

PAKISTAN MORTGAGE REFINANCE COMPANY

REQUEST FOR PROPOSAL (RFP)

PROCUREMENT OF 02 SERVERS

PROCUREMENT OF NEW SERVERS FOR CURRENT INFRASTRUCTURE

**(Supply, Installation, Testing, Commissioning of new Hardware
and HCI along with Data Migration From Existing Servers)**

Proposal Document in the above can be obtained from -IT department, Pakistan Mortgage Refinance Company, Finance Trade Center, 4th Floor, Block A, Shahrah-e-Faisal, Karachi - 74400, Pakistan. (Phone No.021-35633368-Ext-152,132 or can be downloaded from PMRC's website (www.pmrc.com.pk)).

The bid to be submitted in a sealed cover duly signed & marked with the subject and dropped either personally or sent through registered Post/Couriers so as to reach the office of PMRC on or before Friday, the 20th December 2023 at 3:00 PM.

Hammad Siddiqui

Manager IT

021-35633368-Ext-152



Request for

Financial & Technical Proposal Documents For
Selection of Supplier

PROCUREMENT OF 02 SERVERS

**PROCUREMENT OF NEW SERVERS FOR CURRENT
INFRASTRUCTURE**

(Supply, Installation, Testing, Commissioning of new
Hardware and HCI along with Data Migration from
Existing Servers)

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Request for Technical Proposals (RFP)

1. Pakistan Mortgage Refinance Company (PMRC) intends to Purchase of server (Supply, Installation, Testing, and Commissioning of Hardware and Software, along with Data Migration). for which Proposals are invited from eligible bidders.
2. Interested prospective bidder must be either principal/manufacturer or an authorized international/local partner offering total solution with a documented track of completing at least Five similar assignments, involving the analysis, design, development, installation, Data Migration and support of similar functional/technical characteristics and of a comparable scale. Similarly, should also provide track record of providing after sales technical support through maintenance contracts/service level agreements to at least 2-5 such supplies stated earlier. The minimum required annual volume of supplies in any of the last five (5) years shall be Rs. Ten (10) millions. The interested prospective bidder should have verifiable presence/support/branch office in Karachi manned by experts with internationally recognized certification.
3. A firm will be selected using Two Stage Bidding process in accordance with the policies of the Pakistan Mortgage Refinance Company which also conform to procedures described in this RFP,
4. Pakistan Mortgage Refinance Company now invites eligible suppliers to submit a **technical proposal** and **financial proposal** (including all the related taxes) in Single sealed envelope. Interested eligible suppliers may obtain Request for Proposal Document from IT Department , Pakistan Mortgage Refinance Company, Finance Trade Center, 4th Floor, Block A, Shakrahe-Faisal, Karachi - 74400, Pakistan (Phone No.021-35633368-Ext-152. RFP can also be downloaded from PMRC's website: <http://www.pmrc.com.pk>.
5. Technical Proposals must be delivered to the above office on or before 3:00 PM on 20th December 2023. Participating firms must inform in writing at the address mentioned above.

Hammad Siddiqui
Manager IT
021-35633368-Ext-152

Request for Proposal Timetable

| DESCRIPTION | DATE | REMARKS |
|-----------------|--------------------------------|---------|
| Open RFP Notice | 12 th December 2023 | |

| | | |
|---|--------------------------------|--|
| Deadline of Request for Site Visit: Bidder shall submit the name list of the delegates for application of site visit * (Max. 3 persons for each bidder's submission) | 14 th December 2023 | Late submission will NOT be considered |
| Site Visit Meeting Point: Pakistan Mortgage Refinance Company, Finance Trade Center, 4th Floor, Block A, Shahrah-eFaisal, Karachi - 74400, Pakistan (Phone No.021-35631573-Ext-116) | 15 th December 2023 | Late attendance may NOT be allowed to attend the site visit before COB |
| Deadline for Request for clarification | 18 th December 2023 | Late submission will NOT be considered |
| Deadline for Proposal Submission | 20 th December 2023 | Late submission will NOT be considered |

Please Note:

- Submission for name list should be submitted with cover letter via courier to ○ Pakistan Mortgage Refinance Company, Finance Trade Center, 4th Floor, Block A, Shahrah-e-Faisal, Karachi - 74400, Pakistan (Phone No.021-35631573).
- Request for Clarification should be submitted with subjected via email to: hammad.siddiqui@pmrc.com.pk

Verbal enquiry will NOT be considered. • For any enquiry regarding the RFP procedure, please email us on following emails:

hammad.siddiqui@pmrc.com.pk

Milestones & Payment Schedule

This section contains the payment schedule associated with milestones defined for the project. The milestones defined here have been taken from the standard milestones defined for the lifecycle of a Solution in the PMRC Method

| S. No. | Milestone | Time Period | Payment |
|--------|----------------------|--|---------|
| (i) | Mobilization Amount | 1 week after signing of Contract. | 50% |
| (ii) | Delivery of Hardware | 08 Weeks from Signing of Contract. | 20% |
| (iii) | Project Completion | 3 weeks after Testing & Commissioning. | 30% |

Evaluation Criteria

Technical proposals will be evaluated on the basis of Scoring Criteria as provided in Eligibility Criteria.

Financial proposals of those offerors obtaining less than 70% marks in Technical Evaluation will not be considered.

Final assignment award will be on the basis of combined technical and financial score in the following manner:

| PROPOSAL | WEIGHT |
|-----------|--------|
| Technical | 70% |
| Financial | 30% |
| TOTAL | 100% |

Eligibility Criteria

The total weightage 70%

| Sr. # | Technical Evaluation Description | Marks of Eligibility | Marks Obtained |
|-------|--|----------------------|----------------|
| 1 | The bidder must have minimum 05 References of customers for recommended brand | 10 | |
| 2 | The Bidder has to provide 3 Years of warranty or support locally of proposed brand | 10 | |
| 3 | Bidder Must have Minimum 2 Sangfor HCI Certified Engineer | 10 | |
| 4 | The bidder should be minimum Gold Partner for the proposed brand | 20 | |
| 5 | Deployment required by the partner on the behalf of principle | 20 | |
| 6 | Annual Turn Over in last 2 Years (attach copies). | 05 | |
| 7 | The bidder must be registered with Sales Tax, Income Tax departments and should be active tax payer. | 10 | |
| 8 | Tax returns of last 2 years. | 05 | |
| 9 | The bidder will submit scope of work with complete timeline of completion and commissioning of project, Solution Document and Diagram. | 10 | |

- Technical Bids receiving a score greater than or equal to a cut-off score of 70 % will be eligible for the financial score which have 30 Marks.

| S. No. | Financial Evaluation | Marks Allocated | Marks Obtained |
|--------|----------------------|-----------------|----------------|
| 1 | Cost of services | 30 | |
| | Total Points | 30 | |

** Lowest in Financial bid will get highest marks.*

Annexures

- A. Technical Specification.
- B. Manufacturer's Authorization Letter.

- C. Project Proof Format.
- D. Copy NTN Certificate

A. Technical Specifications (Annexure A):

Server and HCI Solution (Active Infrastructure)

Rack Mount Server for Production

(QTY-2)

Brand: Sangfor

| Type | Product Code | Model | Description | Quantity |
|----------|-------------------|-------------------|---|----------|
| Hardware | aServer3205 | aServer-3205 | CPU 2*Intel Xeon Silver 4314 2.4G, 16C/32T, 128G (32G*4) Memory, 12*3.5in disk slots, 2*240G OS disks (Configured with RAID1), 4*GE+2*10GE, no cache disk or data disk. | 2 |
| | MEM32G | MEM32G | 32GB DDR4 RDIMM. | 16 |
| | NIC-10GE-2 | NIC-10GE-2 | Configure it when you need 10GE Optical ports, each card with 2*10GE, it requires optical module to function. | 2 |
| | OM-SFP+ - 10GE-MM | OM-SFP+ - 10GE-MM | SFP+ 10GE Multimode Optical Transceiver, for short distance transmission (850nm, 300M). | 8 |
| | SSD7680G-R | SSD7680G-R | 7.68TB Enterprise Grade SSD, 3D NAND TLC SSD 2.5", read intensive, SATA 3.0 6Gbps. | 2 |
| | SATA4T | SATA4T | 4TB 7200RPM 3.5" SATA HDD (Enterprise). | 14 |
| | HCIRTF-1Y | HCIRTF-1Y | Repair and maintenance within warranty, RTF service (1 Year). | 3 |

Migration from current Sangfor HCI Platform to New Platform

- Bidder need to migrate the VMs running on old platform to new platform
- Installation, configuration and migration is the responsibility of the bidder
- Principle should be onboarded remotely or physically during migration
- First level of 3Y support should be provided by the bidder.

- Dismantling/Relocation of Old Servers within the Server Rack

B. Principal/Manufacturer's Authorization letter (Annexure B)

[Location, Date]

To: [Name and address of Bank]

Dear Sirs/Madams:

We, the undersigned, hereby submit the Proposal for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date] and our Proposal.

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

We undertake to negotiate on the basis of the proposed specifications. Our Proposal is binding upon us and subject to the modifications resulting from Technical Proposal Review Meeting

We understand you are not bound to accept any Proposal you receive.

We remain,

Yours sincerely,

Authorized Signature [In full and initials]: _____ Name and Title of Signatory:

Name of Prospective Bidder: _ Address: _____

Note: This letter of authority should be on the letterhead of the Principal/Manufacturer and should be signed by a person competent and having the power of attorney to bind the Principal/ Manufacturer. The Bidder in its bid should include it.

C. Previous successful Project Proof Format (Annexure C)

1. Company Name
2. Financial Proposal
3. Purchase Order
4. Project Plan
5. Sign Off Document
6. Customer Contact Information

d. (Annexure d)

NTN Certificate copy of Vendor

