparation of the financial statements, except for the changes in accounting policies as described in Note ' 4 ' to the financial statements. Accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards, as applicable to companies in Pakistan, have been followed in preparation of financial statements.
- The system of internal control in the Company is sound in design and is effectively implemented and monitored.
- There are no significant doubts regarding PMRC's ability to continue as a going concern.
- There has been no material departure from the best practices of corporate governance except for those as explained in the Statement of Compliance.
- Profit amounting to Rs. 511.74 million has been transferred to Statutory Reserve for the year ended December 31, 2023.
- The current Board of Directors consists of eight (8) male (excluding Chief Executive Office) and two (2) female members.
- Details of Directors' training programs are given in the Statement of Compliance with the Code of Corporate Governance.
- The Company engaged Pakistan Institute of Corporate Governance (PICG) to carry out its Board evaluation for 2023, under self-assessment which is in process. PICG has also carried out the evaluation for 2022, covering the three basic components as required by the Listed Companies (Corporate Governance) regulations and (for banks) SBP's Guidelines on Performance Evaluation of Board of Directors, which are; Board as a whole, Board Committees and Individual members of the Board. The Board self-assessment was carried out through an online portal-based questionnaire. The entire process ensured the anonymity of responses received. The deliverables of the assessment process were:
a) Board Assessment Report including Board Committees
b) Individual Board Member Evaluation Report
c) Analysis of Results Report


## Change in Directorship

Mr. Ahmed Taimoor Nasir has been appointed as a Non-Executive Director in place of Mr. Muhammad Aslam Ghauri.
Mr. Shahid Sattar joined the Board as an Independent Director, in replacement of Mr. Osman Asghar Khan who resigned from the Board.
Mr. Shahid Alam Siddiqui joined the Board, in replacement of Mr. Khurshid Zafar Qureshi who resigned from the Board.

## Composition of the Board and Board Committees

The Board at full complement comprises seven non-executive directors representing the cross-section of shareholders, three independent directors, and the Managing Director and Chief Executive Officer.

The composition of the present Board, excluding Chief Executive Officer is as follows:

| 1. | Independent Directors | 3 |
| :--- | :--- | :--- |
| 2. | Non-Executive Directors | 7 |
| 3. | Executive Directors | 0 |
| 4. | Female Directors | 2 |

The Board has formed committees comprising of members given below:

| a) | Audit Committee |  |
| :--- | :--- | :---: |
|  | Mr. Shahid Sattar (Chairman, Independent Director) |  |
|  | Mr. Tayyeb Afzal (Member) |  |
|  | Mr. Ahmed Taimoor Nasir (Member) |  |
| b) | HR Committee |  |
|  | Mr. Farrakh Qayyum (Chairman, Independent Director) |  |
|  | Mr. Risha Mohyeddin (Member) |  |
|  | Ms. Sonia Karim (Member, Independent Director) |  |


| c) | Risk Committee |
| :--- | :--- |
|  | Mr. Imran Sarwar (Chairman) |
|  | Ms. Mehreen Ahmed (Member) |
|  | Mr. Shahid Alam Siddiqui (Member) * |
| d) Corporate Governance \& Nominations Committee |  |
|  | Mr. Farrakh Qayyum (Chairman, Independent Director) |
|  | Mr. Rehmat Ali Hasnie (Member) |
|  | Mr. Mudassir H. Khan (Member) |

## Composition of the Shari'ah Board

The Company's Shariah Board comprises of two members:

| S. No. | Name | Designation |
| :--- | :--- | :--- |
| 1. | Mufti Ehsan Waquar | Chairman Shari'ah Board |
| 2. | Dr. Mufti Muhammad Yunas Ali | Resident Shari'ah Board Member |

## Meetings of the Board

Below are the details of number of Board and Committee Meetings held and attended during the year 2023:

| Sr. | Name | Board Meetings |  | BRC Meetings |  | BHRC Meetings |  | BAC Meetings |  | Coporate Governance \& Nominations (CGN) Meetings |  | Details |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (H) | (A) | (H) | (A) | (H) | (A) | (H) | (A) | (H) | (A) |  |
| 1 | Rehmat Ali Hasnie | 5 | 5 |  |  |  |  |  |  | 1 | 1 |  |
| 2 | Farrakh Qayyum | 5 | 5 |  |  | 2 | 2 |  |  | 1 | 1 |  |
| 3 | Imran Sarwar | 5 | 3 | 4 | 2 |  |  |  |  |  |  |  |
| 4 | Khurshid Zafar Qureshi | 5 | 4 | 4 | 4 |  |  |  |  |  |  | *Left BoD in Dec 2023 |
| 5 | Mehreen Ahmed | 5 | 5 | 4 | 4 |  |  |  |  |  |  |  |
| 6 | Mudassir H. Khan | 5 | 5 |  |  |  |  |  |  | 1 | 1 |  |
| 7 | Muhammad Aslam Ghauri | 5 | 2 |  |  |  |  | 5 | 2 | 1 | 1 | *Left BoD in May 2023 |
| 8 | Osman Asghar Khan | 5 | 2 |  |  |  |  | 5 | 2 |  |  | *Left BoD in May 2023 |
| 9 | Ahmed Taimoor Nasir | 5 | 3 |  |  |  |  | 5 | 3 |  |  | *Joined BoD in May 2023 |
| 10 | Risha A Mohyeddin | 5 | 4 |  |  | 2 | 2 |  |  |  |  |  |
| 11 | Sonia Karim | 5 | 5 |  |  | 2 | 2 |  |  |  |  |  |
| 12 | Shahid Sattar | 5 | 2 |  |  |  |  | 5 | 2 |  |  | *Joined BoD in Aug 2023 |
| 13 | Tayyeb Afzal | 5 | 5 |  |  |  |  | 5 | 5 |  |  |  |

## Meetings of the Shariah Board

| S. No. | Name | Held | Attended |
| :--- | :--- | :---: | :---: |
| 1. | Mufti Ehsan Waquar | 4 | 4 |
| 2. | Dr. Mufti Muhammad Yunas Ali | 4 | 4 |

## Value of Investments in Employee Retirement Benefits Funds

The table below shows the net assets of the provident and gratuity funds maintained by the Company, based on their audited financial statements as at December 31, 2022.

| Name of Retirement Fund | Rs. In "000" |
| :--- | :---: |
| Staff Provident Fund | 56,422 |
| Staff Gratuity Fund | 29,295 |

## Pattern of Shareholding

| Sr. <br> No | Name | No. of Shares held of PKR 10 each | \% Holding | Paid up Capital Rs. In "000" |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Ministry of Finance - Islamic Republic of Pakistan | 180,000,000 | 28.86\% | 1,800,000,000 |
| 2 | National Bank of Pakistan | 90,000,000 | 14.43\% | 900,000,000 |
| 3 | Habib Bank Limited | 75,000,000 | 12.02\% | 750,000,000 |
| 4 | United Bank Limited | 75,000,000 | 12.02\% | 750,000,000 |
| 5 | International Finance Corporation | 75,000,000 | 12.02\% | 750,000,000 |
| 6 | Askari Bank Limited | 45,000,000 | 7.21\% | 450,000,000 |
| 7 | Bank Alfalah Limited | 45,000,000 | 7.21\% | 450,000,000 |
| 8 | Allied Bank Limited | 30,000,000 | 4.81\% | 300,000,000 |
| 9 | Bank Al Habib Limited | 7,500,000 | 1.21\% | 75,00,000 |
| 10 | House Building Finance Company Limited | 1,001,250 | 0.16\% | 10,012,500 |
| 11 | Bank Makramah Limited (Formerly Summit Bank Limited) | 274,500 | 0.04\% | 2,745,000 |
| 12 | Directors / Individual | 150 | 0.00\% | 1,500 |
|  |  | 623,775,900 | 100.00\% | 6,237,759,000 |

## Auditors

The present auditors M/s. A.F. Ferguson \& Co., Chartered Accountants, retired and being eligible offer themselves for re-appointment in the forthcoming Annual General Meeting. Accordingly, on the recommendation of the Board Audit Committee, the Board of Directors recommends to the shareholders to appoint M/s. A.F. Ferguson \& Co., Chartered Accountants as the statutory auditors of the company for the year ending December 31, 2024 at a fee of Rs. $2,500,000 /$ - for statutory assignments excluding out-of-pocket expenses and taxes to be paid at actuals.

## Appreciation and Acknowledgement

On behalf of the Board and the Management, we would like to express our gratitude to our Shareholders for placing their trust in PMRC; SBP, SECP and other regulatory bodies for their support, guidance and oversight as well as the World Bank Group. We would also like to extend appreciation to our colleagues for the diligent work towards meeting customer expectations and their dedication towards achieving Company's goals and objectives.

For and on behalf of the Board of Directors.


Rehmat Ali Hasnie Chairman


Mudassir H. Khan
Managing Director /
Chief Executive Officer



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MR. REHMAT ALI HASNIE

Chairman
Chief Executive Officer \& President - NBP
Mr. Hasnie has been a member of the Board of PMRC since May 2015 and the Chairman of the Board of Directors since April 2017. He is a financial markets professional with a MA in Development Banking from The American University (USA) and presently serving at National Bank of Pakistan (NBP) in the capacity of Chief Executive Officer \& President. NBP is Pakistan's largest and most profitable public sector bank and is a listed company on the Pakistan Stock Exchange. Mr. Hasnie has held various senior management level positions during his years at NBP including the Group Chief of the Investment Banking Group, the Group Chief of the Inclusive Development Group (IDG) as well as the Acting Group Chief of the Corporate \& Investment Group. He has over 26 years of work experience in the financial sector including stints in economics research, capital markets, investment banking, treasury and credit markets at various institutions in Pakistan. He has served on numerous Boards as a nominee Director of NBP including Pakistan Mercantile Exchange Limited, Fauji Akbar Portia Marine Terminals Limited, Agritech Limited, First Credit Investment Bank Limited and First National Bank Modaraba.


## MR. RISHA MOHYEDDIN

## Director

Mr. Risha A. Mohyeddin is the Global Treasurer for HBL, responsible for Sales \& Trading businesses (covering Fixed Income, FX, Derivatives \& Structured Products, Equities) and Treasury/Balance Sheet Management activities, for the Bank's global franchise. Previously he has served as Regional Treasurer for Barclays Bank in Dubai and headed businesses in National Bank of Pakistan and United Bank Ltd., Pakistan. Previously he worked at Citibank as Country Treasurer for Pakistan, and Regional Head of Structuring, based in Bahrain. During his career, Mr. Mohyeddin has worked closely with market bodies and regulatory agencies to help advance the regulatory structure of markets in several countries in the region, including Pakistan, Egypt and the UAE.

He has an MBA from Melbourne Business School, Australia and a Masters in Finance from Boston College, US.


## MR. IMRAN SARWAR

## Director

Mr. Imran Sarwar serves as the Group Executive, Risk and Credit Policy and Group Chief Risk Officer at United Bank Limited. Mr. Sarwar holds degrees in Business \& Accounting from Ohio Wesleyan University and LLB from Punjab University. With over 27 years of diversified banking experience covering Corporate, Institutional, Investment Banking and Risk, he has worked in Pakistan, Australia, UK and UAE. Before joining UBL, he was Head of Corporate and Institutional Banking UAE for Standard Chartered Bank. He joined UBL in August 2017.


## MS. MEHREEN AHMED

## Director

Ms. Mehreen Ahmed currently serves as the Group Head - Retail Banking at Bank Alfalah. In this role, she is responsible for managing the Bank's Retail, Commercial, SME \& Consumer businesses across the country. Her operational network comprises over 650 branches and she leads the banks sales effort for one of the widest product suites in the market. She is also managing high-impact new businesses including Wealth Management, Premier Banking and Payroll Banking alongside, Marketing, Communications and Deposit Products. She joined Bank Alfalah in 2012 as the Group Head for Consumer Business and New Initiatives.

Her banking career spans over 25 years across Pakistan's leading financial institutions including Standard Chartered, MCB and Soneri Bank Limited. She holds an MBA in Finance and Marketing from the Institute of Business Administration (IBA), University of Karachi. Ms. Mehreen Ahmed represents Bank Alfalah on the board of the Pakistan Mortgage Refinance Company (PMRC), and is also a member on the Client Councils of leading international payment schemes.


## MR. TAYYEB AFZAL

## Director

Mr. Tayyeb Afzal is a Nominee Director, representing International Finance Corporation (IFC) on the Board of PMRC. Mr. Tayyeb is a seasoned C-level executive with over 45 years of international experience in both industry (Financial services, manufacturing) and professional services (Big 4). He is an independent board director, business advisor, executive coach, mentors and provides coaching to young entrepreneurs. Awarded first in Pakistan DCRO Institute in Certificate in Risk Governance - Certificate in Risk Governance ${ }^{\otimes}$ https://dcroi.org/certificate-program

Mr. Tayyeb is established and recognized in Pakistan for board level participation and contribution for leading listed and private companies, especially in the areas of leadership of audit committees, optimization of financial accounting \& systems, management and governance systems, strategic planning, IPO planning, M\&A, and due diligence initiatives. He possesses expertise in external and internal auditing, wholesale and corporate banking, equipment leasing and skill set of adaptability and business knowledge of different industry sectors and diverse functional roles providing the ability to quickly add value while dealing with individuals at all levels and across all disciplines. He has strong business and functional acumen to execute a wide range of delivery and solution strategies. A creative and analytical thinker who can lead and manage changing businesses. Mr. Tayyeb is a Fellow Member (FCA) of the Institute of Chartered Accountants of England \& Wales (ICAEW) and Fellow Member (FCCA) of The Association of Chartered Certified Accountants of the UK having professionally worked in the U.K., Canada, Middle East (Dubai, Muscat, Kuwait and Bahrain) and Pakistan.


## MR. FARRAKH QAYYUM

Independent Director
Mr. Farrakh Qayyum retired as Secretary to Government of Pakistan. He served as Secretary Economic Affairs Division, Finance, Petroleum and Natural Resources, Telecommunications and Information Technology, Privatization and Science and Technology. Mr. Qayyum has extensive experience in policy and strategy formation and implementation, institutional development, economic and financial evaluation, in managing multi-disciplinary teams for financial and development projects, and in working closely with commercial banks and multilateral and bilateral donor agencies. Mr. Qayyum has played an instrumental role in the government's financial sector and telecommunications sector reforms and successful privatization of PTCL and some of Pakistan's key financial institutions, and negotiated and signed the Pak-Iran Gas Supply Agreement. He has also served as Trade and Economic Minister at the Embassy of Pakistan in Washington DC, Special Assistant to the Finance Minister, and Additional Secretary (Econ) at the Prime Minister's Secretariat.

Mr. Qayyum holds a Master Degree in Economics with a major in International Trade and Finance from the University of San Francisco, USA. He has received certifications from the Kennedy School of Government, Harvard University, the Overseas Economic Cooperation Fund and several other prestigious organizations.

He has represented Pakistan as Alternate Governor World Bank and Asian Development Bank in their annual meetings. He also served as Executive Director on the Board of Islamic Development Bank. Mr. Qayyum represented the Government on the Boards of Directors of State Bank of Pakistan, National Bank of Pakistan, and Pakistan International Airlines. He has also been on the Boards of Directors of Allied Bank Ltd., Pak China Investment Company and PAIR Investment Company Ltd. He was a Member of the Economic Advisory Committee, constituted by the Ministry of Finance.

Mr. Qayyum is, presently, the Chief Executive Officer of GEI Pakistan (Pvt) Ltd., an affiliate company of Saif Group and focused on delivering affordable and clean energy and power solutions for Pakistan.


## MR. MUDASSIR H. KHAN

## MD / Chief Executive

Mr. Mudassir H. Khan is the Managing Director/CEO of Pakistan Mortgage Refinance Company. Mr. Khan holds an Executive Masters in Business Administration (update) from Stern School of Business, New York, USA and a Masters in Finance from St. John's University, New York, USA. He is also an Electrical Engineer from University of Oklahoma, USA. With over 30 years of diversified banking experience primarily covering Retail, Corporate \& Investment Banking, Operations, Risk and Development Banking. Before joining PMRC, Mr. Khan worked with National Bank of Pakistan for four years as SEVP/Group Chief Retail \& Commercial Banking and as Group Chief Payments \& Digital Banking. Prior to that, he was with HBL for nine years, holding different portfolios as SEVP Group Head Global Operations, CIO, CCO and Head of Basel and Operational Risk. He also worked with the World Bank for more than fourteen years in the area of Financial Sector, South Asia Region, based in Pakistan and also worked in Afghanistan, Bangladesh, Nepal, Maldives; as well as in the Africa Region in Ghana, Uganda, Kenya and Sierra Leone. Before joining the World Bank, he worked in the field of Corporate and Investment Banking with Citibank, N.A and Bear Stearns in Pakistan and in USA.

Mr. Khan had been a speaker at many conferences locally and internationally related to housing finance, banking \& digital transformation, banking operations and reforms and risk management. He had also served in many Boards as Director and was the Chairman of NBP Fullerton Asset Management (NAFA) and of First Women Bank Limited (FWBL). He is currently MD/CEO PMRC and member of the Board of Pakistan Microfinance Network as Independent, Non-Executive Director.


## MS. SONIA KARIM <br> Independent Director

Ms. Sonia Karim is currently working as the Chief Operating Officer of Maxim Agri (Pvt.) Ltd. She is also the founder and CEO for Zaraee - an online marketplace for agricultural inputs. Prior to this, she was heading the power division of Nishat Chunian Group as Managing Director, heading a 200 MW IPP and a 46 MW coal power plant. A senior business leader, with over 20 years of work experience in textile and energy sectors, she has worked in various roles, including marketing, sales, product development and production optimization in textiles; supply chain development, project finance, corporate finance, contract negotiation, policy making, operational optimization and performance measurement in the energy sector.

Sonia did her Bachelors in Electronics Engineering from the Ghulam Ishaq Khan Institute of Engineering Science \& Technology and MBA from the Lahore University of Management Sciences. She has done executive courses from AOTS Japan, the London Business School and National University of Singapore.


## MR. AHMED TAIMOOR NASIR

## Director

Mr. Ahmed Taimoor Nasir is a Nominee Director, representing the Ministry of Finance, Government of Pakistan on the Board of PMRC.

Presently he is serving as Joint Secretary, Internal Finance Wing, Ministry of Finance, Government of Pakistan. He is also a Nominee Director of the Ministry of Finance on the Board of Zarai Taraqiati Bank Limited.

Mr. Taimoor has over 30 years of extensive experience in public sector with the Federal and Provincial Governments as well as with international organizations.

He has previously served as Director General to the Auditor General of Pakistan, Director General of the National Socio-economic Registry at BISP and Joint Secretary in the Power Division.

Mr. Taimoor holds Masters of Sciences (M.Sc.) in Accounting \& Finance from Manchester Business School, UK and Masters in Computer Sciences from Shaheed Zulfikar Ali Bhutto Institute of Science and Technology, (SZABIST) as well as Bachelor of Engineering in Civil Engineering from University of Engineering and Technology, Lahore.

## MR. SHAHID SATTAR

Independent Director
Mr. Shahid Sattar is a seasoned Professional with the distinction of being one of the most successful bankers who, over the last 41 years has worked in Corporate, Institutional, Consumer and Islamic Banking with leading Multinational and Local banks, Domestically and Internationally. He has established himself as a thought leader and a change agent who has the ability to look through the wide lens and at the same time narrow down to critical issues and opportunities to deliver exceptional and sustainable results.

In his role as President and CEO of Samba Bank Limited (SBL) from August 2013 to July 2022, he has delivered record earnings in all years by building a top of class management team and focusing on key areas including, new business, operational efficiencies, technology rollout, and strong and business-savvy risk management.

Prior to joining SBL, he worked in UBL, as Head of Corporate \& Cash Management and later as Head of Retail, Commercial, Consumer (including Cards, Assets, Products \& Marketing). From September 2010, till December 2012, he was Heading NIB Bank Limited as Head of Retail, Commercial \& Consumer. He also worked as Head of Retail \& Remittance Business in Bank Al-Bilad (Islamic Bank), Saudi Arabia from November 2007 to September 2010.

He also worked in MCB Bank, from August 1998, till October 2007, holding various positions including Head of SAM, Head of Retail, Commercial \& Consumer and Agriculture prior to that he worked in CITI Bank Pakistan in Corporate from 1992, till 1998. He also worked in Centralized Credit in BCCI from 1981 to 1991 serving at Cairo, London \& Abu Dhabi.

Mr. Shahid's forte is formulating SBL's strategic direction including commitment to business growth and increasing revenue, controlling cost, rationalization of organizational structure, and improving service quality. SBL is now heading towards Digitalization and Automation for providing better consumer experience at their convenience.

He has held many directorships at MNET Services (Pvt.) Ltd., (ATMSWITCH), Bank AL-Bilad Investment Co., Saudi Arabia, PICIC Insurance Co., PICIC Asset Management Co., and UBL Asset Management Co., during his career. He currently holds directorship of Insta Plast (Pvt.) Ltd., National Insurance Company Ltd, NRSP, Raqmi Bank and Flow petroleum (Pvt) Ltd.

He has done Bachelor of Science (B.Sc) in Textile Engineering from the University of Engineering and Technology, Lahore and holds a Master Degree in Business Administration (MBA) in Marketing from the University of Punjab. Over the years he attended many national and international Seminars and Conferences.

## MR. SHAHID ALAM SIDDIQUI

## Director

Mr. Shahid Alam Siddiqui is Senior Executive Vice President and Group Head Retail Banking at Askari Bank Limited. In this role he is leading more than 500 conventional branches consisting of 08 Regions, Consumer Banking, SME \& Commercial, Agriculture \& Rural Business Divisions, Home Remittance Department \& China Desk. He is also a member of Bank's Management Committee (MANCOM), Business Continuity Plan (BCP) Steering Committee, Credit Risk Management Committee (CRMC), Agri Credit Committee (ACC), Compliance \& Control Committee of Management (CCM), Asset Liability Committee (ALCO), Operational Risk Management Committee (ORMC), Conduct Assessment Framework (CAF) Committee and Information Technology \& Security Committee.

On the educational front, Mr. Shahid Alam Siddiqui is a double Master's Degree holder in Banking, Finance \& Business Management. Apart from holding Master of Business Administration degree from Pakistan, he did his M.SC from University of Gloucestershire UK.

Mr. Shahid Alam Siddiqui is a seasoned Banker having local \& foreign banking experience of around 35 years. He started his professional journey in 1989, with Bank of Credit \& Commerce International (BCCI) and in 1992, joined the newly established Askari Bank Limited. Having keen learning aptitude and focused approach towards professional \& personal growth, he excelled in his Banking career; becoming Head of different Departments. In 2008, he enriched his work experience by joining United National Bank Ltd, UK where he was elevated to the position of Regional Business Development Manager for North West UK.

In 2011, Mr. Shahid Alam Siddiqui joined Askari Bank Limited as Head Operations and in this role, he brought about valuable transformation and revamped operational procedures to make them more effective and efficient. He then headed major Regions North-I \& North II of the Bank. Under his dynamic leadership, active engagement with customers as well as Branch teams, the Regions successfully achieved milestones. Mr. Shahid Alam Siddiqui has also held the Senior Management positions of Country Head Consumer Banking Division, Country Head Institutional Sales Division and Group Head Islamic Banking Division.

The diversity of business segments successfully headed throughout the years have provided a comprehensive and well augmented experience portfolio that Mr. Shahid Alam Siddiqui has successfully employed towards achievement of the Strategic Directives of the Bank. His core competencies include result oriented focused approach, well-honed business insight, capitalization of key business avenues to boost Bank's revenues and bringing about technology-based solutions to improve operational efficiencies.

# SHARIAH BOARD MEMBER 



MUFTI EHSAN WAQUAR

Chairman Shariah Board of PMRC
Mufti Ehsan has a diversified cross-functional management experience in Islamic Finance, Business Management and Operation, Project Management and Administration for more than two decades. He has hands-onexperience of people and projects management, with a rich experience of working with board of directors and senior management of banks, regulators, auditors and legal counsels.

Alhamdulillah, he exclusively serves Islamic Financial Industry with institutions like World Bank-IFC, National Bank of Pakistan, ABL, Soneri Bank, NAFA, Askari General Insurance Company Takaful Window (AGICO), Emirates Global Islamic Bank, Al Baraka Bank Pakistan, UBL, Yasaar Ltd.-UAE \& UK, Minhaj Advisory-UAE, Arif Habib for more than a decade now. He also serves as Member Shariah Advisory Committee (SAC) at Security Exchange Commission of Pakistan (SECP). He has structured several Sukuk including the largest Sukuk in Pakistan; a hundred billion Sukuk for Neelum Jhelum Hydro Power, Fatima Fertilizer, Fauji Fertilizer, Sitara Energy, Sitara Peroxide and IBL. He also served as member of the Technical Committee for Developing Accounting \& Auditing Standard for Islamic Financial Institution at Institute of Chartered Accountants of Pakistan (ICAP). As member of SAF at State Bank of Pakistan (SBP), he worked actively with SBP in matters pertaining to Islamic Banks including drafting of Shariah Standard on Shirkat-ul-Milk usually used for Housing Finance, Tawarruq, Commodity Murabahah, Treasury, Trade Finance and Agricultural Financing Products. At ESAAC (Ehsan Shariah Advisors and Consultants Private Limited), where he is the Chief Executive Officer and has the privilege to work on a project of World Bank-IFC for developing Islamic Re-Mortgage Finance. He has also worked with SECP team on Takaful Rules 2012 with its insurance division.

He possesses a unique combination of religious and contemporary education that is very relevant to Islamic Banking. He has strong communication skills combined with knowledge of several languages. He graduated and accomplished Masters in Business Administration (MBA) with specialization in Finance and Masters in Economics (MA) from loBM and University of Karachi respectively. He also completed traditional Islamic studies and graduated as a Mufti, achieving Masters in Islamic Studies (MA) and specializing in Islamic Jurisprudence (PGD-Mufti) from a leading Islamic School in Pakistan, Jamia-Tur-Rasheed. He has also accomplished Bachelors in Law and Legislation (LLB). This unique blend of educational combination gives him an edge upon many others to understand, correlate and align modern day banking practices with Shariah principles. Beside this, he conducts courses and sessions on Islamic Banking, Capital Markets, Derivatives, Takaful and Risk Management in renowned Business schools like CBM, IBA and KUBS.


## DR. MUFTI MUHAMMAD YUNAS ALI

Resident Shari'ah Board Member \& Head Shari'ah Compliance
Dr. Mufti Muhammad Yunas Ali is a seasoned Shari'ah Scholar in the Islamic Banking \& Finance industry. He joined Pakistan Mortgage Refinance Company Limited (PMRC) in 2018 and currently serves as Resident Shari'ah Board (RSBM) and Head Shari'ah Compliance (HSCD). He has over 19 years of banking and non-banking experience particularly in the field of Research and Ifta (fatwa writing) wherein, he has written various Books and research papers (in HEC approved and international journals). Recently, the Book is written by him on Elimination of Riba in the light of Verdict announced by Federal Shari'at Court of Pakistan on April 28, 2022.
 above-mentioned verdict. He also conducts courses and sessions on Islamic Banking and Finance, Takaful and Shariah Non-compliance Risk Management in renowned Universities and Institutions like UOK, NIBAF, SZIC, ICAP, Daar-ul-Uloom Naeemia, Karachi, Daar-ul-Uloom Memon and Saylani Business \& Islamic leadership School. He holds a PHD degree in Islamic Banking \& Finance from University of Karachi, Pakistan. He already possesses a Master's degree in Islamic Banking \& Finance from Sheikh Zayed Islamic Centre, University of Karachi. He has completed Takhassus-fil-Fiqh wal-Ifta (Specialization in Islamic Jurisprudence and Fatwa Writing) and completed Al-Shahadul Aalamiyyah (Equivalent to Masters in Arabic and Islamic Sciences) from Tanzeem-ul-Madaris Ahle-Sunnat Pakistan and got 3rd. position in all Pakistan. He is also serving as a Shari'ah Board Member of Salaam Takaful Limited and visiting lecturer in Al. Manaar Islamic Research Centre and in School of Islamic Economics, Finance and Banking at Jamiah Dar-ul-Uloom Memon, MA Jinnah Road, Karachi, Pakistan.

## OUR TEAM



Standing Left to Right

Naved Hanif - Company Secretary Farrukh Zaheer - Head Treasury \& FIs Mehmood Uzair - Head Risk

Sitting Left to Right

Syed Zafar Alam Tirmizi - Head Business \& Products Iffat Hina - Head HR \& Admin
Mudassir H. Khan - Managing Director \& CEO
Omair Yousuf Farooqi - CFO \& Group Head Operations


Standing Left to Right

Jamil Akhtar - Head Products
Zahid Hussain Gokal - Head Compliance
Muhammad Zafar Abbas - Head CAD/Operations
Naved Hanif - Company Secretary
Farrukh Zaheer - Head Treasury \& FIs
Mehmood Uzair - Head Risk
Badar Munir - Head IT
Hasan Junaid Nasir - Head Islamic Business

Sitting Left to Right

Waseem Ahmed Hashmi - Head Internal Audit Syed Zafar Alam Tirmizi - Head Business \& Products Iffat Hina - Head HR \& Admin
Mudassir H. Khan - Managing Director \& CEO Omair Yousuf Farooqi - CFO \& Group Head Operations Farheen Amjad - Head FInance

## EMPLOYEE ENGAGEMENT

## Independence Day Celebration '23

At PMRC, Independence Day was celebrated with great enthusiasm and patriotism. To commemorate this important day, special celebrations were organized filled with patriotism, and a sense of pride for our beloved country. It was a resounding success, fostering a sense of national pride, unity, and camaraderie among employees. Celebrating country's independence together was a reminder of the values we share and the gratitude we have for the opportunities and freedom we enjoy as Pakistanis.

## In-house training session for our Employees and newly joined batch of Interns 2023

Pakistan Mortgage Refinance Company hosted a successful in-house training session for our Employees and newly joined batch of Interns 2023 on the "Staff Capacity Building for Business and Product". This training session provides an understanding of the primary goals and objectives, roles, products, operations, mission, and vision and how it promotes their services in Today's world market and valuable knowledge about the progressive or enlightened journey of PMRC. This session was successfully led by Jamil Akhtar, welcomed the new beginners and encouraged them to get ready to embark on a transformative learning experience in their belonging departments.

## A Mango Mania Brunch, a fun-filled event was arranged for all employees at PMRC

A Mango Mania Brunch, a fun-filled event was arranged for all employees at PMRC. Employees had a delightful experience as they indulged in a variety of mouthwatering mango delicacies and refreshing summer beverages. From mango salads and appetizers to delicious mango desserts, the event offered an array of delectable options to satisfy the taste buds. This brunch provided an opportunity to all employees to come together, socialize, and enjoyed a relaxing time which was right after EID holidays. It also provided a chance to inspire and foster a sense of camaraderie among the team members.


## HR Department organized an Eid get together for all the employees

The HR Department recently organized an Eid get together for all the employees. The event was held to celebrate Eid ul Fitr and to bring all the employees together to celebrate the occasion. The event was planned in the evening for a dinner and the atmosphere was lively and festive with everyone dressed up in their festive best. Delicious traditional Eid food was served with traditional sweets and delicacies for everyone to enjoy. The get together proved to be a great opportunity for employees to connect with their colleagues outside of work space and share the joy of the festive occasion which demonstrates the Company's commitment to foster cultural celebrations.

## Staff Capacity Building for Business and Products training

PMRC held a Staff Capacity Building for Business and Products training conducted by Jamil Akhtar (Head of Products) for their staff to introduce and familiarize them with the company's current product line and update on the mortgage market dynamics which was later followed up by a Q\&A session.


## CSR ENGAGEMENT

## KDSP Donation Drive

Pakistan Mortgage Refinance Company (PMRC) has generously donated to the Karachi Down Syndrome Program (KDSP), demonstrating a commitment to championing the cause of individuals facing Down Syndrome, particularly those with limited resources. KDSP, a non-profit organization, is dedicated to instilling hope in the lives of those affected by Down Syndrome, and PMRC's donation serves as a stride towards fostering positive change within this community.

## Sponsors to Million Smiles Pk

PMRC has generously contributed to the Million Smiles Foundation on $10^{\text {th }}$ August 2023, directed towards the education of underprivileged children. The foundation's mission is to ensure equitable access to cost-effective vocational training, eliminate gender and wealth inequalities, and attain universal access to high-quality higher education. We aspire to align with their mission by providing financial support to enhance their resources and assist in achieving their objectives.


## Sponsorship to Kidney Center

PMRC being a responsible organization, under its Corporate Social Responsibility (CSR) has extended financial assistance to the Kidney Center. This assistance aims to bolster the Kidney Centre's ability to offer critical medical services and support to those in need. Through its generous donation, PMRC actively contributes to the advancement of sustainable and compassionate communities, and makes a significant impact in the lives of individuals who require financial aid.



Kenya Mortgage Refinance Company and National Treasury Team of Kenya meets with SBP Team along with PMRC

Delegates from Kenya Mortgage Refinance Company (KMRC) and National Treasury (Kenya) along with PMRC met with SBP team to understand the objective of Credit Guarantee Scheme and role it played in promotion of low-cost housing in Pakistan.


## Kenya Mortgage Refinance Company and National Treasury Team of Kenya meets with Faysal Bank Team along with PMRC

Delegates from Kenya Mortgage Refinance Company (KMRC) and National Treasury (Kenya) along with PMRC met with Faysal Bank housing team for its feedback on Credit Guarantee Scheme and how the scheme played a role in taking exposure under Mera Pakistan Mera Ghar Scheme (MPMG).


## Kenya Mortgage Refinance Company and National Treasury Team of Kenya meets with JS Bank Team along with PMRC

Delegates from Kenya Mortgage Refinance Company (KMRC) and National Treasury (Kenya) along with PMRC met with JS Bank housing team for its feedback on Credit Guarantee Scheme and how the scheme played a role in taking exposure under Mera Pakistan Mera Ghar scheme (MPMG).


Delegates from Kenya Mortgage Refinance Company (KMRC) and National Treasury (Kenya) visited PMRC

Delegates from Kenya Mortgage Refinance Company (KMRC) and National Treasury (Kenya) visited PMRC on study tour to replicate Credit Guarantee Scheme to promote low-cost housing in Kenyan housing market.

Central Bank and MoF Uganda team meets Thardeep Team alongwith PMRC

Delegates from Central Bank of Uganda and MoF (Uganda) visited Thardeep with PMRC to see microfinance model and impact MFIs
creating in rural areas.

Central Bank and MoF Uganda team visits Naya Nazimabad alongwith PMRC

Delegates from Central Bank of Uganda and MoF (Uganda) visited Naya Nazimabad along with PMRC team to experience newly developed housing society.


Central Bank and MoF Uganda team meets Meezan Bank Team along with PMRC

Delegates from Central Bank of Uganda and MoF (Uganda) visited Meezan Bank consumer team with PMRC to gain insights about mortgage market and products available. They were also briefed about consumer preference towards Islamic mode of financing.


Central Bank and MoF Uganda team meets SBP Team alongwith PMRC

Delegates from Central Bank of Uganda and MoF (Uganda) met with SBP team along with PMRC team to explore and discuss regulatory challenges to setup Mortgage Refinance Company.


Central Bank and MoF Uganda team meets SECP Team alongwith PMRC

Delegates from Central Bank of Uganda and MoF (Uganda) virtual meeting with SECP team to know regulatory regime and requirements of launching housing finance companies in Pakistan.


Central Bank and MoF Uganda team meets HBFC Team along with PMRC

Delegates from Central Bank of Uganda and MoF (Uganda) meeting with HBFCL team along with PMRC team to discuss strategies for the development of housing products for low and middle income groups.


Central Bank and MoF Uganda team meets Bank Alfalah Team alongwith PMRC

Delegates from Central Bank of Uganda and MoF (Uganda) meeting Bank Alfalah with PMRC for client exposure and feedback. Housing market outlook and challenges for growth were discussed.


## Fostering Collaboration between PMRC and JHF

15, December 2023, In a dynamic display of international collaboration, the Pakistan Mortgage Refinance Company (PMRC) recently engaged in a comprehensive knowledge sharing meeting with the Japan Housing Finance Agency (JHF). The gathering served as a platform for PMRC to delve into the intricacies of JHF's respective products and services, sharing detailed information and valuable insights.

During the meeting, the Japan Housing Finance Agency presented a thorough overview of their products and services offering, shedding light on innovative solutions in the housing finance sector. This exchange of information not only deepened
 the understanding of each other's operations but also paved the way for potential collaborations and synergies.

The discussions went beyond the surface, delving into the challenges of the housing finance landscape in both countries. The insights shared during this meeting are expected to catalyse positive changes, fostering mutual growth and innovation within the housing finance domain.

## Traning by PMRC on Credit Guarantee Scheme Reporting Requirements

PMRC conducted a training session for Partner Financial Institutions on Credit Guarantee Scheme and Data Reporting Requirements.

On June 6th, 2023, PMRC hosted a successful training session for Partner Financial Institutions (PFIs) on the Credit Guarantee Scheme (CGS) and data reporting requirements. Led by Mr. Jamil Akhtar, the session covered CGS parameters, claim conditions, and quarterly data reporting. Practical issues and improvements for refinance \& CGS were also discussed. The session provided valuable knowledge and actionable insights for PFls. PMRC's commitment to collaboration and continuous improvement shines through these initiatives,
 benefiting the financial ecosystem.

## Partner Financial Institution's Capacity Building Training by PMRC

On October 10, 2023, Pakistan Mortgage Refinance Company (PMRC) successfully hosted a training session for Capacity Building of its Partner Financial Institutions (PFI's). The training was focused on the importance of best practices for housing finance, standardization of mortgage loan documentation and implementation of E\&S standards. This training session was led by Mr. Jamil Akhtar, Head of Products along with Mr. Hasan Junaid Nasir, Head of Islamic Business. The session fostered valuable insights and experiences. It covered recommended E\&S guidelines in line with PMRC's E\&S Policy, equipping participants with practical knowledge for effective implementation of standards, E\&S practices.


## MRC \& Akademos Signing Ceremony

The PMRC is pleased to announce its collaboration with Akademos for the execution of a comprehensive Housing Market Survey in Pakistan. This survey is designed to offer an extensive examination of the housing sector, with the objective of gaining insights into the current housing market conditions within the country. The primary objectives of this survey include evaluating housing unit shortages, analyzing the supply and demand disparities, assessing the availability of housing stock nationwide, and examining various factors that influence these dynamics. On the 8th of September 2023, a formal signing ceremony marked the commencement of our partnership with the Akademos team. Together, we embark on a mission to conduct a detailed study that will facilitate a thorough analysis
 of the housing market, enabling us to develop more effective solutions to address the challenges within this sector.

## World Bank and the International Finance corporation delegations visits PMRC

A delegation from the World Bank (WB) and the International Finance Corporation (IFC) paid a visit to the PMRC for an insightful project update and a discussion on the prevailing housing market conditions.


PMRC organised a capacity building session for Financial Institutions (FIs)

On 18th May 2023, PMRC hosted a successful capacity building session for Financial Institutions (FIs) focused on the importance of Environmental and Social (E\&S) standards. Led by Mr. Jamil Akhtar, Head of Products and E\&S Coordinator for PMRC, the session fostered valuable insights and experiences from 13 participating FIs. It covered recommended E\&S guidelines in line with PMRC's comprehensive E\&S Policy, equipping FIs with practical knowledge for effective implementation of environmental and social practices.


February 23, 2023 World Bank (WB) and International Finance Corporation (IFC) team visited PMRC for discussion on phase II of Credit Guarantee Scheme, Housing Market outlook including need for reconstruction of houses for flood affectees.


## Mudassir H. Khan (MD/CEO PMRC) attended the Global Affordable Housing Conference organized by World Bank Group

Mudassir H. Khan (MD/CEO PMRC) attended the Global Affordable Housing Conference organized by World Bank Group from May 31- June 2, 2023 at the World Bank Group Headquarters in Washington D.C. The theme of the conference was "Looking ahead: unlocking access to affordable, green and resilient housing through innovation." The 3-day hybrid event brought together an audience of entrepreneurs, financiers, policy makers, researchers and development partners to discuss innovative ideas and cutting-edge
 solutions to build and finance affordable and green housing around the world.

## MD/CEO PMRC at World Economic Forum 2023 Davos

Mudassir H. Khan (MD/CEO PMRC) addressing to Accelerating Investment in Pakistan forum at annual meeting of World Economic Forum (WEF) at Davos, Switzerland, held on January 19, 2023. In the event, Mr. Khan emphasized importance of a clear roadmap to achieve economic prosperity by providing favorable investment environment and opportunities to both local and foreign investors. He also highlighted the importance of minimum quality standards and environmental and social safeguards especially in the low-cost environment of resilient housing.


Asian Secondary Mortgage Market Meeting 2023, Tokyo - Japan

On December 4th, the Pakistan Mortgage Refinance Company (PMRC) participated in the annual meeting of the Asian Secondary Mortgage Market Association (ASMMA) 2023 in Tokyo, Japan. The meeting was attended by representatives from mortgage refinancing organizations in Malaysia, Korea, Indonesia, Kazakhstan, Philippines, Mongolia, Kyrgyzstan, and Uzbekistan. Mr. Mudassir H. Khan (MD/CEO) and Mr. Farrukh Zaheer (Head of Treasury \& FI) represented PMRC at the annual meeting.

ASMMA is an association of secondary mortgage organizations in Asia where members are provided an opportunity to exchange information, ideas, views, experiences, and best practices in their respective countries. The Association of Asian Secondary Mortgage Organizations (ASMMA) is an informal non-profit organization open to all secondary mortgage corporations in Asia.

During the meeting, the participating companies shared their corporate structures, products, services, mortgage market overviews, and discussed issues related to green housing finance. At the end of the meeting, Mr. Mudassir H. Khan (MD/CEO) was appointed as the chairman of ASMMA for 2024.


## KMRC hosted Kenya Affordable Housing Conference

On November 22nd, 2023, KMRC hosted Kenya Affordable Housing Conference, during which PMRC was honored with a special invitation to share its extensive journey and expertise in the realm of Risk Sharing Facility. While addressing the forum Mr. Jamil Akhtar - Head of Products PMRC, illuminated the transformative impact of the Credit Guarantee Scheme (CGS) on the financial landscape of housing market in Pakistan. The discourse centered around elucidating how CGS has significantly changed the financial dynamics within the housing sector, underscoring the pivotal role it played in fostering advancements within the realm of affordable housing initiatives.


## PMRC held a Round Table Conference for Partner Financial Institutions (PFIs)

PMRC held a successful Round Table Conference for Partner Financial Institutions (PFIs) on June 22, 2023. The conference was attended by "Habib Bank Limited", "Bank Alfalah", "Faysal Bank", "Bank of Punjab", and "JS Bank Limited". The conference aimed to explore innovative products development for the housing finance market. PMRC's Business team presented exciting new products with great potential to enhance the housing finance sector. New products included "Reverse Mortgage" and "100\% LTV Mortgage"


## Round table conference'23 - Green \& Climate Resilient Housing needs in Pakistan

The PMRC (Pakistan Mortgage Refinance Company) has successfully convened a prestigious round table conference on September 5th,2023 dedicated to the exploration of Sustainable, Green, and Climate Resilient Housing in Pakistan. The event drew together a diverse assembly of speakers, each representing distinct backgrounds and expertise, to offer profound insights and comprehensive knowledge on this vital subject matter.

During the conference, significant attention was directed toward several key themes, notably Sustainable Urban Development within Emerging Markets, the Social Impact and Affordability of housing projects emphasizing sustainability, as well as the crucial aspect of funding. Distinguished professionals hailing from the banking sector, Housing Finance Companies (HFCs), Microfinance institutions, and Development Financial Institutions (DFIs) actively participated in the conference. Their participation was instrumental in contributing invaluable perspectives and strategies aimed at fostering the proliferation of green housing projects in Pakistan, with a specific focus on enhancing accessibility within the market.

The following distinguished speakers joined us to enhance awareness on the subject:


1. Emma Ahmed - Altair
2. Autif Mohammad Sayyed - IFC
3. Muhammad Ejaz - Arif Habib Dolmen
4. Nabeel Siddiqui - Modulus Tech

## GROWTH AT A GLANCE

| Balance Sheet (Rs. In '000') | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investments | 1,009,632 | 8,821,820 | 10,202,696 | 10,238,557 | 20,564,969 | 13,804,680 |
| Advances | 1,200,000 | 7,729,232 | 14,967,077 | 23,714,838 | 33,662,362 | 34,401,920 |
| Total Assets | 3,749,678 | 19,576,545 | 28,835,374 | 50,211,026 | 55,553,941 | 60,559,058 |
| Borrowings | - | 7,565,788 | 15,248,741 | 35,187,449 | 38,940,150 | 41,649,392 |
| Share Capital | 3,658,506 | 3,658,506 | 3,658,506 | 6,237,759 | 6,237,759 | 6,237,759 |
| Total Equity <br> (Excluding Revaluation of Assets) | 3,713,090 | 4,616,028 | 6,055,007 | 7,614,561 | 9,193,900 | 11,284,577 |


|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| Operating Results (Rs. In '000') |  |  |  |  |  |  |
| Net Interest Income | 223,605 | $1,192,579$ | $1,793,691$ | $1,438,250$ | $2,117,166$ | $3,427,106$ |
| Operating Expenditure | 166,877 | 272,060 | 315,170 | 352,922 | 417,442 | 603,103 |
| Profit After Tax | 55,037 | 901,842 | $1,436,338$ | $1,066,433$ | $1,579,217$ | $2,558,698$ |


| Ratios |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Return on Assets | $2.17 \%$ | $7.73 \%$ | $5.93 \%$ | $2.70 \%$ | $2.99 \%$ | $4.41 \%$ |
| Return on Equity <br> (Excluding Revaluation of Assets) | $2.94 \%$ | $21.66 \%$ | $26.92 \%$ | $15.60 \%$ | $18.79 \%$ | $24.99 \%$ |
| Cost to Income Ratio | $74.62 \%$ | $22.80 \%$ | $17.54 \%$ | $24.49 \%$ | $19.66 \%$ | $17.39 \%$ |
| Dividend Payout Ratio | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | ${ }^{*} 19.50 \%$ | $29.62 \%$ | $36.57 \%$ |
| Earnings Per Share | 0.22 | 2.46 | 2.5 | 1.71 | 2.5 | 4.1 |

* This represents Bonus Shares issued.

| Capital Adequacy |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| CET1 to RWA | $541.98 \%$ | $203.39 \%$ | $141.67 \%$ | $53.10 \%$ | $64.43 \%$ | $72.18 \%$ |
| Tier 1 Capital to RWA | $541.98 \%$ | $203.39 \%$ | $141.67 \%$ | $53.10 \%$ | $64.43 \%$ | $72.18 \%$ |
| Total Capital to RWA | $541.98 \%$ | $206.93 \%$ | $143.62 \%$ | $53.10 \%$ | $65.13 \%$ | $73.07 \%$ |

## A•F•FERGUSON\&CO.

## INDEPENDENT AUDITOR'S REVIEW REPORT

## To the members of Pakistan Mortgage Refinance Company Limited Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations) prepared by the Board of Directors of Pakistan Mortgage Refinance Company Limited (the Company) for the year ended December 31, 2023 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended December 31, 2023.

## Affergusontes

A. F. Ferguson \& Co. Chartered Accountants
Karachi
Dated: March 6, 2024
UDIN: CR2023100688vOWpREax

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## ANNUAL STATEMENT OF INTERNAL CONTROLS

A robust internal control system is a key component of an organization's comprehensive risk management framework. It includes procedures for risk assessment, control activities, information and communication, and monitoring. Thus, the main objective of an effective Internal Control System is to ensure the effectiveness and efficiency of operations; reliability of financial reporting; safeguarding of assets; and compliance with applicable laws and regulations. In this context, it is the primary responsibility of the management of Pakistan Mortgage Refinance Company Limited (PMRC) to establish an internal control system which maintains an effective internal control environment and helps in ensuring the financial health and longevity of the business.

The management has implemented a system of internal controls, approved by the Board of Directors (BoD), to ensure that an organization's financial and operational objectives are met and that no compromise is made in implementing desired procedures and maintaining a suitable control environment in general. Nonetheless, all internal control systems, no matter how well-designed, have inherent limitations and therefore can only provide reasonable but not absolute assurance regarding the effectiveness of controls and the reliability of financial reporting. PMRC's internal control structure comprises various strategies, including different levels of monitoring activities, Organizational Structure, Policies, Procedure, and other measures. PMRC's BoD, through its board-level subcommittees, has ultimate responsibility for evaluating and ensuring an adequate and effective Internal Control System exists in the company.

A Shari'ah Board (SB), established by the BoD, ensures a strong governance framework around the Company's Islamic refinance business. The Shari'ah Compliance Department works under the direct supervision of the SB to monitor Shariah Non-Compliance Risk (SNCR), including compliance with the SBP's Islamic Banking regulations, directions, and guidelines issued by the SB, Compliance with Shariah Principles. The company follows the "three lines of defense" model, with the first line comprising Business/Primary Process Owners responsible to ensure that business risks are properly identified and mitigated, while ensuring that controls are adequately designed and operating effectively. The company's control functions, the second line, are responsible for conducting end-to-end reviews of processes to identify gaps and ensure that timely remedial action is taken for rectification. The Compliance Function is responsible for managing the compliance risk by enabling the company to conform with applicable laws, regulations, guidelines, and the company's own internal policies and procedures. As a result of these efforts, SBP assigned a Low Composite Risk Rating to the company under the Risk-Based Supervisory Framework applicable to all institutions under SBP's supervisory ambit.

The Risk Management Function, part of second line of defense, is responsible for the development and implementation of the Risk Management Framework according to the company's operational complexity and risk profile to manage and monitor the risks associated with various business activities. The Credit Risk Management Committee (CRMC), chaired by the Managing Director (MD)/Chief Executive Officer (CEO), and the Board Risk Management Committee (BRMC), provide strategic guidance as per the Risk Management Framework. The Management Committee (MANCOM), chaired by the MD/CEO, monitors, reviews, and provides oversight on regulatory, risk, and control-related matters to ensure that control observations and emerging risks are highlighted appropriately. For known gaps, remediation plans are reviewed and monitored by MANCOM to ensure that these gaps are addressed timely and effectively.

Internal Audit, as the third line of defense, has full and unrestricted access to the Board Audit Committee (BAC) and provides independent assurance by conducting risk-based audits of activities and processes to evaluate the adequacy and effectiveness of the control environment. All material observations and weaknesses identified by the auditors, both internal and external, are reported to the BAC with agreed Management action plan with implementation timelines. PMRC strictly follows the SBP's instructions on Internal Controls over Financial Reporting (ICFR) and has completed SBP's stage-wise implementation roadmap. As part of this exercise, PMRC has documented a comprehensive ICFR Framework, which ensures effectiveness over internal control over financial reporting through timely review and updating of pertinent policies/procedures, establishing relevant control procedures, and testing of internal controls. PMRC's external auditors are engaged annually to provide a Long Form Report (LFR) on ICFR, which is presented to the BAC along with the progress on rectification of issues identified in the previous LFR. Based on the results achieved from the ongoing testing of internal controls, and audits conducted during the year 2023, the management considers that the PMRC's internal controls over financial reporting are sound in design and have been effectively implemented and being monitored.

PMRC's BoD endorses the management's evaluation, including the effectiveness of ICFR and efforts in the Directors' Report to have adopted above-mentioned internationally accepted standards to improve controls, processes, and to ensure effective risk management.


Head of Compliance


Head of Internal Audit


## CODE OF <br> CORPORATE GOVERNANCE

## Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2019

Pakistan Mortgage Refinance Company Limited (the Company) Year ended: December 31, 2023

The Company is an unlisted public company and has been notified as a Development Financial Institution (DFI) by the Finance Division - Government of Pakistan. The State Bank of Pakistan (SBP) vide its BPRD circular 14 of 2016, dated October 20, 2016, has clarified that the "Code of Corporate Governance" issued by the Securities and Exchange Commission of Pakistan (SECP) shall no longer be applicable on DFIs.

For the purpose of better governance, the Board of Directors has however, adopted, the Code of Corporate Governance issued by SECP voluntarily, except for the matters as specified in the Shareholders' Agreement dated July 2, 2020, (the Agreement), such as the appointment of directors including independent directors will be dealt in accordance with the Agreement.

The Directors are elected as per the Agreement dated July 2, 2020, entered into between the Shareholders.

## Composition of the Board according to the Agreement

As per the Agreement, the number of Directors comprising the Board shall be ten (10) (excluding the Chief Executive Officer of the Company). The Company shall have at least three (3) Independent Directors. No more than two (2) Directors shall be Public Sector Nominee Directors. International Finance Corporation (IFC) shall have the right to nominate one (1) Director (the "IFC Nominee Director") and the Company and other Shareholder Parties shall, in accordance with the agreement, ensure that such nominee is promptly appointed as a Director subject to fit and proper clearance under the applicable law.

The Company has complied with the requirements of the Regulations in the following manner.

1. The present total number of directors elected is Ten (10), excluding Chief Executive Officer/ Managing Director, as per the following.

| $a$ | Male | 8 |
| :---: | :--- | :--- |
| $b$ | Female | 2 |

2. The composition of the present Board, excluding Chief Executive Officer is as follows:

| i | Independent Directors | 3 |
| :---: | :--- | :--- |
| ii | Non-Executive Directors | 7 |
| iii | Executive Directors | 0 |
| iv | Female Directors | 2 |

The Board has fixed the number of independent directors at Three (3) as per the aforementioned Shareholders' Agreement.
3. The Directors have confirmed that none of them is serving as a director on more than seven listed companies.
4. The Company has prepared a code of conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
5. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updating is maintained by the Company.
6. All powers of the Board have been duly exercised and decisions on relevant matters have been taken by the Board/ shareholders as empowered by the relevant provisions of the Companies Act 2017, (the Act) and these Regulations.
7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of the Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board.
8. The Board has a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
9. During the year, the Board has arranged Directors' Training Program for following Directors and Executive.

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I. Ms. Mehreen Ahmed, Non-Executive Director
II. Mr. Waseem Ahmed Hashmi, Head of Internal Audit
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Eight (8) of the Directors on Board, including the Chief Executive Officer, and Four (4) of the Executives have already completed Directors' Training Program earlier, offered by the institutes that meet criteria specified by the Commission. One (1) Director is exempted from the directors' training program under the Code. Details of persons who have completed directors' trainings is as under:

## Directors

i. Mr. Rehmat Ali Hasnie, Chairman/Non-Executive Director
ii. Mr. Risha A. Mohyeddin, Non-Executive Director
iii. Mr. Imran Sarwar, Non-Executive Director
iv. Ms. Mehreen Ahmed, Non-Executive Director
v. Mr. Tayyeb Afzal, Non-Executive Director
vi. Mr. Ahmed Taimoor Nasir, Non-Executive Director
vii. Ms. Sonia Karim, Non-Executive, Independent Director
viii. Mr. Shahid Sattar, Non-Executive, Independent Director
ix. Mr. Mudassir H. Khan, Managing Director/ Chief Executive Officer

## Executives

i. Mr. Omair Yousuf Farooqi, Chief Financial Officer and Group Head Operations.
ii. Mr. Naved Hanif, Company Secretary
iii. Mr. Farrukh Zaheer, Head of Treasury \& Financial Institutions
iv. Ms. Iffat Hina, Head of HR and Admin
v. Mr. Waseem Ahmed Hashmi, Head of Internal Audit
10. The Board has approved appointment of the Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations.
11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the Board.
12. The Board has formed committees comprising of members given below:

| a | Audit Committee |
| :--- | :--- |
|  | Mr. Shahid Sattar (Chairman, Independent Director) |
|  | Mr. Tayyeb Afzal (Member) |
|  | Mr. Ahmed Taimoor Nasir (Member) |
| $b$ | HR Committee |
|  | Mr. Farrakh Qayyum (Chairman, Independent Director) |
|  | Mr. Risha Mohyeddin (Member) |
|  | Ms. Sonia Karim (Member) |


| C | Risk Committee |
| :---: | :--- |
|  | Mr. Imran Sarwar (Chairman) |
|  | Ms. Mehreen Ahmed (Member) |
|  | Mr. Shahid Alam Siddiqui (Member) * |
| d | Corporate Governance \& Nominations Committee |
|  | Mr. Farrakh Qayyum (Chairman, Independent Director) |
|  | Mr. Rehmat Ali Hasnie (Member) |
|  | Mr. Mudassir H. Khan (Member) |

* The appointment of Mr. Shahid Alam Siddiqui was approved by the Board in their meeting held on December 13, 2023, in place of Mr. Khurshid Zafar Qureshi subject to Fit and Proper Test Clearance from the SBP. The Fit and Proper Test Clearance was received from SBP subsequently on February $13,2024$.

13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committees for compliance.
14. The frequency of meetings of the committees were as per following:

| a | Audit Committee | Quarterly |
| :--- | :--- | :--- |
| b | HR Committee | Half Yearly |
| c | Risk Committee | Quarterly |
| d | Corporate Governance \& Nomination Committee | At least once a year |

15. The Board has set up an effective internal audit function, who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
16. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the Chief Executive Officer, Chief Financial Officer, Head of Internal Audit, Company Secretary or Director of the Company.
17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.
18. We confirm that all requirements of regulations $3,6,7,8,27,32,33$ and 36 of the Regulations have been complied with.

For and on behalf of the Board of Directors.


Rehmat Ali Hasnie
Chairman


Mudassir H. Khan
Managing Director / Chief Executive Officer


FINANCIALS <br> \section*{A•F•FERGUSON\&CO.} <br> \section*{A•F•FERGUSON\&CO.}

## INDEPENDENT AUDITOR'S REPORT <br> To the members of Pakistan Mortgage Refinance Company Limited Report on the Audit of the Financial Statements

## Opinion

We have audited the annexed financial statements of Pakistan Mortgage Refinance Company Limited (the Company), which comprise the statement of financial position as at December 31, 2023, and the profit and loss account, the statement of comprehensive income, the statement of changes in equity, the cash flow statement for the year then ended, and notes to the financial statements, including a summary of material accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, profit and loss account, statement of comprehensive income, the statement of changes in equity and the cash flow statement together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2023 and of the profit and other comprehensive income, the changes in equity and its cash flows for the year then ended.

## Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Information Other than the Financial Statements and Auditor's Reports Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.
Aftro
A. F. FERGUSON \& CO., Chartered Accountants, a member firm of the PwC network

## A•F•FERGUSON\&CO.

## Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of Directors are responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.


## A•F.FERGUSON\&CO.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

## Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:
a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
b) the statement of financial position, the profit and loss account, the statement of comprehensive income, the statement of changes in equity and the cash flow statement together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditor's report is Shahbaz Akbar.

## Affeguronta

A. F. Ferguson \& Co.

Chartered Accountants
Dated: March 6, 2024
Karachi
UDIN: AR202310068ITChgQa3m

## STATEMENT OF FINANCIAL POSITION

As at December 31, 2023

## ASSETS

| Cash and balances with treasury banks | 5 | $\mathbf{5 , 1 7 3}$ | 4,588 |
| :--- | :---: | ---: | ---: |
| Balances with other banks | 6 | $\mathbf{1 0 , 6 5 1 , 5 3 3}$ | $\mathbf{-}$ |
| Lendings to financial institutions | 7 | $\mathbf{2 2 1 , 5 1 5}$ |  |
| Investments | 8 | $\mathbf{1 3 , 8 0 4 , 6 8 0}$ | $\mathbf{2 0 , 5 6 4 , 9 6 9}$ |
| Advances | 9 | $\mathbf{3 4 , 4 0 1 , 9 2 0}$ | $33,662,362$ |
| Fixed assets | 10 | $\mathbf{1 1 7 , 7 4 8}$ | 146,817 |
| Intangible assets |  | $\mathbf{3 5 , 7 0 5}$ | 38,634 |
| Deferred tax assets | 11 | $\mathbf{-}$ | $\mathbf{-}$ |
| Other assets |  | $\mathbf{1 , 5 4 2 , 2 9 9}$ | $\mathbf{9 1 5 , 0 5 6}$ |

## LIABILITIES

| Bills payable |  |
| :--- | :---: |
| Borrowings | 12 |
| Deposits and other accounts |  |
| Liabilities against assets subject to finance lease |  |
| Subordinated debt | 13 |
| Deferred tax liabilities | 14 |
| Other liabilities |  |

## NET ASSETS



## REPRESENTED BY

| Share capital | 15 | $\mathbf{6 , 2 3 7 , 7 5 9}$ | $\mathbf{6 , 2 3 7 , 7 5 9}$ |
| :--- | :---: | :---: | :---: |
| Reserves |  | $\mathbf{1 , 5 1 9 , 5 1 3}$ | $\mathbf{1 , 0 0 7 , 7 7 3}$ |
| Deficit on revaluation of assets | 16 | $\mathbf{( 3 5 3 , 5 6 5 )}$ | $(448,961)$ |
| Unappropriated profit |  | $\mathbf{3 , 5 2 7 , 3 0 5}$ | $\mathbf{1 , 9 4 8 , 3 6 8}$ |
|  |  | $\mathbf{1 0 , 9 3 1 , 0 1 2}$ | $8,744,939$ |

## CONTINGENCIES AND COMMITMENTS

The annexed notes 1 to 40 and annexure form an integral part of these financial statements.

Oludeor
Managing Director / Chief Executive Officer


Chief Financial Officer


Director


Director

## PROFIT AND LOSS ACCOUNT

For the year ended December 31, 2023

Note

18
Mark-up / return / profit / interest earned
Mark-up / return / profit / interest expensed

Net mark-up / return / profit / interest income

Non mark-up / interest income
Fee and commission income
Dividend income
Foreign exchange income
Income / (loss) from derivatives
Gain on securities
21
Other income
Total non-markup / interest income

Total income

Non mark-up / interest expenses
Operating expenses
Workers' Welfare Fund
Other charges
Total non-markup / interest expenses

Profit before provisions

Provisions and write offs - net
27
Extraordinary / unusal items

## Profit before taxation

Taxation
25

Profit after taxation

2023
(Rupees in '000)

7,451,64
5,015,891
4,024,539
2,898,725

3,427,106
2,117,166


| $\mathbf{6 0 3 , 1 0 3}$ |  |
| :---: | :---: |
| $\mathbf{5 2 , 2 1 8}$ |  |
| - |  |
| $\mathbf{6 5 5 , 3 2 1}$ | 417,442 <br> 32,229 <br> - <br> 4449,671 |

$2,812,091$
$1,673,719$

253,393
94,502
$2,558,698$
$1,579,217$

2,558,698
1,579,217

| $2,558,698$ |
| :--- |

(Rupees)
$\qquad$

The annexed notes 1 to 40 and annexure form an integral part of these financial statements.

Phedeable
Managing Director / Chief Executive Officer


Chief Financial Officer


Director


Director

Thaludstatte
Director

## STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31, 2023


The annexed notes 1 to 40 and annexure form an integral part of these financial statements.


## STATEMENT OF CHANGES IN EQUITY

For the year ended December 31, 2023

| Share <br> capital | Statutory <br> reserve | Deficit on <br> revaluation <br> of assets | Unappropriated <br> profit | Total |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Rupees in '000) |  |  |
| $6,237,759$ | 691,930 | $(247,362)$ | 684,872 | $7,367,199$ |

Total comprehensive income for the year Profit after taxation for the year ended

December 31, 2022

Other comprehensive income / (loss)
Remeasurement gain on defined benefit plan
Movement in deficit on revaluation of assets Total comprehensive income for the year ended December 31, 2022

Transfer to statutory reserve
Balance as at December 31, 2022

Total comprehensive income for the year Profit after taxation for the year ended December 31, 2023

## Other comprehensive income / (loss)

Remeasurement loss on defined benefit plan
Movement in deficit on revaluation of assets
Total comprehensive income for the year
ended December 31, 2023




1,579,217


122 $(201,599)$

1,377,740

> | - |
| :---: |
| $6,237,759$ |
|  |






Transfer to statutory reserve
511,740
$(511,740)$

Transactions with owners recorded directly in equity
Final dividend for the year ended December 31, 2022
$(467,832)$
$(467,832)$
@ Re. 0.75 per share declared on March 28, 2023.

Balance as at December 31, 2023

$$
\xlongequal{6,237,759} \xlongequal{1,519,513} \xlongequal{(353,565)} \xlongequal{3,527,305} \xlongequal{10,931,012}
$$

The annexed notes 1 to 40 and annexure form an integral part of these financial statements.


## CASH FLOW STATEMENT

For the year ended December 31, 2023

$$
\begin{array}{cc}
\text { Note } 2023 & 2022 \\
& \text { (Rupees in '000) }
\end{array}
$$

## CASH FLOW FROM OPERATING ACTIVITIES

Profit for the year before taxation
2,558,698
1,579,217

## Adjustment for:

Depreciation 23
Amortisation of intangible assets 23
Amortisation of transaction cost
Provision for Workers' Welfare Fund 24
Gain on sale of fixed assets 22
Gain on sale of securities
Provision for defined benefit obligation 30.8.1
Interest expense on lease liability against right-of-use assets 19
Provisions and write offs - net 8.3

## Increase in operating assets

Advances
Others assets (excluding advance taxation)


Increase / (decrease) in operating liabilities
Borrowings
Other liabilities (excluding lease liability and payable to defined benefit plan)
Contribution paid to gratuity scheme
Income tax paid
Net cash generated from / (used in) operating activities


CASH FLOW FROM INVESTING ACTIVITIES
Net investments in available-for-sale securities
Net investments in held-to-maturity securities
Investments in operating fixed assets
Investments in intangible assets
Proceeds from sale of fixed assets
Net cash generated from / (used in) investing activities

## CASH FLOW FROM FINANCING ACTIVITIES

Dividend paid
Lease rentals paid against right-of-use assets
Receipts from issuance of term finance certificates
Payments on maturity of term finance certificates
Repayment of subordinated debt
Net cash (used in) / generated from financing activities
Net increase / (decrease) in cash and cash equivalents
Cash and cash equivalents at the beginning of the year
Cash and cash equivalents at the end of the year

| $(467,832)$ | - |
| :---: | :---: |
| $(28,006)$ | $(26,366)$ |
| - | 7,000,000 |
| - | $(1,000,000)$ |
| $(232,674)$ | - |
| $(728,512)$ | 5,973,634 |
| 9,991,463 | $(5,847,939)$ |
| 9,642,183 | 15,490,122 |
| 19,633,646 | 9,642,183 |

The annexed notes 1 to 40 and annexure form an integral part of these financial statements.


# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS 

## For the year ended December 31, 2023

## 1 LEGAL STATUS AND NATURE OF BUSINESS

1.1 Pakistan Mortgage Refinance Company Limited (the Company) is an unlisted public limited company incorporated in Pakistan on May 14, 2015 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company has been notified as a Development Financial Institution (DFI) by the Finance Division of Government of Pakistan on October 27, 2017. The State Bank of Pakistan (SBP) granted the certificate for commencement of business with effect from June 12, 2018.
1.2 The Company's objectives interalia include promoting, developing and improving the housing finance market of Pakistan by providing financing facilities to banks and financial institutions against their conventional and Islamic housing finance portfolios and other eligible securities and promote the development of capital markets in Pakistan. The Company is also engaged in providing Trustee services to the Government owned Credit Guarantee Scheme for housing finance. The registered office of the Company is situated at Finance and Trade Center, Block-A, Shahrah-e-Faisal, Karachi.
1.3 The Company has been assigned a rating of 'AAA' by VIS Credit Rating Company Limited dated April 14, 2023 (2022: 'AAA' dated April 12, 2022). The rating reflects the highest possible credit quality rating with the lowest expectation of default risk.

## BASIS OF PRESENTATION

These financial statements have been prepared in conformity with the format of financial statements prescribed by the SBP vide BPRD Circular No. 2 dated January 25, 2018.

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017;
- Directives issued by the SBP and the Securities and Exchange Commission of Pakistan (SECP);
- Provisions of and directives issued under the Banking Companies Ordinance, 1962; and
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Act, 2017.

Wherever the requirements of the Companies Act, 2017, the Banking Companies Ordinance, 1962 or the directives issued by the SBP and the SECP differ with the requirements of IFRSs, the requirements of the Companies Act, 2017, the Banking Companies Ordinance, 1962 and the said directives shall prevail.

The SBP has deferred the applicability of IAS 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' for banking companies / DFIs in Pakistan through BSD Circular Letter No. 10 dated August 26, 2002, till further instructions. Further, SECP has deferred the applicability of IFRS 7 'Financial Instruments: Disclosures', through S.R.O 4ו1) / 2008 dated April 28, 2008. Accordingly, the requirements of these standards have not been considered in the preparation of these financial statements. However, investments have been classified and valued in accordance with the requirements prescribed by the SBP through various circulars.

### 2.2 Standards, interpretations and amendments to the accounting and reporting standards that are effective in the current year

There are certain new standards, interpretations and amendments that are mandatory for the Company's accounting periods beginning on or after January 1, 2023 but are considered not to be relevant or do not have any significant effect on the Company's operations and, therefore, have not been detailed in these financial statements.

### 2.3 Standards, interpretations and amendments to the accounting and reporting standards that are not yet effective

2.3.1 The following revised standards, amendments and interpretations with respect to the accounting and reporting standards would be effective from the dates mentioned below against the respective standards, interpretations or amendments:

## Standards, interpretations or amendments

## Effective date (annual <br> periods beginning on or after)

- IFRS 9 - 'Financial instruments'
- IFRS 16 - 'Sale and leaseback' (amendments)
- IAS 1 - 'Non current liabilities with covenants' (amendments)

January l, 2024
January 1, 2024
January 1, 2024
The management is in the process of assessing the impact of these standards and amendments on the financial statements of the Company except for IFRS 9, the impact of which is as follows:

The SBP vide its BPRD Circular Letter No. 7 dated April 13, 2023 notified the effective date of IFRS 9, 'Financial instruments' as January 1, 2024 for all DFIs. SBP via the same Circular has finalised the instructions on IFRS 9 for ensuring smooth and consistent implementation of the standard in the DFIs.

During the current year, the management of the Company has performed an impact assessment of IFRS 9 taking into account the SBP's IFRS 9 application instructions and the impacts have been reported to the SBP through proforma financial statements as required in the said instructions. The assessment is based on available information and may be subject to changes arising from further reasonable and supportable information being made available to the Company at the time of finalising the impact for initial application of IFRS 9. In addition, the Company will implement changes in classification of certain financial instruments.

An overview of the IFRS 9 requirements that are expected to have significant impact are discussed below along with the additional requirements introduced by the SBP:

## Classification and measurement

The classification and measurement of financial assets will depend on how these are managed (the entity's business model) and their contractual cash flow characteristics. The business model reflects how group of financial assets are managed to meet a particular business objective. Financial assets that do not meet the Solely Payments of Principal and Interest (SPPI) criteria are measured at Fair Value through Profit or Loss (FVTPL) regardless of the business model in which they are held. The Company's business model in which financial assets are held will determine whether the financial assets are measured at amortised cost, Fair Value through Other Comprehensive Income ('FVOCI') or FVTPL. The Company has analysed the impact of initial application of IFRS 9 on its financial assets as follows:

## Debt securities

Debt securities currently classified as Available-for-Sale (AFS) and those pass SPPI test, are expected to be measured at fair value through Other Comprehensive Income (OCI) under IFRS 9 as the Company's business model is to hold the assets to collect contractual cash flows, but also to sell those investments. Debt securities currently classified as Held-to-Maturity (HTM) and those passes SPPI test are expected to be measured at amortised cost under IFRS 9 as the Company's business model is to hold the assets to collect contractual cash flows.

## Impairment

The impairment requirements apply to financial assets measured at amortised cost and FVOCI (other than equity instruments). At initial recognition, an impairment allowance is required for Expected Credit Losses ('ECL') resulting from default events that are possible within the next 12 months ('12-month ECL'). In the event of a significant increase in credit risk, an allowance is required for ECL resulting from all possible default events over the expected life of the financial instrument ('lifetime ECL'). Financial assets where 12-month ECL is recognised are in 'stage 1 '; financial assets that are considered to have experienced a significant increase in credit risk are in 'stage 2 '; and financial assets for which there is objective evidence of impairment, so are considered to be in default or otherwise credit impaired, are in 'stage 3 '.

The assessment of credit risk and the estimation of ECL are required to be unbiased and probability-weighted, and should incorporate all available information which is relevant to the assessment including information about past events, current conditions and reasonable and supportable forecasts of economic conditions at the reporting date. In addition, the estimation of ECL should take into account the time value of money.

Under the SBP's instructions, credit exposure (in local currency) guaranteed by the Government and Government securities are exempted from the application of ECL Framework. Moreover, until implementation of IFRS 9 has stabilised, stage 1 and stage 2 provisions would be made as per IFRS 9 ECL and stage 3 provision would be made considering higher of IFRS 9 ECL or provision computed under existing Prudential Regulations (PRs) requirements.

Based on the requirement of IFRS 9 and SBP's IFRS 9 application instructions, the Company has performed an ECL assessment taking into account the key elements such as assessment of Significant Increase in Credit Risk (SICR), Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD). These elements are described below:

- PD: The probability that a counterparty will default, calibrated over the 12 months from the reporting date (stage 1) or over the lifetime of the product (stage 2) and incorporating forward-looking information.
- LGD: It is an estimate of magnitude of loss sustained on any facility upon default by a customer. It is expressed as a percentage of the exposure outstanding on the date of classification of an obligor. It is the difference between contractual cash flows due and those that the Company expects to receive, including any form of collateral.
- EAD: the expected balance sheet exposure at the time of default, incorporating expectations on drawdowns, amortisation, pre-payments and forward-looking information where relevant.
a) Stage 1 - Performing Assets: Financial assets where there has not been a SICR since initial recognition, the Company shall recognise an allowance based on the 12-month ECL.
b) Stage 2 - Under-Performing Assets: Financial assets where there has been a SICR since initial recognition, but they are not credit impaired, the Company shall recognise an allowance for the lifetime ECL for all exposures categorised in this stage based on the actual maturity profile.
c) Stage 3 - Non-Performing Assets: Financial assets which have objective evidence of impairment at the reporting date. The Company shall recognise ECL on these financial assets using the higher off approach, which means that lifetime ECL computed under IFRS 9 is compared with regulatory provision required as per PRs.

As required by the Application Instructions, financial assets may be reclassified out of stage 3 if they meet the requirements of PR issued by SBP. Financial assets in stage 2 may be reclassified to stage 1 if the conditions that led to a SICR no longer apply.

## Presentation and disclosure

IFRS 9 also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of Company's disclosure about its financial instruments particularly in the year of adoption of the IFRS 9.

The SBP vide its BPRD Circular No. 02 of 2023 dated February 9, 2023 has specified the new reporting format for financial statements of Banking Companies. The new format has revised the disclosure requirements and will become applicable for the financial statements of the Company for the quarter ending March 31, 2024.

## Impact of adoption of IFRS 9

The Company will adopt IFRS 9 in its entirety effective January 1, 2024 with modified retrospective approach for restatement. The cumulative impact of initial application will be recorded as an adjustment to equity at the beginning of the accounting period. The actual impact of adopting IFRS 9 on the Company's financial statements in the year 2024 will be dependent on the financial instruments that the Company would hold during next year and economic conditions at that time as well as accounting elections and judgements that it will make in future.

Nevertheless, the Company has performed a preliminary assessment of the potential impact of adoption of IFRS 9 based on its statement of financial position as at December 31, 2023 and based on this assessment, the Company does not expect any material effect on the Capital Adequacy Ratio (CAR) and equity as of December 31, 2023.

### 2.4 Critical accounting estimates and judgments

The preparation of financial statements in conformity with the accounting and reporting standards as applicable in Pakistan requires the management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and income and expenses. It also requires the management to exercise judgment in the application of its accounting policies. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

Significant accounting estimates and areas where judgments were made by the management in the application of accounting policies are as follows:
i) classification, valuation and provisioning of investments (notes 4.3 and 7);
ii) classification and provisioning of loans and advances (notes 4.7 and 8);
iii) provision for defined benefit plan (notes 4.10 and 30 );
iv) lease liability and right-of-use assets (notes 4.5 .2 and 9);
v) other provisions (note 4.12); and
vi) estimation of useful lives of operating fixed assets and intangible assets (notes 4.5.1, 4.6, 9 and 10 ).

## BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except for the following:

- Obligation in respect of staff retirement benefit is carried at present value of defined benefit obligation;
- Investments classified as AFS are carried at fair value; and
- Right-of-use assets and their related lease liability are carried at present value of future lease rentals adjusted for any lease payments made at or before the commencement date of the lease.


### 3.1 Functional and presentation currency

Items included in the financial statements are measured using the currency of the primary economic environment in which the Company operates. These financial statements have been presented in Pakistani Rupees, which is the Company's functional and presentation currency.

4
SUMMARY OF MATERIAL ACCOUNTING POLICIES
The material accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### 4.1 Cash and cash equivalents

Cash and cash equivalents for the purpose of cash flow statement represent balances with treasury banks, balances with other banks in current and deposit accounts and Market Treasury Bills having original maturity of three months or less.

### 4.2 Lendings to / borrowings from financial and other institutions

The Company enters into Repurchase Agreements (Repo) and Reverse Repurchase Agreements (Reverse Repo) at contracted rates for a specified period of time. These are recorded as under:

## (a) Sale of securities under repurchase agreements

Securities sold with a simultaneous commitment to repurchase at a specified future date (Repo) continue to be recognised in the financial statements and are measured in accordance with accounting policies for investment securities. The counterparty liability for amounts received under these agreements is included in borrowings. The difference between sale and repurchase price is treated as mark-up / return / interest expense and accrued over the life of the repo agreement using effective interest method.

## (b) Purchase of securities under resale agreements

Securities purchased with a corresponding commitment to resell at a specified future date (Reverse Repo) are not recognised in the financial statements as the Company does not obtain control over the securities. Amounts paid under these agreements are included in lendings to financial institutions. The difference between purchase and resale price is treated as mark-up / return / interest income and accrued over the life of the reverse repo agreement using effective interest method.

## Clean lending

Clean lendings with financial institutions are stated net of provision. Return on such lending is accrued to the profit and loss account on a time proportion basis except for mark-up on impaired / delinquent lendings, which are recognised on receipt basis.

### 4.3 Investments

### 4.3.1 Classification

The Company classifies its investment portfolio into the following categories:

## Held-to-Maturity

These are securities with fixed or determinable payments and fixed maturity which the Company has the positive intent and ability to hold till maturity.

## Available-for-Sale

These are investments that do not fall under the held-for-trading or HTM categories.

### 4.3.2 Initial recognition and measurement

All purchases and sale of investments that require delivery within the time frame established by regulations or market conventions are recognised at the trade date. Trade date is the date on which the Company commits to purchase or sell the investment.

An investment shall be measured at their fair value plus transaction costs that are directly attributable to the acquisition or issue of the investment.

### 4.3.3 Subsequent measurement

## Held-to-Maturity

These are carried at amortised cost using the effective interest method, less any impairment recognised to reflect irrecoverable amounts.

## Available-for-Sale

Securities classified as AFS are subsequently measured at fair values. Any surplus or deficit arising thereon is taken to 'statement of comprehensive income' and is taken to the profit and loss account when realised upon disposal or when the investment is considered to be impaired.

### 4.3.4 Reclassification

Reclassification of investments from one category to another shall be made in accordance with the regulatory requirements

### 4.4 Impairment

### 4.4.1 Impairment of investments

In case of debt securities, provision for diminution in the value are made as per the time-based criteria prescribed under the PRs issued by the SBP.

When investments classified as HTM are considered to be impaired, the impairment charge is directly charged to the profit and loss account. If, in a subsequent period, the fair value of the investment increases and the increase can be objectively related to an event occurring after the impairment loss was recognised, the impairment loss is reversed through the profit and loss account.

When investments classified as AFS are considered to be impaired, the cumulative loss that has been recognised directly in surplus / deficit on revaluation of securities is removed there from and recognised in the profit and loss account. If in a subsequent period, the fair value of debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised, the loss will be reversed through profit and loss account. The amount of the cumulative loss that is reversed shall be the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that investment previously recognised in the profit and loss account.

### 4.4.2 Impairment of non-financial assets

The carrying amounts of non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If such an indication exists and where the carrying value exceeds the estimated recoverable amounts, assets are written down to their recoverable amounts and any resultant impairment losses are recognised immediately in the profit and loss account.

Impairment losses are reversed if there has been a change in the estimate used to determine the recoverable amounts. Such reversals are only made to the extent that the assets' carrying amounts do not exceed the amounts that would have been determined had no impairment loss been recognised.

### 4.5 Fixed assets and depreciation

### 4.5.1 Tangible assets - owned

Operating fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Depreciation is charged to the profit and loss account using the straight line method at the rates stated in note 9.1 after taking into account residual values, if any. The residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at each reporting date. Depreciation is charged from the month when the asset is available for use while no depreciation is charged in the month the asset is disposed of.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be reliably measured. All other repair and maintenance expenditure are charged to the profit and loss account as and when incurred. The asset, or part thereof, is derecognised when the asset is sold or written off at its carrying amount on the date of derecognition.

Gain / loss on disposal of fixed assets is recognised in the profit and loss account in the period in which disposal is made.

### 4.5.2 Lease liability and right-of-use assets

On initial recognition, right-of-use assets are measured at an amount equal to initial lease liability adjusted for any lease payments made at or before the commencement date, plus any initial costs incurred and an estimate of costs to be incurred to dismantle and remove the underlying asset or the site on which it is located.

Right-of-use assets are subsequently stated at cost less any accumulated depreciation / accumulated impairment losses and are adjusted for any remeasurement of lease liability. The remeasurement of lease liability will only occur in cases where the terms of the lease are changed during the lease tenure.

Right-of-use assets are depreciated over their expected useful lives using the straight-line method. Depreciation on additions (new leases) is charged from the month in which leases are entered into. No depreciation is charged in the month in which the leases mature or are terminated.

The lease liabilities are initially measured as the present value of the remaining lease payments, discounted using the interest rate implicit in the lease, or if that rate cannot be readily determined, the Company's incremental borrowing rate.

The lease liability is subsequently measured at amortised cost using the effective interest rate method. The lease liability is also measured to reflect any remeasurement or change in lease terms. These remeasurement of lease liabilities are recognised as an adjustment to the carrying amount of related right-of-use assets after the date of initial recognition.

Each lease payment is allocated between a reduction of the liability and a finance cost. The finance cost is charged to the profit and loss account as financial charges over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

### 4.5.3 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses, if any. All expenditure connected with specific assets incurred during the installation and construction / development period is carried under this head. These are transferred to the relevant categories of assets as and when assets become available for use.

### 4.6 Intangible assets and amortisation

Intangible assets are stated at cost less accumulated amortisation and accumulated impairment losses, if any. Intangible assets are amortised using the straight line method at the rate stated in note 10.1. The residual values, useful lives and amortisation methods are reviewed and adjusted, if appropriate, at each reporting date. Amortisation is charged from the month the asset is available for use while no amortisation is charged in the month the asset is disposed of.

Subsequent costs are included in the asset's carrying amounts or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.

Gains and losses on disposals, if any, are taken to the profit and loss account in the period in which these arise.

### 4.7 Advances

Advances are stated net of provision for non-performing advances. Provision for non-performing advances is determined in accordance with the requirements of the PR issued by the SBP and is charged to the profit and loss account. Advances are written-off where there are no realistic prospects of recovery.

### 4.7.1 Islamic financing and related assets

Under Musharakah mortgage finance / facility, the Company enters into the housing / mortgage finance with the customer (Islamic Banking Institution / Islamic Financial Institution) based on Shirkat-ul-'Aqd (Business Partnership). Initially, the Company shall purchase the units at face value or on an agreed price as well as customer will commingle its share. The Profit-Sharing Ratio (PSR) will be pro-rata or any other ratio agreed at the time of signing the contract. The Company and customer have agreed that if the profit realised is above the desired ceiling, the profit in excess of such a ceiling will be distributed at mutually agreed rate. Profit on musharakah mortgage finance is booked on an accrual basis.

### 4.8 Borrowings

Borrowings are recorded at the amount of proceeds received plus transaction costs that are directly attributable to the issue of the financial liability. The cost of borrowings is recognised as an expense in the period in which it is incurred. Any difference between the proceeds and the redemption value is recognised in the profit and loss account over the period of the borrowings using the effective interest method.

### 4.9 Subordinated debt

Subordinated debt is recorded at the amount of proceeds received. Mark-up accrued on subordinated debt is charged to the profit and loss account over the period on an accrual basis.

### 4.10 Employees compensated absences

The Company accounts for all accumulated compensated absences as employees render service as per the policy of the Company.

### 4.11 Staff retirement benefits

Defined benefit plan - staff gratuity fund
The Company operates a funded gratuity scheme for its employees as per the policy of the Company. The liability recognised in the statement of financial position in respect of defined benefit gratuity scheme, is the present value of the defined benefit obligation as at the reporting date less the fair value of plan assets. Contributions to the fund are made on the basis of actuarial recommendations. The Projected Unit Credit Method is used for actuarial valuations. Valuations are conducted by an independent actuary with the last valuation conducted as at December 31, 2023.

Current service cost is the increase in the present value of the defined benefit obligation resulting from employee service in the current period and recognised as an expense to the profit and loss account. Past service cost is the change in the present value of defined benefit obligation resulting from a plan amendment or curtailment and is recognised as an expense in the profit and loss account when the plan amendment or curtailment occurs. Actuarial gains and losses that arise out of experience adjustments and changes in actuarial assumptions are recognised in other comprehensive income with no subsequent recycling through the profit and loss account.

## Defined contribution plan - staff provident fund

The Company operates a provident fund scheme for its employees. Equal monthly contributions are made into the Fund both by the Company and the employees at the rate of $10 \%$ of basic salary.

### 4.12 Financial instruments

Financial assets and liabilities carried on the statement of financial position include cash and bank balances, lendings to financial institutions, investments, advances, certain receivables, borrowings from financial institutions and certain payables. Financial assets and liabilities are recognised at the time when the Company becomes party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual right to future cash flows from the asset expires or is transferred along with the risk and reward of ownership of the asset. Financial liabilities are derecognised when obligation specified in the contract is
discharged, cancelled or expired. Any gain or loss on derecognition of the financial asset and liability is recognised in the profit and loss account in the period in which these are derecognised. The particular recognition and subsequent measurement methods for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

## Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are set-off and the net amount is reported in the financial statements only when there is a legally enforceable right to set-off and the Company intends either to settle on a net basis, or to realise the assets and to settle the liabilities simultaneously. Income and expense items of such assets and liabilities are also off-set and the net amount is reported in the financial statements.

### 4.13 Other provisions

Provisions are recognised when the Company has a present, legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

### 4.14 Commitments

Commitments contracted for but not incurred are disclosed in the financial statements at committed amounts.

### 4.15 Taxation

Income tax expense comprises charge for current and prior years and deferred tax. Income tax expense is recognised in the profit and loss account except to the extent that it relates to items, recognised either directly in equity or other comprehensive income, in which case it is recognised in equity or other comprehensive income respectively. The Company is currently exempt from tax as disclosed in note 25 to these financial statements.

### 4.16 Revenue recognition

Revenue is recognised to the extent that the economic benefits associated with the transaction will flow to the Company and the amount can be measured reliably.

- Mark-up / return / interest income on advances,investments and lendings is recognised on a time proportion basis taking into account effective yield on the instruments except in case of advances and investments classified as non-performing under the SBP's PRs on which mark-up/return/profit/interest is recognised on a receipt basis.
- Fee and commission income and remuneration for trustee and advisory services are recognised as services are rendered.
- Premium or discount on debt securities is amortised using the effective interest method.
- Gains and losses on disposal of assets are recognised in the period in which these arise.
- Return on bank deposits is recognised on a time proportion basis using the effective interest method.


### 4.17 Earnings per share

The Company presents basic and diluted earnings per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

### 4.18 Statutory reserve

Every DFI incorporated in Pakistan is required to transfer 20\% of its profit to a statutory reserve until the reserve equals share capital. Thereafter, $10 \%$ of the profit of the DFI is to be transferred to this reserve.

### 4.19 Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing product or services (business segment) or in providing products or services within a particular economic environment
(geographical segment), which is subject to risks and rewards that are different from those of other segments

### 4.19.1 Business segments

## Mortgage financing

Mortgage financing includes providing financing facilities to banks and financial institutions against their existing housing finance portfolios, government securities and other eligible securities for collateral.

### 4.19.2 Geographical segments

The operations of the Company are currently based only in Pakistan.

### 4.20 Share capital

Ordinary shares are classified as equity and recognised at their face value.

### 4.21 Dividend distribution

Dividends and appropriations to reserves, which are approved subsequent to the date of the statement of financial position are, except where required by law, recognised in the year in which these are approved and disclosed as a non-adjusting event after the balance sheet date.

Note

2023
(Rupees in '000)

5 CASH AND BALANCES WITH TREASURY BANKS

With State Bank of Pakistan in:
$\begin{array}{llll}\text { Local currency current account } & 5.1 & \mathbf{5 , 1 3 2} & \text { 4,548 }\end{array}$

With National Bank of Pakistan in: Local currency current account Local currency deposit account 5.2

| 31 | 31 |
| :---: | :---: |
| 10 | 9 |
| 41 | 40 |
| 5,173 | 4,588 |

5.1 This represents the minimum cash reserve required to be maintained with SBP in accordance with the requirements of BSD Circular No. 4 dated May 22, 2004.
5.2 This represents deposit account maintained with National Bank of Pakistan. This carries mark-up at the rate of 19.00\% (2022: 13.50\%) per annum.

6 BALANCES WITH OTHER BANKS

In Pakistan
In current account
3,595
910
In deposit account
$6.1 \& 6.2$
10,647,938 220,605
10,651,533
6.1 This include deposit accounts in local currency maintained with other banks. These carry mark-up at rates ranging from $8.76 \%$ to $22.50 \%$ (2022: $11.00 \%$ to $16.00 \%$ ) per annum.
6.2 This include term deposit receipt (TDR) amounting to Rs. 6,400 million (2022: Nil) and is due to mature on January 05, 2024. This carry mark-up at rate of $22.35 \%$ per annum (2022: Nil).
7.1 Investments by type

2023


## AFS securities

Federal government securities Non-government debt securities

Total investments

7.2 Investments by segments

Federal government securities
Market Treasury Bills
Pakistan Investment Bonds

| $\begin{aligned} & 8,973,377 \\ & 4,785,108 \end{aligned}$ | - | $\begin{array}{\|r\|} \hline 3,563 \\ (357,128) \end{array}$ | $\begin{aligned} & 8,976,940 \\ & 4,427,980 \end{aligned}$ | $\begin{array}{\|l\|} \hline 9,406,843 \\ 11,307,207 \\ \hline \end{array}$ |  | $\begin{gathered} 9,237 \\ (461,492) \end{gathered}$ | $\begin{array}{r} \hline 9,416,080 \\ 10,845,715 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 13,758,485 | - | $(353,565)$ | 13,404,920 | 20,714,050 |  | $(452,255)$ | 20,261,795 |

Non-government debt securities
Unlisted

Total investments

| 399,760 |
| :---: |
| $14,158, \mathbf{2 4 5}$ |

7.3 Quality of available-for-sale securities

Details regarding quality of AFS securities are as follows:
Federal government securities - Government guaranteed
Market Treasury Bills
Pakistan Investment Bonds


## Non-government debt securities

Unlisted

- A+
- AAA

| 299,760 <br> 100,000 |
| ---: | :--- |
| $\mathbf{3 9 9 , 7 6 0}$ | | 299,880 <br> - <br> 299,880 |
| ---: |
| $\mathbf{1 4 , 1 5 8 , 2 4 5}$ |

7.4 Investments given as collateral


Pakistan Investment Bonds
Market Treasury Bills

| 2023 | 2022 |
| :---: | :---: |
| Cost |  |
| (Rupees in '000) |  |
| 8,973,377 | 9,406,843 |
| 4,785,108 | 11,307,207 |
| 13,758,485 | 20,714,050 |


| Performing |  | Non-Performing |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
| (Rupees in '000) |  |  |  |  |  |
| 16,015,981 | 19,556,776 | - | - | 16,015,981 | 19,556,776 |
| 18,733,834 | 14,200,088 | - | - | 18,733,834 | 14,200,088 |
| 34,749,815 | 33,756,864 | - | - | 34,749,815 | 33,756,864 |

Provision against advances

- Specific
- General
8.3

Advances - net of provision

8.1 Particulars of advances (gross)

In local currency
(Rupees in '000)
34,749,815 33,756,864
8.2 The information related to Islamic financing and related assets is given in annexure to these financial statements.

### 8.3 Particulars of provision

 against advancesOpening balance
Charge for the year Reversals during the year


| - | 94,502 | 94,502 | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | 253,393 | 253,393 | - | 94,502 | 94,502 |
| - | 253,393 | 253,393 |  | 94,502 | 94,502 |

Amounts written off
Closing balance

| - |
| :--- |
| - |
|  |

8.3.1 The Company's financing activities largely belongs to the banking industry which includes Banks, DFIs, Micro finance institutions, whose financial health by and large is dependent upon the smooth and timely recovery of loans from their customer. Any adverse implication on the recovery of loans extended by financial institutions may impact the timely recovery of the Company's loans as well. Besides financing banking institutions, the Company has also initiated its financial services to Non-Banking Financial Institutions including Housing Financing Companies and Micro Finance Institutions. Generally, these institutions have low / middle income targeted borrowers who are more prone to macroeconomic challenges and may be adversely affected to fulfil their obligations. Considering the aforesaid issues, a general provision reserve of Rs. 347.895 million has been created so that any unforeseen losses can be addressed through this reserve.

### 8.3.2 Particulars of provision against advances

In local currency

| 2023 |  |  | 2022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Specific | General | Total | Specific | General | Total |
| (Rupees in '000) |  |  |  |  |  |
| - | 347,895 | 347,895 | - | 94,502 | 94,502 |
|  |  | Note | 2023 |  | 22 |
|  |  |  | (Rupees in '000) |  |  |
|  |  | 9.1 | 114,427 |  | 146,817 |
|  |  | 9.2 | 3,321 |  | - |
|  |  |  | 117,748 |  | 146,817 |

## At January 01, 2023

Cost
Accumulated depreciation Net book value

Year ended December 31, 2023
Opening net book value
Additions
Disposals
Cost
Accumulated depreciation

Depreciation charge for the year Closing net book value

## At December 31, 2023

Cost
Net book value

Rate of depreciation (\% per annum)

Year ended December 31, 2022
Opening net book value
Additions
Disposals
Cost
Accumulated depreciation

Depreciation charge for the year
Closing net book value
At December 31, 2022
Cost
Accumulated depreciation
Net book value
Rate of depreciation (\% per annum)

| Note | 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Right-of-use asset | Leasehold Improvements | Furniture and fixtures |  | Vehicles | Total |
|  | (Rupees in '000) |  |  |  |  |  |
|  | $\begin{gathered} 117,010 \\ (48,754) \end{gathered}$ | $\begin{aligned} & 31,493 \\ & (9,970) \end{aligned}$ | $\begin{gathered} 17,594 \\ (5,928) \end{gathered}$ | $\begin{gathered} 41,807 \\ (23,659) \end{gathered}$ | $\begin{gathered} 37,857 \\ (10,633) \end{gathered}$ | $\begin{gathered} 245,761 \\ (98,944) \end{gathered}$ |
|  | 68,256 | 21,523 | 11,666 | 18,148 | 27,224 | 146,817 |
|  | 68,256 | 21,523 | 11,666 | 18,148 | 27,224 | 146,817 |
|  | - | - | - | 9,303 | 7,676 | 16,979 |
|  | - | - | - | $(4,454)$ | $(2,446)$ | $(6,900)$ |
|  | - | - | - | 4,281 | 2,446 | 6,727 |
| 9.11 | - | - | - | (173) | - | (173) |
| 23 | $(23,402)$ | $(6,299)$ | $(2,578)$ | $(9,067)$ | $(7,850)$ | $(49,196)$ |
|  | 44,854 | 15,224 | 9,088 | 18,211 | 27,050 | 114,427 |
|  | $\begin{gathered} 117,010 \\ (72,156) \end{gathered}$ | $\begin{gathered} 31,493 \\ (16,269) \end{gathered}$ | $\begin{gathered} 17,594 \\ (8,506) \end{gathered}$ | $\begin{gathered} 46,656 \\ (28,445) \end{gathered}$ | $\begin{gathered} 43,087 \\ (16,037) \end{gathered}$ | $\begin{aligned} & 255,840 \\ & (141,413) \end{aligned}$ |
|  | 44,854 | 15,224 | 9,088 | 18,211 | 27,050 | 114,427 |
|  | 20\% | 20\% | 10\%-20\% | 20\%-50\% | 20\% |  |


| Note | 2023 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Right-of-use asset | Leasehold Improvements | Furniture and fixtures | Electrical, office and computer equipment | Vehicles | Total |
|  | (Rupees in '000) |  |  |  |  |  |
|  | $\begin{gathered} 117,010 \\ (48,754) \end{gathered}$ | $\begin{aligned} & 31,493 \\ & (9,970) \end{aligned}$ | $\begin{gathered} 17,594 \\ (5,928) \end{gathered}$ | $\begin{gathered} 41,807 \\ (23,659) \end{gathered}$ | $\begin{gathered} 37,857 \\ (10,633) \end{gathered}$ | $\begin{gathered} 245,761 \\ (98,944) \end{gathered}$ |
|  | 68,256 | 21,523 | 11,666 | 18,148 | 27,224 | 146,817 |
|  | 68,256 | 21,523 | 11,666 | 18,148 | 27,224 | 146,817 |
|  | - | - | - | 9,303 | 7,676 | 16,979 |
|  | - | - | - | $(4,454)$ | $(2,446)$ | $(6,900)$ |
|  | - | - | - | 4,281 | 2,446 | 6,727 |
| 9.1.1 | - | - | - | (173) | - | (173) |
| 23 | $(23,402)$ | $(6,299)$ | $(2,578)$ | $(9,067)$ | $(7,850)$ | $(49,196)$ |
|  | 44,854 | 15,224 | 9,088 | 18,211 | 27,050 | 114,427 |
|  | $\begin{gathered} 117,010 \\ (72,156) \end{gathered}$ | $\begin{gathered} 31,493 \\ (16,269) \end{gathered}$ | $\begin{gathered} 17,594 \\ (8,506) \end{gathered}$ | $\begin{gathered} 46,656 \\ (28,445) \end{gathered}$ | $\begin{gathered} 43,087 \\ (16,037) \end{gathered}$ | $\begin{aligned} & 255,840 \\ & (141,413) \end{aligned}$ |
|  | 44,854 | 15,224 | 9,088 | 18,211 | 27,050 | 114,427 |
|  | 20\% | 20\% | 10\%-20\% | 20\%-50\% | 20\% |  |


| 2022 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Right-of-use asset | Leasehold Improvements | Furniture and fixtures |  | Vehicles | Total |
| (Rupees in '000) |  |  |  |  |  |
| $\begin{gathered} 117,010 \\ (25,352) \\ \hline \end{gathered}$ | $\begin{aligned} & 31,493 \\ & (3,674) \end{aligned}$ | $\begin{aligned} & 17,246 \\ & (2,851) \end{aligned}$ | $\begin{gathered} 32,273 \\ (17,705) \\ \hline \end{gathered}$ | $\begin{aligned} & 37,857 \\ & (3,225) \\ & \hline \end{aligned}$ | $\begin{aligned} & 235,879 \\ & (52,807) \\ & \hline \end{aligned}$ |
| 91,658 | 27,819 | 14,395 | 14,568 | 34,632 | 183,072 |


|  | 91,658 | 27,819 | $\begin{array}{r} 14,395 \\ 348 \end{array}$ | $14,568$ <br> 11,066 | 34,632 | 183,072 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - | - | $(1,532)$ | - | $(1,532)$ |
|  | - | - | - | 1,364 | - | 1,364 |
| 9.1.1 | - | - | - | (168) | - | (168) |
| 23 | $(23,402)$ | $(6,296)$ | $(3,077)$ | $(7,318)$ | $(7,408)$ | $(47,501)$ |
|  | 68,256 | 21,523 | 11,666 | 18,148 | 27,224 | 146,817 |
|  | $\begin{array}{r} 117,010 \\ (48,754) \\ \hline \end{array}$ | $\begin{aligned} & 31,493 \\ & (9,970) \\ & \hline \end{aligned}$ | $\begin{gathered} 17,594 \\ (5,928) \\ \hline \end{gathered}$ | $\begin{array}{r} 41,807 \\ (23,659) \\ \hline \end{array}$ | $\begin{array}{r} 37,857 \\ (10,633) \\ \hline \end{array}$ | $\begin{array}{r} 245,761 \\ (98,944) \\ \hline \end{array}$ |
|  | 68,256 | 21,523 | 11,666 | 18,148 | 27,224 | 146,817 |
|  | 20\% | 20\% | 10\% - 20\% | 20\% - 50\% | 20\% |  |

9.1.1 Details of disposal made to related parties during the year

| Particulars of <br> assets | Cost | Net book <br> value | Sale <br> price | Mode of disposal | Particulars of the <br> purchaser |
| :---: | :---: | :---: | :---: | :---: | :---: |

(Rupees in '000)

## Electrical, office and computer equipment

Mobile Phone
Mobile Phone
Mobile Phone
Mobile Phone
Laptop
Laptop
Laptop
Laptop
Laptop
Laptop
Total

| 190 | - | 2 |
| :---: | :---: | :---: |
| 50 | - | 1 |
| 50 | - | 1 |
| 50 | 2 | 2 |
| 177 | - | 2 |
| 277 | - | 3 |
| 277 | - | 3 |
| 234 | - | 2 |
| 234 | - | 2 |
| 272 | 121 | 121 |
| 1,811 | 123 | 139 |


| Sale to CEO/Managing Director | Mr. Mudassir Hussain Khan |
| :--- | :--- |
| Sale to Employee | Mr. Naved Hanif |
| Sale to Employee | Mr. Farrukh Zaheer |
| Sale to Ex- Employee | Mr. Shahzad Khan |
| Sale to Employee | Mr. Zahid Hussain Gokal |
| Sale to Employee | Mr. Waseem Ahmed Hashmi |
| Sale to Employee | Mr. Farrukh Zaheer |
| Sale to Employee | Mr. Badar Munir |
| Sale to Employee | Ms. Iffat Hina |
| Sale to Ex-Employee | Mr. Shahzad Khan |
|  |  |

9.1.2 The cost of fully depreciated fixed assets that are still in the Company's use is as follows:

|  | Note | (Rupees in '000) |  |
| :---: | :---: | :---: | :---: |
| Electrical, office and computer equipment |  | 4,681 | 7,902 |
| Vehicles |  | - | 2,393 |
| Furniture and fixtures |  | 1,446 | - |
|  |  | 6,127 | 10,295 |
| Capital work-in-progress |  |  |  |
| Leasehold improvements |  | 2,499 | - |
| Electrical, office and computer equipment |  | 822 | - |
|  |  | 3,321 | - |
| INTANGIBLE ASSETS |  |  |  |
| Intangible assets | 10.1 | 21,565 | 29,494 |
| Capital work-in-progress | 10.2 | 14,140 | 9,140 |
|  |  | 35,705 | 38,634 |

10.1 Intangible assets

## Computer software

## At January 01

Cost
Accumulated amortisation

| $\mathbf{4 0 , 5 9 0}$ <br> $(11,096)$ |
| :--- |

Year ended December 31
Opening net book value
Additions
Amortisation charge for the year
23
Closing net book value

10.2 This represents advance paid to Auto Soft Dynamics (Private) Limited against deployment of Management Information Systems (MIS) and risk modules of credit system.
Note

| 2023 | 2022 |
| :---: | :---: |
| (Rupees in '000) |  |
| 1,265,046 | 793,935 |
| 66,930 | 88,168 |
| 27,099 | 27,057 |
| 183,224 | 5,896 |
| 1,542,299 | 915,056 |
|  |  |
| 1,542,299 | 915,056 |
| 18,700,000 | 18,700,000 |
| 4,100,000 | 4,100,000 |
| 8,900,179 | 5,851,409 |
| 31,700,179 | 28,651,409 |
| 9,949,213 | 10,288,741 |
| 41,649,392 | 38,940,150 |
| 41,649,392 | 38,940,150 |

12.2 These certificates have maturity of three to ten years and carry rate of interest ranging from $8.41 \%$ to $20.89 \%$ (2022: $8.25 \%$ to $14.33 \%$ ) per annum. The principal is payable at maturity whereas interest is payable semi-annually.
12.3 These sukuk certificates have a maturity of three years and carry fixed rate of profit ranging from $8.25 \%$ to $8.63 \%$ (2022: $8.25 \%$ to $8.63 \%$ ) per annum. The principal is payable at maturity whereas profit is payable semi-annually.
12.4 These represent borrowings from various financial institutions at mark-up rates ranging from $22.12 \%$ to $22.15 \%$ (2022: $9.40 \%$ to $15.50 \%$ ) per annum and are due to mature latest by January 12, 2024. The market value of securities given as collateral against these borrowings is given in note 7.4 to these financial statements.
12.5 This represents borrowing from Government of Pakistan under World Bank - Housing Finance Project for 30 years at fixed rate of $3 \%$ per annum. The interest and the principal are payable semi-annually, whereby the principal is repayable in fifty installments, the repayment of which has commenced from April 15, 2023.

## 13 SUBORDINATED DEBT

On February 22, 2019, the Government of Pakistan lent Rs. 7,051 million under World Bank - Housing Finance Project with principal repayment starting from April 15, 2023 and maturing on October 15, 2047, at a fixed rate of $3 \%$ per annum. This has been disbursed as a sub-ordinated loan, and if needed, can be converted into non-participatory Additional Tier 1 Capital.

Issue amount (Rupees in '000)
Outstanding principal (Rupees in '000)
Issue date
Maturity date
Rating
Security
Profit payment frequency
Principal redemption
Mark-up

## OTHER LIABILITIES

Mark-up/return/profit/interest payable in local currency Accrued expenses Withholding tax payable
Unearned income Provision for government levies Lease liability against right-of-use assets
Payable to defined benefit plan 2023

2022

| $7,050,716$ | $7,050,716$ |
| :--- | :--- |
| $6,818,042$ | $7,050,716$ |

February 22, 2019
October 15, 2047
Not applicable Unsecured
Semi-annually
Semi-annually
$3 \%$ per annum
February 22, 2019
October 15, 2047
Not applicable
Unsecured
Semi-annually
Commencing from April 15, 2023 $3 \%$ per annum

Note
20232022
(Rupees in '000)

| $\mathbf{5 7 2 , 2 2 3}$ | 481,058 |
| ---: | ---: | ---: |
| $\mathbf{4 4 , 6 2 2}$ | 58,926 |
| $\mathbf{5 , 3 6 5}$ | 4,145 |
| $\mathbf{1 6 5 , 3 1 0}$ | 94 |
| $\mathbf{1 5 5 , 1 4 5}$ | 102,895 |
| $\mathbf{5 3 , 1 6 2}$ | 75,304 |
| $\mathbf{3 , 7 8 0}$ | 11,445 |
| $\mathbf{1 6 1 , 0 0 5}$ | 84,269 |
| $\mathbf{1 , 1 6 0 , 6 1 2}$ | 818,136 |

### 15.1 Authorised capital

20232022
(Number of shares)

1,000,000,000 1,000,000,000 Ordinary shares of Rs. 10 each

2023
(Rupees in '000)

10,000,000 $\qquad$
15.2 Issued, subscribed and paid up capital
$2023 \quad 2022$
(Number of shares)
$\mathbf{6 2 3 , 7 7 5 , 9 0 0} \xlongequal{623,775,900}$ Ordinary shares of Rs. 10 each fully paid in cash $\overline{\underline{6,237,759}} \xlongequal{\text { 6,237,759 }}$
15.2.1 List of shareholders as at December 31,2023 and December 31,2022 is as follows:

## Name of Shareholders

Ministry of Finance - Islamic Republic of Pakistan
National Bank of Pakistan
Habib Bank Limited
United Bank Limited
International Finance Corporation
Askari Bank Limited
Bank Alfalah Limited
Allied Bank Limited
Bank AL Habib Limited
House Building Finance Company Limited
Bank Makramah Limited (formerly Summit Bank Limited)

| 2023 |  | 2022 |  |
| :---: | :---: | :---: | :---: |
| Number of <br> shares held | Percentage of <br> shareholding | Number of <br> shares held | Percentage of <br> shareholding |

Directors *

| $180,000,000$ | $28.86 \%$ | $180,000,000$ | $28.86 \%$ |
| ---: | :---: | ---: | :---: |
| $90,000,000$ | $14.43 \%$ | $90,000,000$ | $14.43 \%$ |
| $75,000,000$ | $12.02 \%$ | $75,000,000$ | $12.02 \%$ |
| $75,000,000$ | $12.02 \%$ | $75,000,000$ | $12.02 \%$ |
| $75,000,000$ | $12.02 \%$ | $75,000,000$ | $12.02 \%$ |
| $45,000,000$ | $7.22 \%$ | $45,000,000$ | $7.22 \%$ |
| $45,000,000$ | $7.22 \%$ | $45,000,000$ | $7.22 \%$ |
| $30,000,000$ | $4.81 \%$ | $30,000,000$ | $4.81 \%$ |
| $7,500,000$ | $1.20 \%$ | $7,500,000$ | $1.20 \%$ |
| $1,001,250$ | $0.16 \%$ | $1,001,250$ | $0.16 \%$ |
| 274,500 | $0.04 \%$ | 274,500 | $0.04 \%$ |
| 150 | - | 150 | - |

* Nil figures due to rounding off.

Deficit on revaluation of: Available-for-sale securities
(Rupees in '000)
$(353,565)$ $(448,961)$

17 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at December 31, 2023 and December 31, 2022.

On:
Loans and advances
Investments
Lendings to financial institutions
Balances with banks

Note 2023

2022
Note (Rupees in '000)

| $\mathbf{3 , 9 1 0 , 8 8 7}$ |  | $2,296,280$ |
| ---: | ---: | ---: |
| $\mathbf{3 , 1 7 4 , 2 3 6}$ |  | $1,817,406$ |
| $\mathbf{8 5 , 5 5 7}$ |  | 205,445 |
| $\mathbf{2 8 0 , 9 6 5}$ |  | 696,760 |
| $\mathbf{7 , 4 5 1 , 6 4 5}$ | $5,015,891$ |  |

18.1 The amount also includes markup on TDRs amounting to Rs. 69.107 million (2022: Rs. 376.778 million).

On:
Borrowings from Government of Pakistan under Housing Finance Project
Repurchase agreement borrowings
Clean borrowings
Term finance certificates
Sukuk certificates
Subordinated debt
Lease liability against right-of-use assets

| (Rupees in '000) |  |
| :---: | :---: |
| 304,880 | 308,663 |
| 1,185,621 | 406,799 |
| 12,403 |  |
| 1,958,791 | 1,615,991 |
| 348,453 | 348,143 |
| 3,810,148 | 2,679,596 |
| 208,527 | 211,521 |
| 5,864 | 7,608 |
| 4,024,539 | 2,898,725 |
| 33,508 | - |

20.1 This represents fee for trustee services rendered to Credit Guarantee Trust. The Company, vide the Addendum First Supplemental to the Trust Deed executed between the Government of Pakistan and the Company, is entitled to a Trustee fee at the rate of $25 \%$ of the premium received from the guarantees issued under the Low Income Scheme. The aggregate Trustee fee charged by the Company shall be amortised over the period of all the guarantees issued under the Low Income Scheme.
NAIN ON SECURITIES Note

GAIN ON SECURITIES
Realised - net
21.1
21.1 Realised gain on:

Federal government securities
2023
2022
Note

OTHER INCOME
Gain on sale of fixed assets - net
Penalty recovered from customers / vendors
Recovery from outgoing employee
Others

| 3,640 |
| ---: |
| 130 |
| 3,776 |


| 3,022 | 4,901 |
| ---: | ---: |

OPERATING EXPENSES
Total compensation expense
415,725
277,092

## Property expense

Rent and taxes
Insurance
Utilities
Security expenses
Repairs and maintenance
Depreciation

## Information technology expenses

Software maintenance
Rent-disaster recovery site
Website maintenance
Hardware maintenance
Network charges
Depreciation
Amortisation10.1

## Other operating expenses

Directors' fees and allowances
Fees and allowances to Shariah Board
Director's evaluation expense
Legal and professional charges
Fees and subscription
Outsourced services costs
Travelling and conveyance
Depreciation
Training and development
Postage and courier charges
Communication
Stationery and printing
Marketing, advertisement and publicity
Research and Development
Auditors' remuneration 23.2

Insurance
Donations 23.3

Vehicle repair and maintenance
Entertainment
Staff engagement
Others


| 8,461 |
| ---: |
| 876 |
| 3,069 |
| 244 |
| 2,034 |
| 7,1823 |
| 25,925 |


| 13,610 |
| ---: |
| 9,956 |
| 7,189 |
| 3,959 |
| 7,082 |
| 13,577 |
| 10,428 |
| 3,021 |
| 285 |
| 1,444 |
| 2,233 |
| 3,009 |
| 16,275 |
| 2,501 |
| 6,364 |
| 5,000 |
| 9335 |
| 19 |
| 426 |
| 3,290 |
| 11,583 |
| 603,103 |


| 14,890 |
| ---: |
| 7,205 |
| 800 |
| 11,436 |
| 3,387 |
| 5,074 |
| 10,388 |
| 240 |
| 173 |
| 1,499 |
| 1,552 |
| 1,244 |
| 2,671 |
| 4,808 |
| 3,500 |
| 227 |
| 11 |
| 368 |
| 2,293 |
| 77,251 |
| 417,442 |

### 23.1 Total compensation expense

## Managerial remuneration

Fixed
227,293
170,230

## Other benefits

| Provision for cash bonus / awards |  | 156,964 | 79,059 |
| :---: | :---: | :---: | :---: |
| Charge for defined benefit plan | 30.8 .1 | 14,363 | 11,567 |
| Contribution to defined contribution plan | 31 | 11,288 | 9,557 |
| Medical |  | - | 455 |
| Conveyance |  | 144 | 83 |
| Compensated absences |  | 5,125 | 5,866 |
| Others |  | 548 | 275 |
|  |  | 415,725 | 277,092 |

### 23.2 Auditors' remuneration

Audit fee for annual financial statements

| $\mathbf{6 5 6}$ | 533 |
| ---: | ---: |
| $\mathbf{2 4 6}$ | 196 |
| $\mathbf{1 , 0 8 1}$ | 1,650 |
| $\mathbf{4 3 0}$ | - |
| $\mathbf{8 8}$ | 2,501 |
|  |  |

### 23.3 Detail of donations made during the year

Donations individually exceeding Rs. 100,000
The Citizens Foundation

| $\mathbf{5 0 0}$ | 1,000 |
| ---: | :---: |
| $\mathbf{-}$ | 1,000 |
| $\mathbf{5 0 0}$ | 1,000 |
| $\mathbf{5 0 0}$ | 500 |
| $\mathbf{1 , 0 0 0}$ | - |
| $\mathbf{1 , 0 0 0}$ | - |
| $\mathbf{1 , 0 0 0}$ | - |
| $\mathbf{5 0 0}$ | - |
|  |  |
| $\mathbf{5 2 , 0 0 0}$ | 3,500 |

24.1 Sindh Workers' Welfare Fund Act (SWWF Act) had been passed by the Government of Sindh in May 2015 as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs. 0.50 million, is required to pay SWWF in respect of that year a sum equal to two percent of such income. Accordingly, as a result of abundant caution, the management has maintained a provision for SWWF in the financial statements amounting to Rs. 155.087 million which includes a provision of Rs. 52.218 million of the current year.

## TAXATION

The income of the Company is exempt from income tax under Clause 66 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 whereby the entities are placed in two tables, namely Table I and Table II. The entities placed in Table I are granted unconditional exemption whereas entities placed in Table II are granted conditional exemption from income tax. The Company is placed under Table I, whereby the Company has been granted unconditional exemption.

2,558,698
1,579,217
(Number of shares)

Weighted average number of ordinary shares
623,775,900
623,227,955
(Rupees)

Basic earnings per share
4.10 2.53
26.1 Diluted earnings per share

Diluted earnings per share has not been presented separately as the Company does not have any convertible instruments in issue as at December 31, 2023.

Note

2022
(Rupees in '000)
253,393 94,502

## CASH AND CASH EQUIVALENTS

Cash and balances with treasury banks 5
Balances with other banks 6
6
5,173 4,588
Market Treasury Bills (having original maturity of 3
7
10,651,533 221,515
months or less)
8,976,940
221,515
19,633,646 9,416,080
28.1 Market Treasury Bills with original maturity of three month or less have been considered as cash and cash equivalents. The comparative figures have also been adjusted.

2023
2022
STAFF STRENGTH
Permanent 29.1

| $\mathbf{3 7}$ |  | 33 |
| ---: | :--- | ---: |
| $\mathbf{2}$ |  | 2 |
| $\mathbf{8}$ |  |  |
|  |  |  |

29.1 This represents 8 (2022: 9) employees of outsourcing service companies who were assigned to perform janitorial and other services.

## DEFINED BENEFIT PLAN

30.1 As mentioned in note 4.11, the Company operates a funded gratuity scheme for its employees as per the policy of the Company. The benefits under the gratuity scheme are payable on retirement at the age of 60 or earlier cessation of service, in lump sum. The benefit is equal to one month's last drawn gross salary for each year of eligible service with the Company subject to a minimum qualifying period of service of two years. The Company's costs and contributions are determined based on actuarial valuation carried out at each year end using Projected Unit Credit Actuarial Method.

### 30.2 Number of employees under the defined benefit plan

2023
2022

The number of employees covered under the defined benefit plan as at December 31

### 30.3 Principal actuarial assumptions

The actuarial valuations were carried out as at December 31,2023 using the following significant assumptions:

Note

Discount rate
Expected long term salary increase rate
Salary increase rate for the next year
Mortality rates

### 30.4 Reconciliation of payable to defined benefit plan

Present value of defined benefit obligation 30.6
Less: Fair value of plan assets
Payable

### 30.5 Movement in defined benefit plan

At the beginning of the year
Current service cost
30.8.1

Net interest expense
Actual contributions by the Company
Re-measurement loss / (gain)
Closing balance
30.6 Movement in payable under defined benefit obligation

Opening balance
Current service cost
Interest cost on defined benefit obligation
Benefits paid by the Company to outgoing members
Re -measurement loss recognised in OCl during the year
Closing balance
30.7 Movement in fair value of plan assets

Fair value at the beginning of the year
Interest income on plan assets
Actual contribution by the Company - net
Benefits paid by the Company to outgoing members
Re -measurement gain recognised in OCl during the year
30.8.2

Fair value at the end of the year
30.8 Charge for defined benefit plan

### 30.8.1 Cost recognised in profit and loss account

Current service cost
Net interest on defined benefit plan

### 30.8.2 Re-measurements recognised in OCl during the year

Loss / (gain) on obligation

- financial assumptions
- demographic assumptions
- experience adjustments

Net return on plan assets over interest income
Total re-measurement loss / (gain) recognised in OCl

### 30.9 Components of plan assets

Balances with Banks (including accrued income)
Market Treasury Bills (including accrued income)


### 30.10 Sensitivity analysis

A sensitivity analysis for each significant financial assumption as of the reporting date, showing how the defined benefit obligation would have been affected by changes in the relevant actuarial assumption that were reasonably possible at that date, is as follows:

2023
2022
(Rupees in '000)
$0.5 \%$ increase in discount rate
$0.5 \%$ decrease in discount rate
$0.5 \%$ increase in expected rate of salary increase
$0.5 \%$ decrease in expected rate of salary increase

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the gratuity liability recognised within the statement of financial position.
30.11 The expected charge for the next financial year commencing January 1, 2024 works out to Rs 13.708 million (2022: Rs. 14.363 million).

### 30.12 Maturity profile

The weighted average duration of the obligation is 5.90 years (2022: 8.15 years).

### 30.13 Expected maturity analysis of undiscounted defined benefit obligation



### 30.14 Funding Policy

An implicit, though not a formally expressed objective, is that the liabilities under the scheme in respect of members in service on the valuation date on a going concern basis and having regard to projected future salary increases, should be covered by the Fund on the valuation date, the total book reserve as of the valuation date, future contributions to the Fund, future additions to the book reserve and future projected investment income of the Fund.

Accordingly, the contribution to the Fund should remain reasonably stable as a percentage of salaries, under the Actuarial Cost Method employed.

### 30.15 Description of risks

The defined benefit plan exposes the Company to the following risks:
Withdrawal risks - This is the risk of higher or lower withdrawal experience than assumed. The final effect could go either way depending on the beneficiaries' service / age distribution and the benefit.

Mortality risks - This is the risk that the actual mortality experience is different. Similar to the withdrawal risk, the effect depends on the beneficiaries' service / age distribution and the benefit.

Investment risks - This is the risk of the investment underperformance and being not sufficient to meet the liabilities.

Final salary risks - This is the risk that the final salary at the time of cessation of service is greater than what was assumed. Since the benefit is calculated on the final salary, the benefit amount increases similarly.

The Company operates a provident fund scheme for its employees as per the policy of the Company. Equal monthly contributions at the rate of $10 \%$ per annum (2022: 10\% per annum) of basic salaries are made both by the Company and employees. Contributions made to the provident fund during the year are as follows:


The number of employees covered under the defined contribution plan as at December 31, 2023 are 37 (2022: 34).

COMPENSATION OF DIRECTORS AND KEY MANAGEMENT PERSONNEL
32.1 Total compensation expense

| Items | Directors |  |  |  | Managing Director / Chief Executive Officer |  | Key Management Personnel |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Chairman |  | Non-Executive |  |  |  |  |  |
|  | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
|  | (Rupees in '000) - |  |  |  |  |  |  |  |
| Fees and allowances etc. | 1,380 | 1,800 | 12,230 | 13,090 | - | - | - | - |
| Managerial remuneration |  |  |  |  |  |  |  |  |
| Fixed | - | - | - | - | 52,004 | 43,640 | 84,491 | 70,219 |
| Other benefits |  |  |  |  |  |  |  |  |
| Bonus | - | - | - | - | 28,000 | 25,000 | 29,583 | 16,321 |
| Charge for defined benefit plan | - | - | - | - | 5,612 | 4,387 | 4,540 | 3,899 |
| Contribution to defined contribution plan | - | - | - | - | 3,298 | 2,772 | 4,570 | 3,773 |
| Medical | - | - | - | - | 156 | 100 | - | - |
| Compensated absences | - | - | - | - | 1,732 | 1,732 | 2,290 | 1,758 |
| Others | - | - | - | - | 1,280 | 790 | 5,539 | 1,632 |
| Total | 1,380 | 1,800 | 12,230 | 13,090 | 92,082 | 78,421 | 131,013 | 97,602 |
| Number of persons | 1 | 1 | 11 | 11 | 1 | 1 | 10 | 11 |

32.2 Managing Director / Chief Executive Officer (MD/CEO) is entitled to Company maintained cars in accordance with the terms of his employment and is entitled to life insurance benefits in accordance with the policy of the Company. In addition, the MD / CEO is also provided with driver, corporate club membership, medical and security arrangements in accordance with the terms of his employment.

The term "Key Management Personnel" means any executive or key executive reporting directly to the MD / CEO.
32.3 Remuneration paid to Directors for participation in Board and Committee Meetings

| 2023 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{\|c} \text { Sr. } \\ \text { No. } \end{array}$ | Name of Director | For Board Meetings | For Board Committees |  |  |  |  |
|  |  |  | Audit Committee | Risk Committee | Human Resource Committee | Nomination Committee | Total Amount Paid |
|  |  | (Rupees in '000) |  |  |  |  |  |
| 1 | Mr. Rehmat Ali Hasnie | 1,500 | - | 0 | - | 180 | 1,680 |
| 2 | Mr. Imran Sarwar | 750 | - | 360 | - | - | 1,110 |
| 3 | Ms. Mehreen Ahmed | 1,250 | - | 660 | - | - | 1,910 |
| 4 | Mr. Farrakh Qayyum | 1250 | - | 0 | 360 | 150 | 1,760 |
| 5 | Mr. Risha A Mohyeddin | 1000 | - | 0 | 300 | - | 1,300 |
| 6 | Mr. Muhammad Aslam Ghauri* | 500 | 300 | 0 | - | 150 | 950 |
| 7 | Mr. Khurshid Zafar Qureshi**** | 1000 | - | 600 | - | - | 1,600 |
| 8 | Ms. Sonia Karim | 1250 | - | 0 | 300 | - | 1,550 |
| 9 | Mr. Osman Asghar Khan** | 500 | 360 | 0 | - | - | 860 |
| 10 | Mr. Ahmed Taimoor Nasir** | 750 | 450 | 0 | - | - | 1,200 |
| 11 | Mr. Tayyeb Afzal | 1250 | 780 | 0 | - | - | 2,030 |
| 12 | Mr. Shahid Sattar*** | 500 | 360 | 0 | - | - | 860 |
|  | Total amount paid | 11,500 | 2,250 | 1,620 | 960 | 480 | 16,810 |

* Directorship of Mr. Muhammad Aslam Ghauri was withdrawn by the Minsitry of Finance during the year.
** Mr. Osman Asghar Khan has resigned as director on the Board during the current year.
*** Mr. Ahmed Taimoor Nasir and Mr.Shahid Sattar have been appointed as directors during the year.
**** Directorship of Mr. Khurshid Zafar Qureshi has been withdrawn by Askari Bank Limited during the year.

| 2022 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{\|l} \text { Sr. } \\ \text { No. } \end{array}$ | Name of Director | For Board Meetings | For Board Committees |  |  |  |  |
|  |  |  | Audit Committee | Risk Committee | Human Resource Committee | Nomination Committee | Total Amount Paid |
|  |  | (Rupees in '000) |  |  |  |  |  |
| 1 | Mr. Rehmat Ali Hasnie | 1,500 | - | - | - | 300 | 1,800 |
| 2 | Mr. Abid Naqvi | 750 | 540 | - | - | - | 1,290 |
| 3 | Mr. Farrakh Qayyum | 1,250 | - | - | 360 | 330 | 1,940 |
| 4 | Mr. Imran Sarwar | 750 | - | 720 | - | - | 1,470 |
| 5 | Mr. Khurshid Zafar Qureshi | 500 | - | 150 | - | - | 650 |
| 6 | Ms. Mehreen Ahmed | 1,250 | 450 | - | - | - | 1,700 |
| 7 | Mr. Muhammad Aslam Ghauri | 750 | 300 | 150 | - | 150 | 1,350 |
| 8 | Mr. Naveed Nasim | 500 | - | 300 | - | - | 800 |
| 9 | Mr. Risha A Mohyeddin | 1,250 | 150 | - | 150 | 180 | 1,730 |
| 10 | Mr. Syed Taha Afzal | 500 | - | - | 150 | - | 650 |
| 11 | Ms. Sonia Karim | 250 | - | - | - | - | 250 |
| 12 | Mr. Tayyeb Afzal | 750 | 510 | - | - | - | 1,260 |
|  | Total amount paid | 10,000 | 1,950 | 1,320 | 660 | 960 | 14,890 |


| 2023 |  | 2022 |  |
| :---: | :---: | :---: | :---: |
| Chairman | Resident Member | Chairman | Resident Member |
| 4,246 | 5,710 | 3,900 | 3,305 |
| 1 | 1 | 1 | 1 |

## FAIR VALUE MEASUREMENT

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted securities classified as held to maturity are carried at cost.
The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

### 33.1 Fair value of financial assets

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:
Level l: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities;
Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices)

Level 3: Fair value measurements using inpyts for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

## On balance sheet financial instruments

| 2023 |  |  |  |
| :--- | :--- | :--- | :--- |
| Level 1 | Level 2 | Level 3 | Total |

## Financial assets - measured at fair value

 InvestmentsFederal government securities

- 13,404,920
(Rupees in '000)
$\longrightarrow$

Non-government debt securities

| 2022 |  |  |  |
| :---: | :---: | :---: | :---: |
| Level 1 | Level 2 | Level 3 | Total |

On balance sheet financial instruments
(Rupees in '000)
Financial assets - measured at fair value
Investments
Federal government securities $\quad-\quad 20,261,795$ - 20,261,795
$\begin{array}{lll}\text { Non-government debt securities } & \text { - 303,174 } & \text { - }\end{array}$
The management considers that the estimated fair value of the remaining financial assets and liabilities is not significantly different from their respective carrying amounts.

Valuation of techniques and inputs used in determination of fair values

| Item | Valuation techniques and input used |
| :--- | :--- |
| Pakistan Investment Bonds | Fair value of fixed and floater Pakistan Investment Bonds are derived using the PKRV and <br> PKFRV rates respectively available on Mutual Funds Association of Pakistan (MUFAP). |
| Market Treasury Bills | Fair value of Market Treasury Bills are derived using the PKRV rates available on MUFAP. |
| Term finance certificates | Investment in term finance certificates are valued based on the debt instrument prices <br> as published at the close of each business day by MUFAP. |

## TRUST ACTIVITIES

The Company acts as a Trustee of Credit Guarantee Trust (CGT) which has been set up by the Government of Pakistan to provide Credit Guarantee in respect of low Income housing to Qualified Financial Institutions. The services provided by the Company primarily includes managing, operating and administering the activities of the Trust.

## RELATED PARTY TRANSACTIONS AND BALANCES

The Company has related party relationship with its major shareholders, directors, key management personnel and their close family members and staff retirement benefit funds (both defined benefit and defined contribution plan).

Transactions with related parties of the Company are carried out on contractual basis in terms of the policy as approved by the Board of Directors (the Board). Contributions to approved defined benefit and contribution plans are made in accordance with the actuarial valuations / terms of scheme. Transactions with owners have been disclosed in 'Statement of Changes in Equity'. All other transactions between the Company and its related parties are carried out under normal course of business except staff loans that are as per terms of employment.

Details of transactions with related parties during the year and balances with them as at year end, other than those which have been disclosed elsewhere in these financial statements, are as follows:

Statement of financial position
Cash and balances with treasury banks
In current account
In deposit accounts

## Balances with other banks

In current account
In deposit accounts

## Lendings to financial institutions

Opening balance
Lendings during the year
Repaid during the year
Closing balance

## Advances

Opening balance
Disbursements during the year
Repaid / settled during the year
Closing balance

## Other assets

Interest / mark-up accrued
Other receivable

## Borrowings

Opening balance
Borrowings during the year
Settled during the year
Closing balance

(Rupees in '000)

| - | - | 31 | - | - | 31 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | 10 | - | - | 9 |
| - | - | 41 | - | - | 40 |
| - | - | 3,595 | - | - | 910 |
| - | - | 6,414,924 | - | - | 2,031 |
| - | - | 6,418,519 | - | - | 2,941 |
| - | - | - | - | - | - |
| - | - | 16,784,084 | - | - | 26,269,078 |
| - | - | $(16,784,084)$ | - | - | $(26,269,078)$ |
| - | - | - | - | - | - |
| - | 100,645 | 7,135,712 | - | 44,233 | 5,918,270 |
| - | 5,739 | 5,386,921 | - | 69,942 | 1,700,000 |
| - | $(15,111)$ | $(3,693,797)$ | - | $(13,530)$ | $(482,558)$ |
| - | 91,273 | 8,828,836 | - | 100,645 | 7,135,712 |
| - | - | 299,885 | - | 35 | 78,650 |
| - | - | 183,224 | - | - | 168,432 |
| - | - | 483,109 | - | 35 | 247,082 |
| - | - | 11,500,000 | - | - | 14,184,693 |
| - | - | 46,121,332 | - | - | 74,589,373 |
| - | - | $(46,121,332)$ | - | - | (77,274,066) |
| - | - | 11,500,000 | - | - | 11,500,000 |
| - | - | 221,839 | - | - | 90,919 |
| - | - | 3,780 | - | - | 11,445 |
| - | - | 159,751 | - | - | - |
| - | - | 385,370 | - | - | 102,364 |

## RELATED PARTY TRANSACTIONS

| 2023 |  |  |
| :---: | :---: | :---: |
| Directors | Key <br> management <br> personnel | Other <br> related <br> parties |


| 2022 |  |  |
| :---: | :---: | :---: |
| Directors | Key <br> management <br> personnel | Other <br> related <br> parties |

(Rupees in '000)

## Profit and loss account

| Income |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mark-up / return / profit / interest earned | - | 3,612 | 906,787 | - | 3,032 | 974,328 |
| Fee and Commission Income | - | - | 33,508 | - | - | - |
| Expense |  |  |  |  |  |  |
| Mark-up / return / profit / interest paid | - | - | 1,230,474 | - | - | 1,061,126 |
| Directors fees and allowances | 13,610 | - | - | 14,890 | - | - |
| Remuneration paid to key |  |  |  |  |  |  |
| Contribution to defined contribution plan | - | - | 11,288 | - | - | 9,557 |
| Charge for defined benefit plan | - | - | 14,363 | - | - | 11,567 |
| Operating expenses | - | - | 377 | 34 | - | - |

35.1 In addition to the above, the Company has an outstanding balance of sub-ordinated loan amounting to Rs. $6,818.042$ million (2022: Rs. $7,050.716$ million) and borrowing under World Bank- Housing Finance Project amounting to Rs. 9,949.213 million (2022: Rs. $10,288.741$ million) from the Ministry of Finance.

## CAPITAL ADEQUACY , LEVERAGE RATIO AND LIQUIDITY REQUIREMENTS

During the year 2013, SBP issued revised instructions on the computation of CAR based on Basel III Capital Reform as issued by the Basel Committee on Banking Supervision. These instructions became effective from December 31, 2013 with full implementation by December 31, 2020.

Accordingly, the Company has assessed and reported its Capital Adequacy Ratio in the financial statements on the basis of Basel III requirements as prescribed by SBP.

|  | 2023 | 2022 |
| :--- | :---: | :---: |
| Minimum Capital Requirement (MCR): | 2020 <br> (Rupees in '000) <br> Paid-up capital (net of losses) |  |

## Capital Adequacy Ratio (CAR):

Eligible Common Equity Tier 1 (CET 1) Capital
Eligible Additional Tier 1 (ADT ו) Capital
Total Eligible Tier 1 Capital
Eligible Tier 2 Capital
Total Eligible Capital (Tier $1+$ Tier 2)

| 10,895,307 | 8,706,306 |
| :---: | :---: |
| 10,895,307 | 8,706,306 |
| 133,806 | 94,502 |
| 11,029,113 | 8,800,808 |

## Risk Weighted Assets (RWAs):

Credit Risk
Market Risk
Operational Risk
Total

| 10,704,506 | 10,370,936 |
| :---: | :---: |
| - | - |
| 4,389,725 | 3,295,442 |
| 15,094,231 | 13,666,378 |
| 72.18\% | 64.43\% |
| 72.18\% | 64.43\% |
| 73.07\% | 65.13\% |

The Basel III Framework for capital adequacy is applicable to the Company. The Company monitors its capital adequacy ratio and endeavors to maintain it at a level sufficiently higher than the minimum regulatory requirement. The Company calculates capital requirement as per Basel III regulatory framework, using the Standardised Approach for Credit Risk and Market Risk whereas Basic Indicator Approach for Operational Risk.

## Capital Management

The regulatory capital as managed by the Company is analysed into following tiers:

- Common Equity Tier 1 Capital (CET1), which includes fully paid up capital, general reserves, statutory reserves as per the financial statements and net un-appropriated profits after all regulatory adjustment applicable on CETI.
- Additional Tier 1 Capital (ADTI), which includes perpetual non-cumulative preference shares and share premium resulting from the same. The Company did not have any ADT1 as of December 31, 2023.
- Tier 2 Capital, which includes general provisions, surplus on revaluation of AFS securities after all regulatory adjustments applicable on Tier 2.

The Company also stress tests its capital adequacy to various risks as per SBP stress testing guidelines.

## Capital Adequacy Ratio

CET1 to total RWA
Tier 1 Capital to total RWA
Total Capital to total RWA

## Leverage Ratio (LR):

Eligible Tier-1 Capital
Total Exposures
Leverage Ratio
Liquidity Coverage Ratio (LCR):
Total High Quality Liquid Assets
Total Net Cash Outflow
Liquidity Coverage Ratio

## Net Stable Funding Ratio (NSFR):

Total Available Stable Funding
Total Required Stable Funding
Net Stable Funding Ratio

| 2023 |  | 2022 |  |
| :---: | :---: | :---: | :---: |
| Required | Actual | Required | Actual |
| 6.00\% | 72.18\% | 6.00\% | 64.43\% |
| 7.50\% | 72.18\% | 7.50\% | 64.43\% |
| 11.50\% | 73.07\% | 11.50\% | 65.13\% |
|  |  | 2023 | 2022 |
|  |  | (Rupe | in '000) |
|  |  | 10,895,307 | 8,706,306 |
|  |  | 65,935,065 | 57,607,442 |
|  |  | 16.52\% | 15.11\% |

$\mathbf{4 , 4 6 8 , 4 5 7}$

$\mathbf{1 7 , 7 8 1}$ | $12,007,270$ |
| ---: |
| $\mathbf{4 2 , 7 4 4}$ |

41,349,463 48,530,833
31,453,613 32,094,461 131.46\% $151.21 \%$
36.1 The full disclosures on the capital adequacy, leverage ratio and liquidity requirements as per SBP instructions issued from time to time shall be placed on the website. The link to the full disclosure is available at https://pmrc.com.pk/wp-content/uploads/2023/02/Liquidity-Capital-Adequacy-Leverage-Disclosure.pdf.

## RISK MANAGEMENT

The primary goal of risk management is to identify, assess and monitor risk inherent in the activities of the Company and take adequate measures to manage and control these risks on a timely basis. The risk management framework of the Company encompasses comprehensive and adequate risk management policies and procedures to mitigate salient risk elements in operations of the Company. Risk management policies are formulated on regulatory guidelines and covers all type of major risks the Company is exposed to. The Company places utmost emphasis on the importance of risk management and has put in place all relevant measures to identify, monitor and control the relevant risks on its low risk business model. The Board through its designated committees thoroughly reviews and guides the risk management activities in the Company.

## Categories of risk

The Company generates most of its revenues by accepting credit, liquidity and market risk. Effective management of these risks is the decisive factor in the profitability of the Company. In addition, the Company is subject to certain consequential risks that are common to all business undertakings. These risks are grouped under two headings: operational risk and reputational risk. The Framework is organised with reference to these five risk categories as detailed below:

| Credit risk | This risk is defined as the possibility of loss due to unexpected default or a <br> deterioration of credit worthiness of a counter party. |
| :--- | :--- |
| Market risk | The risk of loss generated by adverse changes in the price of assets or contracts <br> currently held by the Company. |
| Liquidity risk | The risk that the Company is unable to meet its payment obligations or fund <br> increases in assets when they fall due without incurring an unacceptable cost the <br> consequences of which may be the failure to meet obligations to repay investors <br> and fulfil commitments to lend. |
| Operational risk | Operational risk is the risk of loss resulting from inadequate or failed internal <br> processes, people, and systems or from external events and includes legal risk. |
| Reputational risk | The risk of failing to meet the standards of performance or behaviour required or <br> expected by stakeholders in commercial activities or the way in which business is <br> conducted. |

## Risk responsibilities

The Board is accountable for the overall supervision of the risk management process. The Board is responsible for the approval of all risk policies and ensuring that these are properly implemented. Furthermore, the Board approves the appointment of senior management personnel who are capable of managing the risk activities conducted by the Company.

Risk management department ensures that risks remain within the boundaries as defined by the Board, comply with the risk parameters and prudential limits, establish systems and procedures and work out remedial measures.

Credit Risk Management Committee (CRMC) implements credit policy and monitors credit risk in light with credit policy and PR.

The Company's risk management, compliance and internal audit department support the risk management function. The compliance department ensures that all the directives and guidelines issued by SBP are being complied with. Internal audit department reviews the compliance of internal control procedures with internal and regulatory standards.

### 37.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Exposure to credit risks for the Company arises primarily from lending activities and investments.

A multi-tiered approach is being followed in the management of credit risk with the organisational structure, roles and responsibilities clearly outlined in the credit policy manual. The Board is responsible for final approval of overall risk tolerance and threshold. Various business units responsible for undertaking risks are expected to comply with the credit policy and adhere to the independent risk management function. This is ensured through the implementation of a credit approval and documentation process adopted by the Company.

The Company uses both external and internal ratings to evaluate risk. The Company obtains external ratings from VIS Credit Rating Company Limited whereas a comprehensive risk assessment matrix model is used for internal ratings.

## Stress testing

The Company also conducts stress testing of its existing portfolio of advances and investments. This exercise is conducted on a quarterly basis through assigning shocks to distressed / non-performing assets of the Company and assessing its resulting effect on capital adequacy.

Particulars of the Company's significant on-balance sheet and off-balance sheet credit risk in various sectors are analysed as follows:
37.1.1

Investment in debt securities

| Gross investments |  | Non-performing investments |  | Provision held |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
|  |  | (Rupees in '000) |  |  |  |
| 13,404,920 | 20,261,795 | - | - | - | - |
| 299,760 | 303,174 | - | - | - | - |
| 100,000 | - | - | - | - | - |
| 13,804,680 | 20,564,969 | - | - | - | - |

Credit risk by public / private sector
Public / Government
Private

### 37.1.2 Advances



Credit risk by industry sector
Financial institutions
Others

| 34,603,043 | 33,609,552 | - | - | 347,875 | 94,482 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 146,772 | 147,312 | - | - | 20 | 20 |
| 34,749,815 | 33,756,864 | - | - | 347,895 | 94,502 |

Credit risk by public / private sector
Public / Government
Private

| 3,609,654 | 5,698,222 | - | - | 49,574 | 26,016 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 31,140,161 | 28,058,642 | - | - | 298,321 | 68,486 |
| 34,749,815 | 33,756,864 | - | - | 347,895 | 94,502 |

### 37.1.3 Concentration of advances

The Company's top 10 funded and non funded exposures aggregated to Rs. 28,375 million (2022: Rs. 26,629 million)

### 37.1.4 Advances - Province / Region-wise Disbursement and Utilisation

| Province / Region | 2023 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Disbursements | Utilization |  |  |  |  |  |
|  |  | Punjab | Sindh | KPK | Balochistan | Islamabad | AJK including GilgitBaltistan |
|  | (Rupees in '000) |  |  |  |  |  |  |
| Sindh | 8,867,000 | 2,119,000 | 5,748,000 | - | - | 1,000,000 | - |
| Total | 8,867,000 | 2,119,000 | 5,748,000 | - | - | 1,000,000 | - |


| Province / Region | 2022 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Disbursements | Utilization |  |  |  |  |  |
|  |  | Punjab | Sindh | KPK | Balochistan | Islamabad | AJK including GilgitBaltistan |

(Rupees in '000)


### 37.2 Market Risk

The market risk is the risk of reductions in earnings, value and / or reserves arising from changes in market rates (such as interest rates, exchange rates, credit spreads) and market prices (such as commodities, equities, property etc.) as well as their correlations and volatilities.

The Company's business model primarily caters to refinancing loans with recourse to the customers by issuing term finance / sukuk certificates in the capital market. Its main line of business is providing pre-financing 9 re-financing facilities. Any surplus funds (primarily from equity) shall be invested in safe investment instruments.

The Company measures market risk using various techniques like duration analysis for interest rate risk in banking book, sensitivity analysis for investment in government securities, stress testing, etc. The results are communicated to Board Risk Committee (BRC) and Assets and Liability Committee (ALCO).

Moreover, the Company shall not be operating a trading book. Market risk on the asset side only arises in the instruments which are earmarked as "AFS".

### 37.2.1 Statement of financial position split by trading and banking books - Basel II Specific

|  | 2023 |  |  | 2022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking book | Trading book | Total | Banking book | Trading book | Total |
|  | (Rupees in '000) |  |  |  |  |  |
| Cash and balances with treasury banks | 5,173 | - | 5,173 | 4,588 | - | 4,588 |
| Balances with other banks | 10,651,533 | - | 10,651,533 | 221,515 | - | 221,515 |
| Lendings to financial institutions | - | - | - | - | - | - |
| Investments | 13,804,680 | - | 13,804,680 | 20,564,969 | - | 20,564,969 |
| Advances | 34,401,920 | - | 34,401,920 | 33,662,362 | - | 33,662,362 |
| Fixed assets | 117,748 | - | 117,748 | 146,817 | - | 146,817 |
| Intangible assets | 35,705 | - | 35,705 | 38,634 | - | 38,634 |
| Other assets | 1,542,299 | - | 1,542,299 | 915,056 | - | 915,056 |
|  | 60,559,058 | - | 60,559,058 | 55,553,941 | - | 55,553,941 |

### 37.2.2 Yield / interest rate risk in the banking book (IRRBB) - Basel II Specific

Interest rate risk is the risk of loss from adverse movements in interest rates. ALCO monitors and manages the interest rate risk with the objective of limiting the potential adverse effects on the profitability of the Company arising from fluctuation in the market interest rates and mismatching or gaps in the amount of financial assets and financial liabilities in different maturity time bands.

Interest rate risk arises when there is a mismatch between positions, which are subject to interest rate adjustment within a specified period. The lending, funding and investment activities of the Company are exposed to interest rate risk. The Company shall provide refinancing loans to customer with similar repayment structure and tenor as the underlying term finance/sukuk certificates issued to fund those loans to the best extent possible (i.e. the Company will be match funding).


### 37.3 Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and system or from external events. It includes legal risk but excludes strategic and reputational risk.

The Board has approved an Operational Risk Management Policy which defines the operational risk framework of the Company. The operational risk framework is defined as per the Company's business model. The Company has a monoline business and by size of fixed / immovable assets, the Company is not a large sized entity, with limited scale of physical operations, one office location, and a limited number of required Human and IT resources. The Company is hence exposed to low exposure to operational risk.

The Operational Risk Management policy defines objective of Operational Risk Management which is to identify, measure, monitor and control Operational Risk exposures of the Company to keep it in line with Company's risk tolerance and business strategy. The policy also defines roles and responsibilities of individuals involved in operational risk management along with operational risk thresholds and tolerances.

The Board has also approved IT policy and IT Security policy. Company has placed a comprehensive ITSecurity framework that fits its business model. IT Security is managed through implementation measures for system design, cyber security, confidentiality, integrity, data encryption and secured tunnel.

## Operational risk disclosures - Basel II Specific

The Company uses Basic Indicator Approach to calculate capital charge for operational risk as per Basel regulatory framework. This approach is considered to be the most suitable in view of the business model of the Company.

### 37.4 Liquidity Risk

Liquidity risk is the potential for loss to an institution arising from either its inability to meet its obligations or to fund increase in assets as they fall due without incurring unacceptable cost or losses.

The Board has approved Liquidity Risk Management Policy and Asset Liability Management Policy which defines liquidity risk framework for the Company.

Liquidity Risk Policy outlines guidelines for liquidity risk management. These guidelines broadly define strategies for managing liquidity positions by devising limits, monitoring tools such as setting liquidity ratios, cashflow needs, reporting mechanisms etc., contingency planning, early warning indicators for raising red flags and roles and responsibilities of individuals involved in liquidity risk management.

The Board has also approved Terms of Reference (ToRs) of ALCO under Asset Liability Management Policy. ALCO is entrusted to efficiently manage the Company's overall assets and liabilities portfolio. The elements of financial losses are mitigated by way of closely monitoring the influence of interest rates and market dynamics on the Company's balance sheet. ALCO also acts as a decision making unit responsible for balance sheet management including strategic management of interest rates and liquidity risks.

The Company periodically calculates LCR, NSFR ratios as well as maturity gaps to monitor liquidity positions. Regulatory stress testing is performed on a quarterly basis.
37.4.1 Maturities of assets and liabilities - based on contractual maturity of the assets and liabilities of the Company

| 2023 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | Upto <br> 1Day | Over 1 to 7 days | Over 7 to 14 days | Over 14 days tol Month | Over 1 to 2 Months | Over 2 to 3 Months | Over 3 to 6 Months | Over 6 to 9 Months | Over9months tolyear | Over 1 to 2 years | Over 2 to 3 years | Over 3 to 5 years | Over 5 years |


| 5,173 | 5,173 | - | - | - | - | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10,651,533 | 4,251,533 | 6,400,000 | - | - | - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 13,804,680 | - | - | - | - | 8,976,940 | - | 60 | 461,459 | 60 | 50,120 | 50,120 | 2,244,805 | 2,021,17 |
| 34,401,920 | 94,354 | 11,268 | - | 32,252 | 167,939 | 1,929,546 | 2,016,355 | 1,056,842 | 4,264,074 | 9,126,433 | 5,896,442 | 4,806,132 | 5,000,283 |
| 117,748 | - | - | - | 6,635 | 3,314 | 3,304 | 9,887 | 9,873 | 9,610 | 37,256 | 27,786 | 8,934 | 1,148 |
| 35,705 | - | - | - | 14,628 | 488 | 488 | 1,465 | 1,465 | 1,445 | 5,781 | 5,750 | 4,195 | - |
| 1,542,299 | 24,161 | 120,761 | - | 53,635 | 184,524 | 598,290 | 477,322 | 4,819 | 31,918 | 19,275 | 19,275 | 2,500 | 5,821 |
| 60,559,058 | 4,375,221 | 6,532,029 | - | 107,151 | 9,333,204 | 2,531,628 | 2,505,089 | 1,534,458 | 4,307,107 | 9,238,865 | 5,999,373 | 7,066,565 | 7,028,368 |
| 41,649,392 | - | 4,861,724 | 4,038,455 | - | - | 3,100,000 | 6,369,764 | - | 169,764 | 1,439,528 | 6,839,528 | 1,579,057 | 13,251,571 |
| - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 6,818,042 | - | - | - | - | - | - | 116,337 | - | 116,337 | 232,674 | 232,674 | 465,347 | 5,654,674 |
| 1,160,612 | - | 29,489 | 41,662 | 51,876 | 1,610 | 410,801 | 273,641 | 12,249 | 12,423 | 43,126 | 24,885 | 38,652 | 220,195 |
| 49,628,046 | - | 4,891,213 | 4,080,118 | 51,876 | 1,610 | 3,510,801 | 6,759,742 | 12,249 | 298,525 | 1,715,328 | 7,097,087 | 2,083,057 | 19,126,440 | | $10,931,012$ | $4,375,221$ | $1,640,816$ | $(4,080,118)$ | 55,275 | $9,331,594$ | $(979,173)$ | $(4,254,653)$ | $1,522,208$ | $4,008,582$ | $7,523,537$ | $(1,097,714)$ | $4,983,509$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $(12,098,072)$ |  |  |  |  |  |  |  |  |  |  |  |  |

$\left.\begin{array}{l}\begin{array}{r}6,237,759 \\ 1,59,513 \\ 3,527,305 \\ (35,565)\end{array} \\ \hline 10,931,012\end{array}\right]$


| 38,940,150 | - | - | - | 5,851,408 | - | - | 205,775 | - | 205,775 | 9,711,50 | 1,511,50 | 11,223,099 | 10,230,993 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 7,050,716 | - | - | - | - | - | - | 141,014 | - | 141,014 | 282,029 | 282,029 | 564,057 | 5,640,573 |
| 818,136 | - | 4,82 | - | 166,794 | - | 313,278 | 165,634 | 5,173 | 109,818 | 29,362 | 23,895 | - | - |
| 46,809,002 | - | 4,82 | - | 6,018,202 | - | 313,278 | 512,423 | 5,173 | 456,607 | 10,022,941 | 1,817,474 | 11,787,156 | 15,871,566 |
| 8,744,939 | 460,513 | 17,365 | - | (880,001) | 2,810,231 | 3,018,245 | 3,006,054 | 5,733,678 | 2,683,171 | (283,574) | 4,383,336 | $(4,641,491)$ | (7,562,588) |

$\begin{array}{r}\hline 6,237,759 \\ 1,077773 \\ 1,948,368 \\ (488961) \\ \hline 8,444,939 \\ \hline\end{array}$
Borrowings
Borrowings
Liabilities against assets subject to finance lease Subordinated debt
Other liabilities

Net assets
Share capital
Reserves
Reserves
Deficit on revaluation of assets
37.4.2 Maturities of assets and liabilities - based on expected maturities of the assets and liabilities of the Company

| 2023 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | Upto 1 Month | Over 1 to 3 <br> Months | Over 3 to 6 <br> Months | Over 6 Months <br> to Year | Over 1 to 2 <br> Years | Over 2 t o 3 <br> Years | Over 3 to 5 <br> Years | Over 5 to 10 <br> Years |  |


| 5,173 | 5,173 | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10,651,533 | 10,651,533 | - | - | - | - | - | - | - | - |
| , | , | - | - | - | - | - | - | - | - |
| 13,804,680 | - | 8,976,940 | 60 | 461,519 | 50,120 | 50,120 | 2,244,805 | 2,021,117 | - |
| 34,401,920 | 137,875 | 2,097,484 | 2,016,355 | 5,320,916 | 9,126,433 | 5,896,442 | 4,806,132 | 4,957,660 | 42,624 |
| 117,748 | 6,635 | 6,618 | 9,887 | 19,484 | 37,256 | 27,786 | 8,934 | 1,148 | - |
| 35,705 | 14,628 | 976 | 1,465 | 2,910 | 5,781 | 5,750 | 4,195 | - | - |
| - | - | - | - | - | - | - | - | - | - |
| 1,542,299 | 198,557 | 782,813 | 477,322 | 36,737 | 19,275 | 19,275 | 2,500 | 5,821 | - |
| 60,559,058 | 11,014,401 | 11,864,831 | 2,505,089 | 5,841,564 | 9,238,865 | 5,999,373 | 7,066,565 | 6,985,745 | 42,624 |
| - | - | - | - | - | - | - | - | - | - |
| 41,649,392 | 8,900,179 | 3,100,000 | 6,369,764 | 169,765 | 1,439,528 | 6,839,528 | 1,579,057 | 6,697,642 | 6,553,928 |
| - | - | - | - | - | - | - | - | - | - |
| - | - | - | - | - | - | - | - | - | - |
| 6,818,042 | - | - | 116,337 | 116,337 | 232,674 | 232,674 | 465,347 | 1,163,368 | 4,491,306 |
| - | - | - | - | - | - | - | - | - |  |
| 1,160,612 | 123,028 | 412,411 | 273,641 | 24,673 | 43,126 | 24,885 | 38,652 | 220,195 | - |
| 49,628,046 | 9,023,207 | 3,512,411 | 6,759,742 | 310,775 | 1,715,328 | 7,097,087 | 2,083,057 | 8,081,205 | 11,045,234 |
| 10,931,012 | 1,991,194 | 8,352,420 | $(4,254,653)$ | 5,530,789 | 7,523,537 | $(1,097,714)$ | 4,983,509 | $(1,095,460)$ | $(11,002,610)$ |


$\begin{array}{r}6,237,759 \\ 1,007,773 \\ 1,948,368 \\ (448,961) \\ \hline 8,744,939 \\ \hline \hline\end{array}$
Assets
Cash and balances with treasury banks
Balances with other banks
Balances with other banks
Lending to financial institutions
Investments
Advances
Fixed assets
Fixed assets
Intangible assets
Other assets
Liabilities
Bills payable
Borrowings
Deposits and other accounts
Liabilities against assets subject to finance lease Subordinated debt Other liabilities
Net assets
Reserves
Unappropriated profit
Deficit on revaluation of assets
Assets
Cash and balances with treasury banks Balances with other banks
Lending to financial institutions
Investments
Advances
Fixed assets
Intangible assets
Deferred tax assets
Other assets
Liabilities
Bills payable
Deposits and other accounts
Deposits and other accounts
Liabilities against assets subject to finance lease
Subordinated debt
Deferred tax liabilities
Other liabilities
Net assets
Share capital
Reserves
Unappropriated profit
Deficit on revaluation of assets

The Board of Directors in its meeting held on March 5, 2024 have proposed a final cash dividend in respect of the year ended December 31, 2023 of Rs. 1.5 per share (2022: Re. 0.75 per share). These financial statements do not include the effect of these appropriations which will be accounted for subsequent to the year end.

## 39 GENERAL

39.1 Captions, as prescribed by BPRD Circular No. 2 of 2018 issued by SBP, in respect of which there are no amounts, have not been reproduced in these financial statements, except for captions of the statement of financial position and profit and loss account.
39.2 Figures have been rounded off to the nearest thousand Rupees unless otherwise stated.
39.3 Corresponding figures have been rearranged and reclassified, wherever considered necessary, for the purpose of better presentation and comparison and to reflect the substance of the transactions. There have been no significant reclassification or rearrangements in these financial statements during the current year.

## 40 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on March 05, 2024 by the Board of the Company.


Managing Director / Chief Executive Officer


Chief Financial Officer


Director


Director


## SHARI'AH BOARD REPORT 2022

## For the year ended 31st December, 2022 presented to the Board of Directors



The Board of Directors (BoD) of Pakistan Mortgage Refinance Company Limited (herein referred to as 'PMRC') has entrusted the Shari'ah Board (SB) with the task to assess the overall Shari'ah compliance environment within PMRC Islamic Business. The objective of the report is to present an opinion on the overall Shari'ah compliance environment of PMRC Islamic Business.

## Scope of the Report

The scope of this report is to review the affairs of PMRC Islamic Business Operations as per the rules set by and prescribed under the "Guide and Criteria for Establishing Islamic Banking Institutions and Commencement of Shariah Compliant Business and operations by Developmental Finance Institutions".

## Management Responsibility

The Board of Directors and Key Executives of PMRC have sole responsibility to ensure that the Islamic Business operations of PMRC are conducted as per the Guidelines prescribed above, and that company's Islamic Operation comply with Shari'ah principles at all times.

## Shariah Board's Approvals

SB approves the valuation of portfolio of Islamic Refinance Business (Advances) and Sukuk (Musharakah Borrowing) of the Islamic business of the Company, which stands at Rs. 18.7 Bn and 4.1 Bn respectively as at December 31, 2023.

SB has reviewed and approved the amendment of "Musharakah Mortgage Refinance". The amendment has been made considering the issued regulations and PMRC business needs. There has been no change in Shari'ah structure as result.

Policies with respect to the Charity, Pool Management, Shari'ah Non-compliance Risk (SNCR) Management along with possible SNCR list, Shari'ah Compliance Framework and Service Level Agreement (SLA) had already been prepared to enhance the Shari'ah compliance capabilities of the PMRC Islamic Business. Furthermore, the SB reviewed and approved the following policies, procedures and plans for ensuing the compliance as required by regulator (SBP):

1. Compliance Program
2. Master Credit Guarantee / Risk Sharing Facility (RSF) Agreement
3. Guarantee Agreement
4. Islamic Scheme Manual of Credit Guarantee
5. Internal Audit Plan
6. Bond Issuance Manual
7. Expenditure Policy 2023
8. Termination Agreement - Cancellation of Asset Purchase Agreement
9. Shariah Compliance Manual along with checklists

## Shari'ah Compliance Review (SCR)

During the year under review, following activities were performed by the SCU:
They reviewed profit distribution among the investors with respect to the pool management guidelines. It also verified distribution of profit and loss to the investors (Sukuk holders) prior to the disbursement.

It reviewed treasury deal tickets (PMRC Islamic Business Mudarabah based borrowing from conventional side of PMRC) in light of the Shari'ah guidelines as given by the Shari'ah Board of PMRC.

SCU also facilitated the business team in obtaining approvals of various transactions from the Shari'ah Board. SCU extended its support for Shari'ah structuring and developing modalities as well.

## Training and Capacity Building

During the year 2022, PMRC identified the need to train staff for Islamic Business Operations. For that purpose, it conducted quarterly sessions to create awareness on Islamic mode of Finance and the difference between conventional and Shariah compliant structures. It also facilitated internal and external training sessions to enhance Shari'ah compliance environment of the Islamic Business of the Company.

All the training sessions have been conducted as per the plan approved by the Shari'ah Board.

## Shari'ah Board Opinion

To form our opinion as expressed in this report, we have studied the quarterly reports and reviews carried out by Resident Shari'ah Board Member \& Head Shari'ah Compliance Unit (RSBM \& HSCU) for each class of transactions and relevant documentations.

Based on above, we opine that;
i. Business affairs of PMRC Islamic Business, specifically the transactions, documentation and procedures performed and executed by PMRC during the year of 2023 are, by and large, in compliance with fatwas/opinions/advices issued by the Shari'ah Board.
ii. PMRC has complied with directives, regulations, instructions, and guidelines related to Shari'ah compliance issued by State Bank of Pakistan (SBP) in accordance with the rulings of the SBP's Shari'ah Supervisory Committee (SAC).
iii. PMRC has a mechanism in place to ensure Shari'ah compliance in its operations through SCU.
iv. PMRC has a well-defined charity policy in place to ensure that earnings realized from sources or means prohibited by Shari'ah are credited to the charity account to warrant that the income distributed among stakeholders generally remains Halal and pure.
v. In the year 2023, no charity amount is recovered from the customers on account of delays in payments.
vi. The allocation of Profit and Losses to investors, which was reviewed by SCU on a monthly basis, is in conformity with the Shari'ah principles and Pool Management Guidelines of SBP.

## Recommendations

The Shari'ah Board's recommendations are as follow:

- In light of the Federal Shariah Court (FSC) verdict advocating the Islamization of Pakistan's Economy, we recommend that the management to formulate a comprehensive roadmap for the conversion of PMRC's conventional business and all related operations into an Islamic framework. This activity shall make PMRC ready for conversion when required.
- Capacity building in terms of Shari'ah compliance of existing staff, particularly supporting staff, as mentioned in Service Level Agreement (SLA), needs to be enhanced, considering the requirements of SBP's circulars. More capacity building training will fulfill the required purpose.

May Almighty Allah forgive our shortcomings and mistakes that we may have committed willingly or unwillingly, and grant us success in this world and hereafter.


Dr. Mufti Muhammad Yunas Ali
Resident Member Shari'ah Board \& Head Shari'ah Compliance Unit

Mufti Ehsan Waquar Ahmad
Chairman Shari'ah Board

#  

بسم الله الر مهن الر حيم
الحمد له رب العلمين والصلاة والسالام علي سيد الانبياء وخاتم النبيين وعلي آله واصحابه ابجعين
至



 (DFIs)

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. (SLA) ياور انك كم

Compliance Program (

3. Guarantee Agreement (6)


6. Bond Issuance Manual (ابنُ اليثغن بيؤل)




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# ANNEXURE TO AND FORMING PART OF THE FINANCIAL STATEMENTS 

For the year ended December 31, 2023

The Company is managing the operations of its Shariah Compliant products through its Head Office. The statement of financial position and profit and loss account for the year ended December 31, 2023 are as follows:


CONTINGENCIES AND COMMITMENTS
3
(B) Profit and loss account

Profit / return earned 4
Profit / return expensed 5

Net profit / return
Other income
Fee and commission income
Dividend income
Foreign exchange income
Income / (loss) from derivatives
Gain / (loss) on securities
Other income

Other expenses
Operating expenses
Workers' Welfare Fund
Total other expenses
Profit before provisions
Provisions and write offs - net
Profit before taxation
Taxation
Profit after taxation

Musharakah financing
Employee staff loans
Gross Islamic Financing and related assets

Less: General provision against Islamic financing

Islamic Financing and related assets- net of provision

| 18,733,656 | 14,199,377 |
| :---: | :---: |
| 178 | 1 |
| 18,733,834 | 14,200,088 |

$(15,628)$


DUE TO FINANCIAL INSTITUTION
Sukuk certificates

2.1 This represents redeemable capital under the Islamic mode of musharakah (Shirkat-ul-Aqd), in the form of Shariah compliant sukuk certificates at expected rates of profit ranging from $8.25 \%$ to $8.63 \%$ ( 2022 : 8.25\% to 8.63\%) per annum by way of private placement, pursuant to the provisions of section 66 of the Companies Act, 2017.

## CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments outstanding as at December 31, 2023 and December 31, 2022.

$$
2023 \quad 2022
$$

PROFIT / RETURN EARNED
(Rupees in '000)

## Profit earned on:

| Financing | 2,075,566 | 864,885 |
| :---: | :---: | :---: |
| Balances with banks | 14,229 | 35,536 |
|  | 2,089,795 | 900,421 |

## PROFIT / RETURN EXPENSED

Profit expensesd on:
Financing

## POOL MANAGEMENT

The Company maintains individual pool for each sukuk certificates issued by the Company. The objective of the pools is to effectively manage investments in sukuk certificates to earn and distribute from earning assets. The funds in these pools are generally deployed in specific assets against mortgage financing and placements in Islamic deposits.

The relationship between investors / partners is based on the concept of Shirkat-ul-'Aqd, in accordance with the principles of Shariah. Profit Sharing Ratio (PSR) is decided as per the agreement between the partners for each sukuk certificate issued. Loss, if any, is borne by the partners as per their proportionate share in overall investment.

The Company is maintaining two musharakah pools and the average rate of profit earned on the assets tagged in the pools during the year range from $6.10 \%$ to $16.92 \%$ ( 2022 : $5.33 \%$ to $14.75 \%$ ) per annum. There is little or no risk of default in assets tagged against these pools.

Profit is payable on semi-annual basis. Profit rate of $8.25 \%$ per annum and $8.63 \%$ per annum was distributed to the investors. The profit accrued to investors amounted to Rs. 255.750 million and Rs. 86.300 million representing share of profit at the rate of $8.25 \%$ and $8.63 \%$ respectively. The actual income earned through the pools is $9.99 \%$ and $9.99 \%$ respectively. The surplus profits have been kept in a special reserve and will be evaluated at the end of the musharakah term.

## Concept \& Design

 The Art Storewww.theartstore.biz
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[^0]:    A. F. FERGUSON \& CO., Chartered Accountants, a member firm of the PwC network State Life Building No. 1-C, I.I. Chundrigar Road, P.O. Box 4716, Karachi-74000, Pakistan
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[^1]:    -KARACHI -LAHORE -ISLAMABAD

